

# Monthly Indicators

A RESEARCH TOOL PROVIDED BY THE PEORIA AREA ASSOCIATION OF REALTORS®



## January 2012

The media sometimes obsesses over the negatives, but last year brought several important improvements in key metrics that should not be brushed aside, such as an improved inventory picture. Foreclosures also dominate news stories, and for good reason. People should occupy homes, not banks. Which means qualified buyers need reliable access to mortgage capital, and distressed properties may need further attention in 2012 to expedite transfer of ownership and tax-base recapture. As we delve into a new year, we're seeing mostly positive signs. Let's examine some of them.

New Listings in the Peoria region decreased 3.7 percent to 498. Pending Sales were up 15.1 percent to 297. Inventory levels shrank 17.8 percent to 2,367 units.

Home prices began the year on an up note. The Median Sales Price increased 11.8 percent to \$111,750. Days on Market was up 4.6 percent to 115 days. Absorption rates improved as Months Supply of Inventory was down 16.9 percent to 6.7 months.

U.S. economic data has been encouraging. The unemployment rate flirted with a 3-year low and an initial reading on the fourth quarter of 2011 GDP was in-line with expectations. Mortgage rates posted yet another fresh new record low. At the risk of sounding redundant (at the risk of sounding redundant), the missing puzzle piece is still jobs. Improvements in the labor market will spur housing demand through new household formations, improve family financials and galvanize consumer confidence.

## Quick Facts

**+ 9.9%**

**+ 11.8%**

**- 17.8%**

Change in  
Closed Sales

Change in  
Median Sales Price

Change in  
Inventory

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# Market Overview

Key market metrics for the current month and year-to-date.



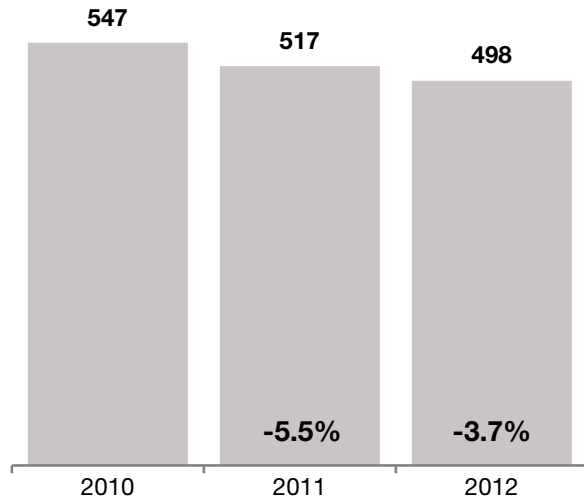
Key Metrics	Historical Sparklines	1-2011	1-2012	+/-	YTD 2011	YTD 2012	+/-
<b>New Listings</b>		517	<b>498</b>	- 3.7%	517	<b>498</b>	- 3.7%
<b>Pending Sales</b>		258	<b>297</b>	+ 15.1%	258	<b>297</b>	+ 15.1%
<b>Closed Sales</b>		213	<b>234</b>	+ 9.9%	213	<b>234</b>	+ 9.9%
<b>Days on Market Until Sale</b>		110	<b>115</b>	+ 4.6%	110	<b>115</b>	+ 4.6%
<b>Median Sales Price</b>		\$100,000	<b>\$111,750</b>	+ 11.8%	\$100,000	<b>\$111,750</b>	+ 11.8%
<b>Average Sales Price</b>		\$133,025	<b>\$137,771</b>	+ 3.6%	\$133,025	<b>\$137,771</b>	+ 3.6%
<b>Percent of Original List Price Received</b>		85.3%	<b>86.2%</b>	+ 1.0%	85.3%	<b>86.2%</b>	+ 1.0%
<b>Housing Affordability Index</b>		250	<b>248</b>	- 0.8%	250	<b>248</b>	- 0.8%
<b>Inventory of Homes for Sale</b>		2,878	<b>2,367</b>	- 17.8%	--	--	--
<b>Months Supply of Homes for Sale</b>		8.0	<b>6.7</b>	- 16.9%	--	--	--

