

PAAR Market Minute

January 2012	Month	This Year	Previous Year	Percent Change	Year-to-Date	Previous Year Year to Date	Percent Change
New Listings	November	465	478	-2.7%	7193	7783	-7.6%
	December	300	340	-11.8%	7506	8124	-7.6%
	January	498	517	-3.7%	498	517	-3.7%
Pending Sales	November	250	250	0.0%	3950	4081	-3.2%
	December	266	234	13.7%	4253	4313	-1.4%
	January	297	258	15.1%	297	258	15.1%
Closed Sales	November	315	319	-1.3%	3888	4010	-3.0%
	December	302	307	-1.6%	4210	4318	-2.5%
	January	234	213	9.9%	234	213	9.9%
Days on Market	November	93	93	0.0%	102	90	13.3%
	December	96	97	-1.0%	101	91	11.0%
	January	115	110	4.5%	115	110	4.5%
Median Sales Price	November	\$110,000	\$123,000	-10.6%	\$115,000	\$112,950	1.8%
	December	\$109,700	\$116,000	-5.4%	\$115,000	\$113,000	1.8%
	January	\$111,750	\$100,000	11.8%	\$111,750	\$100,000	11.8%
Average Sales Price Price	November	\$128,678	\$144,933	-11.2%	\$137,960	\$136,249	1.3%
	December	\$132,084	\$144,438	-8.6%	\$137,345	\$136,829	0.4%
	January	\$137,771	\$133,025	3.6%	\$137,771	\$133,025	3.6%
Percent of Original List Price	November	88.6%	88.6%	0.0%	88.9%	89.6%	-0.8%
	December	87.8%	87.2%	0.7%	88.8%	89.5%	-0.8%
	January	86.2%	85.3%	1.1%	86.2%	85.3%	1.1%

2/8/2012