

Local Market Update for December 2013

A Research Tool Provided by the Peoria Area Association of REALTORS®

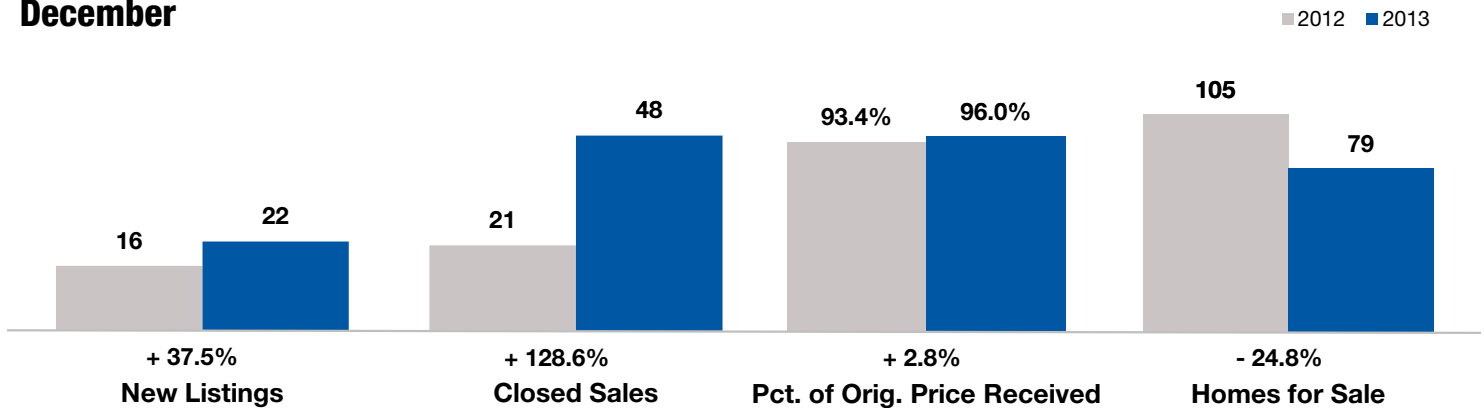


Washington

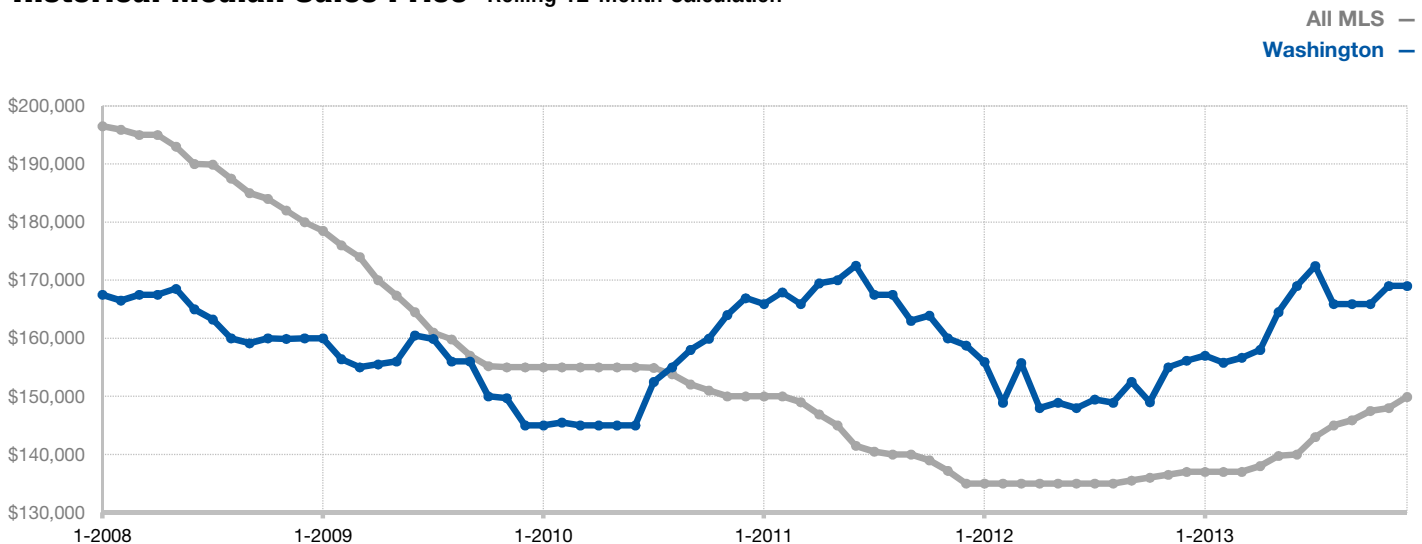
Key Metrics	December			Year to Date		
	2012	2013	Percent Change	Thru 12-2012	Thru 12-2013	Percent Change
New Listings	16	22	+ 37.5%	476	509	+ 6.9%
Closed Sales	21	48	+ 128.6%	394	398	+ 1.0%
Median Sales Price*	\$179,900	\$169,950	- 5.5%	\$156,150	\$169,000	+ 8.2%
Average Sales Price*	\$207,076	\$169,321	- 18.2%	\$172,549	\$177,722	+ 3.0%
Percent of Original List Price Received*	93.4%	96.0%	+ 2.8%	93.4%	95.0%	+ 1.7%
Days on Market Until Sale	110	66	- 40.0%	103	75	- 27.2%
Inventory – Single-Family Detached	92	72	- 21.7%	--	--	--
Inventory – Townhouse-Condo Attached	13	7	- 46.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation



Current as of January 21, 2014. All data from PAAR Multiple Listing Service Percent changes are calculated using rounded figures.