# New Listings

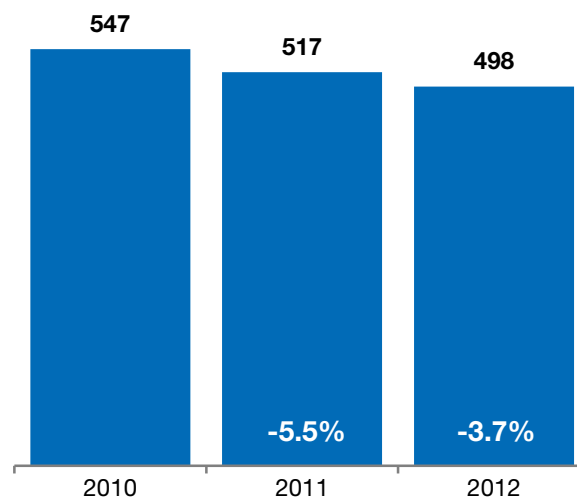
A count of the properties that have been newly listed on the market in a given month.



## January

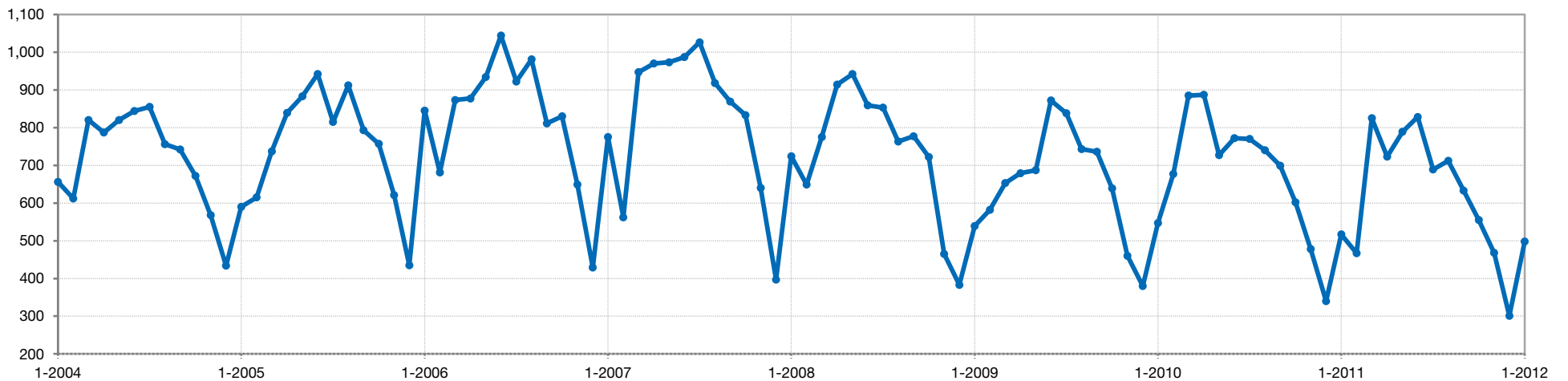


## Year To Date



Month	Prior Year	Current Year	+/-
February	677	467	-31.0%
March	885	825	-6.8%
April	887	723	-18.5%
May	727	789	+8.5%
June	772	828	+7.3%
July	770	689	-10.5%
August	740	712	-3.8%
September	699	633	-9.4%
October	602	555	-7.8%
November	478	468	-2.1%
December	340	301	-11.5%
January	517	498	-3.7%
<b>12-Month Avg</b>	<b>675</b>	<b>624</b>	<b>-7.5%</b>

