

online/self study courses

CORE A COURSES

- **101A-CPE-SS For Real Estate Agent: Fair Housing, Agency, Escrow, & License Law:** This course covers the basics of the newly approved CORE A topics including Illinois License Law, agency, fair housing, and escrow. (3HR)

CORE B COURSES

- **202B-CPE-SS Advertising and The Real Estate Agent:** This course examines IL license law, fair housing laws, and Federal laws relating to lending, Do-Not-Call, CAN SPAM and copyright with regards to the real estate industry. (3HR)
- **206B-CPE-SS Dealing with Diversity:** Real estate agents deal with a variety of people on a daily basis. Obviously there are fair housing rules that must be followed, but to be successful in dealing with people who aren't just like you there is much more to consider. Will a buyer from Pakistan or India negotiate differently? How do Hispanics look at financing differently than the average American? And is there an "average American?" This class will provide some practical tips to follow fair housing rules, but at the same time learn about how different cultures do business. Additionally, the course will discuss some new topics such as handicap accessible websites. (3HR)

ELECTIVE COURSES

- **304E-CPE-SS Reducing Radon Risk In Real Estate:** The purpose of this course focuses on how managing brokers and brokers can effectively address an environmental issue such as radon in transactions that will not hinder, and may even help, market properties and close deals. This course also explains the Illinois Radon Awareness Act and its requirements. (3HR)
- **305E-CPE-SS Property Management 101:** Basics of property management, including Illinois License Law requirements, Community Association Managers licensing, fair housing, and a variety of other laws that affect rental property and those associated with it. Also included is how rental property is valued. (3HR)
- **309E-CPE-SS Code of Ethics and You:** In this 3 hour course we will go over all 17 Articles of the REALTORS® Code of Ethics (COE) and point out the areas that protect our clients and customers, the public in general and our competitors. (3HR)
- **322E-CPE-SS NAR Real Estate Safety Matters:** How RE Agents can limit risk to preserve safety, and easy-to-remember strategies when facing potential danger. Learn how to assess risk in current practices and create safety systems, scripts, and tools for listing appointments, showing property, and open houses. Learn how to protect personal & electronic information online, in the icloud, and on social networks. (3HR)

FEES

EACH COURSE (3 Hrs) \$25.00 MEMBERS
EACH COURSE (3 Hrs) \$40.00 NON MEMBERS

Purchase 4 Courses at once & get the 4 PACK Deal!

4 PACK (12 Hrs) \$80.00 MEMBERS
4 PACK (12 Hrs) \$140.00 NON MEMBERS

MATERIALS

- Choose Your Course
 - Materials are emailed within 2 business days from purchase date.
- COURSES WILL EXPIRE by JUNE 2018*

TESTING

- There is a 48 hr. waiting period, you may not test the same day courses are purchased.
- State of Illinois Requires exams to be proctored by an approved proctor. All courses sold at PAARCPE, must be proctored at PAARCPE.
- Call to schedule a testing time - 309.688.8591
Test Hours: M - F 8:30 am to 3:30 pm
** Times subject to change, due to demand*
- **You may take up to 4 exams at a time.**
- All testing will be administered online at the Peoria Area Association of REALTORS®

RESULTS

- Results will be posted to your personal Peoria Area Association of REALTORS® Web Portal Account within 2 business days after taking the exam.
- Students should print and retain all original Certificates of Completion. They are evidence of satisfactory completion of CE credits in the event of an audit.

RETAKE

- One retake is permitted, by law, for failed CE exams. There is no charge.

CENTER for
PROFESSIONAL EDUCATION
PEORIA AREA ASSOCIATION OF REALTORS®

7307 N. Willowlake Court • Peoria, Illinois 61614
Phone: 309.688.8591 • Fax: 309.688.3120

Register With Payment By:

- 1 PAARCPE@paarealtors.com
- 2 Phone 309.688.8591
- 3 Fax 309.688.3120

Name: _____

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Mobile Phone: _____

GRAND TOTAL DUE: \$ _____

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- Use Card On File With PAAR (Initial for Approval _____)

Visa, Mastercard, Discover, AMEX Number:

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_____ Code:
3 Digit Code on Back of Card
AMEX 4 Digit Code on Front of Card

Signature: _____