## Historical New Listing Activity

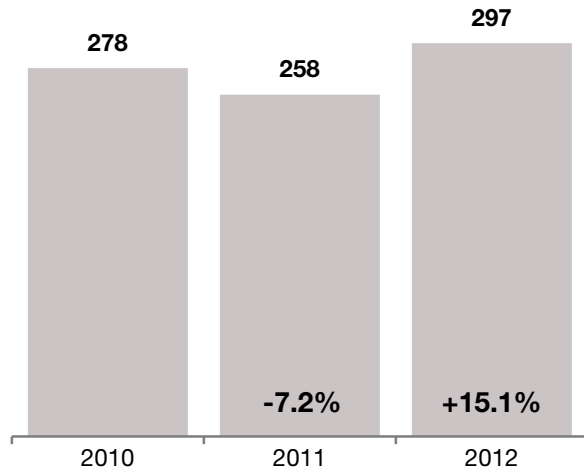


# Pending Sales

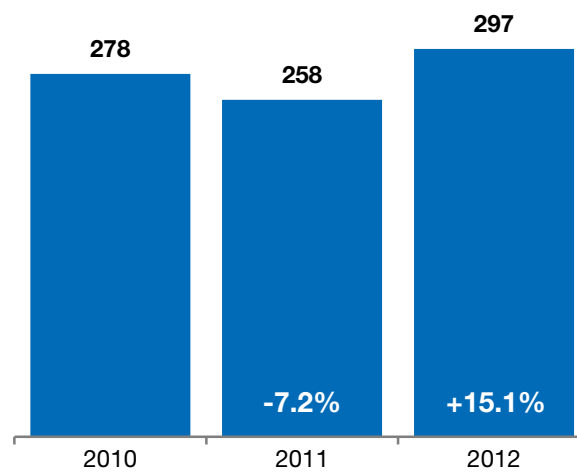
A count of the properties on which contracts have been accepted in a given month.



## January

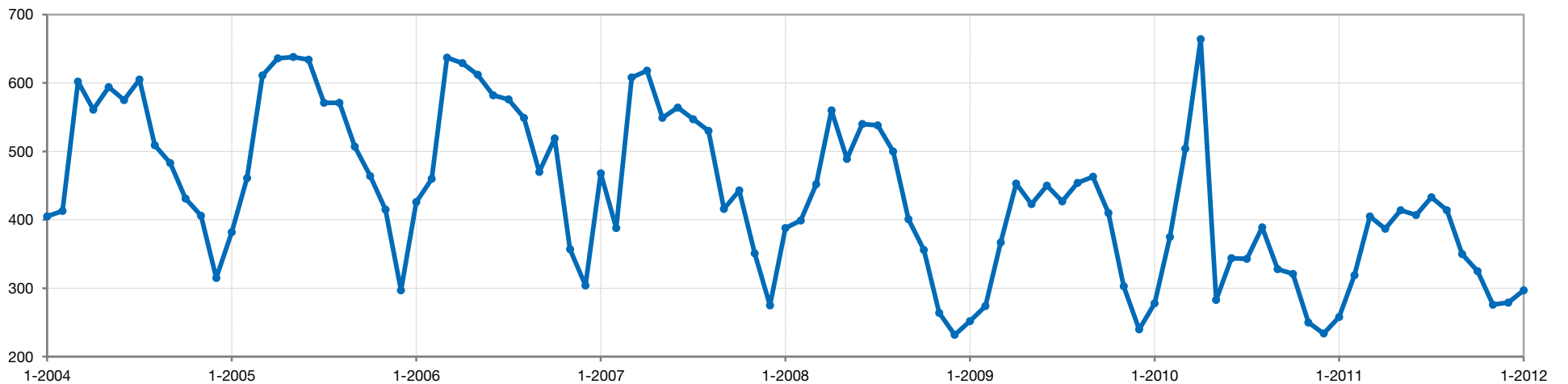


## Year To Date



Month	Prior Year	Current Year	+/-
February	375	319	-14.9%
March	504	405	-19.6%
April	664	387	-41.7%
May	283	414	+46.3%
June	344	407	+18.3%
July	343	433	+26.2%
August	389	414	+6.4%
September	328	350	+6.7%
October	321	325	+1.2%
November	250	276	+10.4%
December	234	279	+19.2%
January	258	297	+15.1%
<b>12-Month Avg</b>	<b>358</b>	<b>359</b>	<b>+0.3%</b>

## Historical Pending Sales Activity

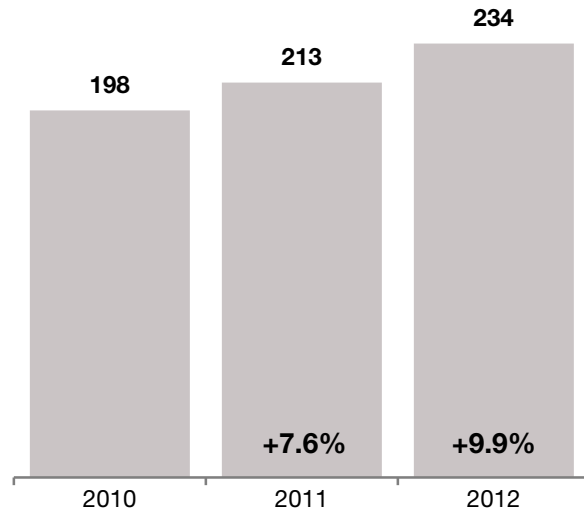


# Closed Sales

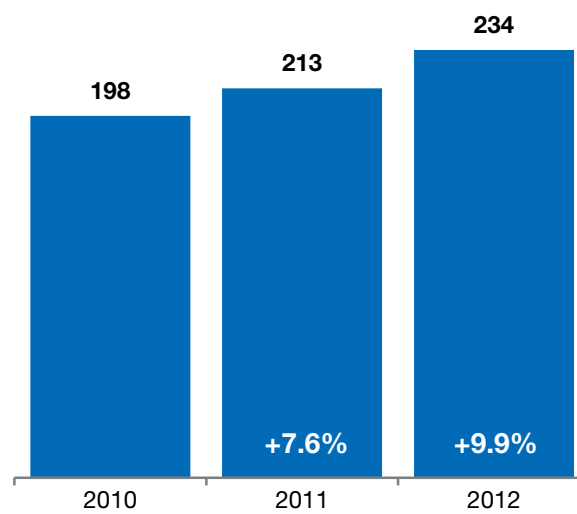
A count of the actual sales that have closed in a given month.



## January

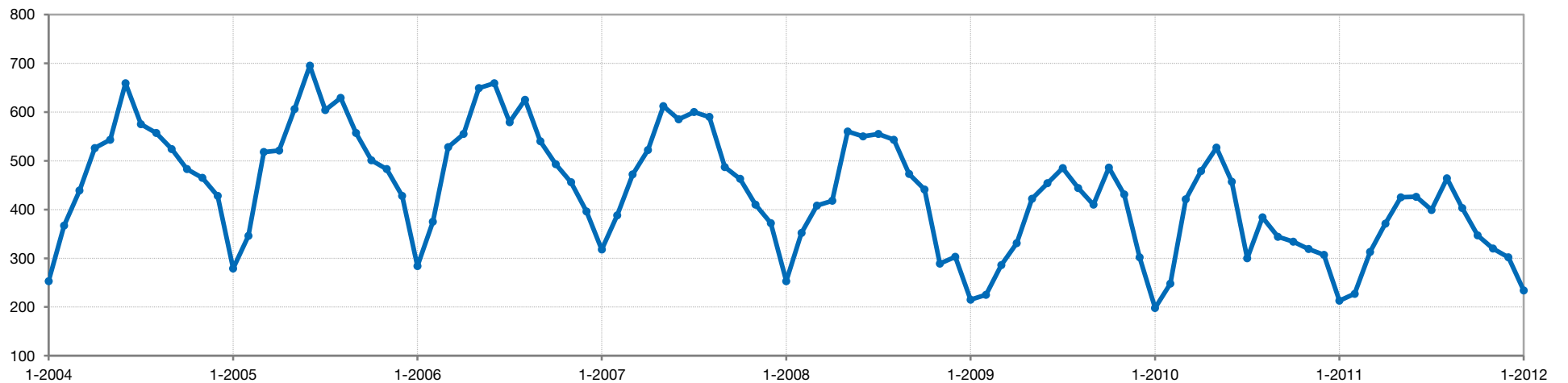


## Year To Date



Month	Prior Year	Current Year	+/-
February	248	227	-8.5%
March	421	313	-25.7%
April	479	371	-22.5%
May	527	425	-19.4%
June	457	426	-6.8%
July	300	399	+33.0%
August	384	464	+20.8%
September	344	403	+17.2%
October	334	347	+3.9%
November	319	320	+0.3%
December	307	302	-1.6%
January	213	234	+9.9%
12-Month Avg	361	353	+0.1%

## Historical Closed Sales Activity

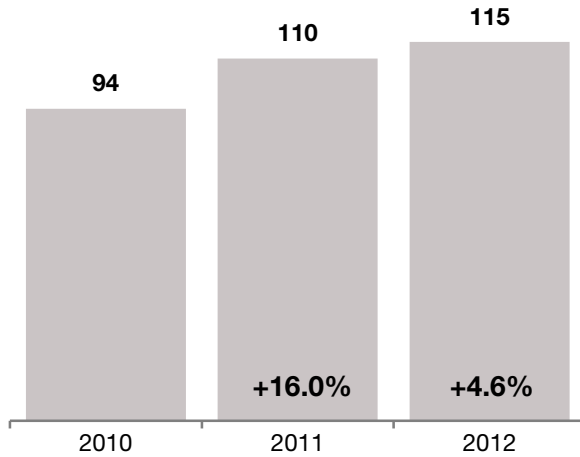


# Days on Market Until Sale

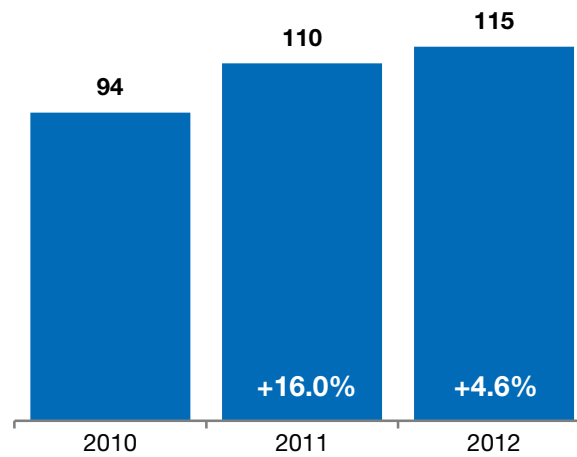
Average number of days between when a property is listed and when an offer is accepted in a given month.



## January

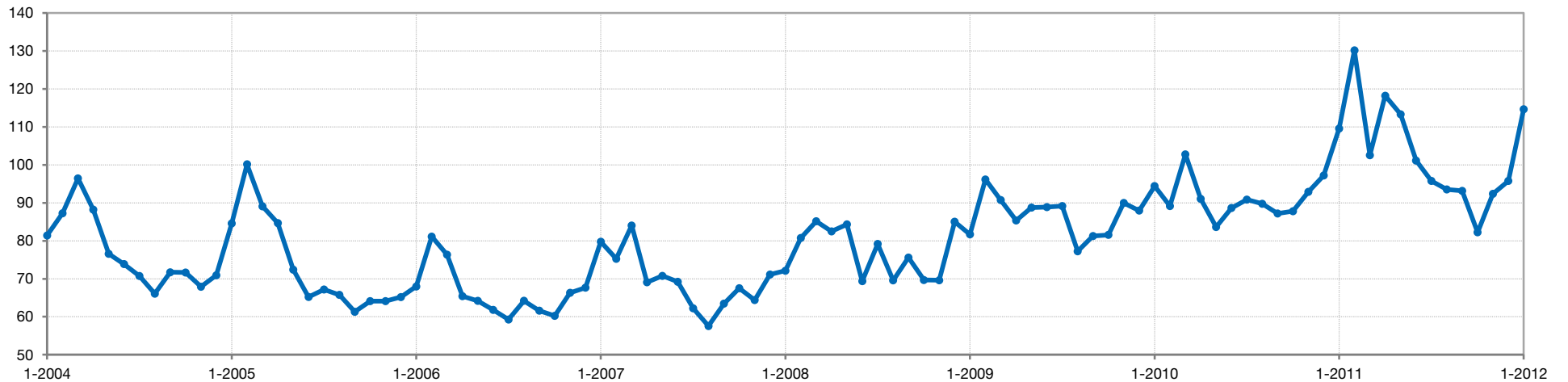


## Year To Date



Month	Prior Year	Current Year	+/-
February	89	130	+46.0%
March	103	103	-0.2%
April	91	118	+29.8%
May	84	113	+35.5%
June	89	101	+14.1%
July	91	96	+5.4%
August	90	94	+4.2%
September	87	93	+6.8%
October	88	82	-6.3%
November	93	92	-0.6%
December	97	96	-1.5%
January	110	115	+4.6%
<b>12-Month Avg</b>	<b>92</b>	<b>102</b>	<b>+10.7%</b>

## Historical Days on Market Until Sale

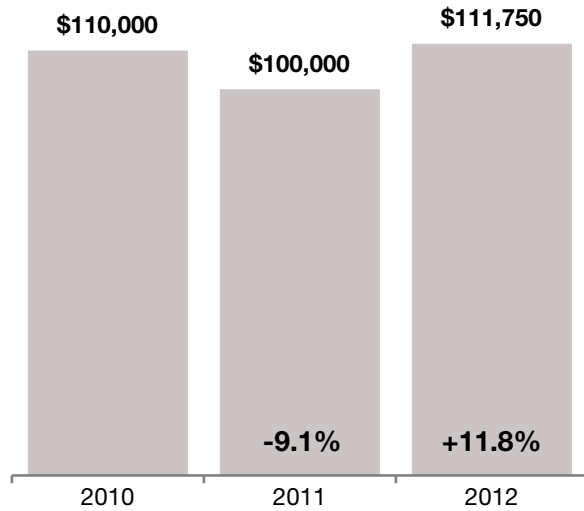


# Median Sales Price

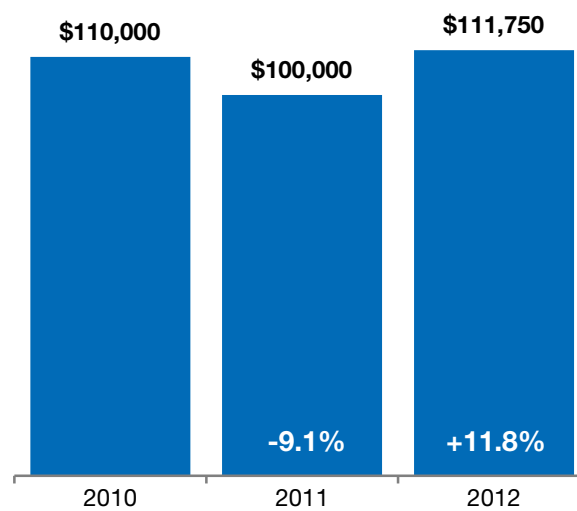
Median price point for all closed sales, not accounting for seller concessions, in a given month.



## January



## Year To Date



Month	Prior Year	Current Year	+/-
February	\$80,000	\$108,000	+35.0%
March	\$103,500	\$101,000	-2.4%
April	\$111,000	\$111,000	0.0%
May	\$117,000	\$113,525	-3.0%
June	\$125,000	\$117,250	-6.2%
July	\$121,500	\$120,000	-1.2%
August	\$114,483	\$131,500	+14.9%
September	\$100,500	\$122,000	+21.4%
October	\$114,000	\$115,000	+0.9%
November	\$123,000	\$110,000	-10.6%
December	\$116,000	\$109,700	-5.4%
January	\$100,000	\$111,750	+11.8%
<b>12-Month Med</b>	<b>\$112,900</b>	<b>\$115,000</b>	<b>+1.9%</b>

## Historical Median Sales Price

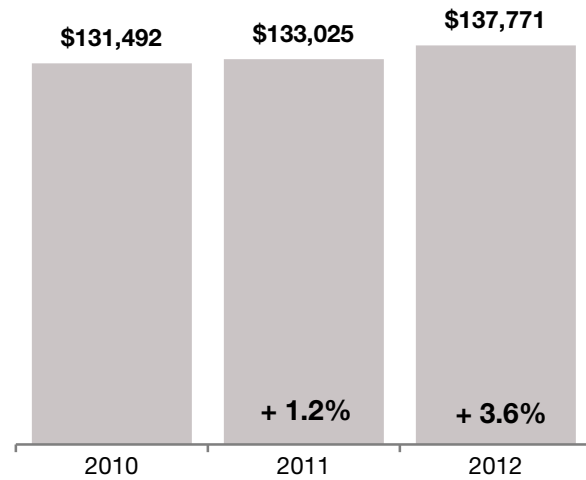


# Average Sales Price

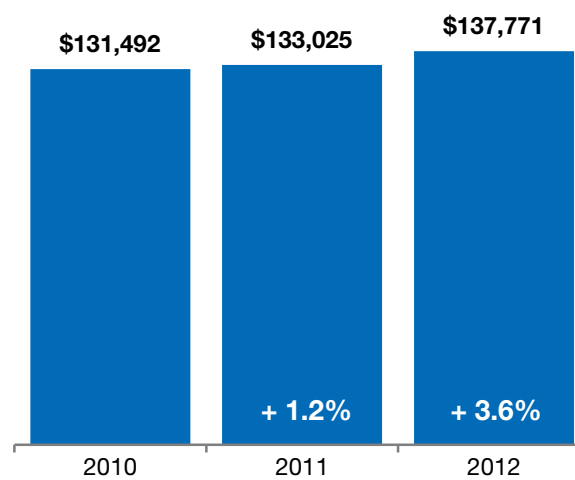
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



## January

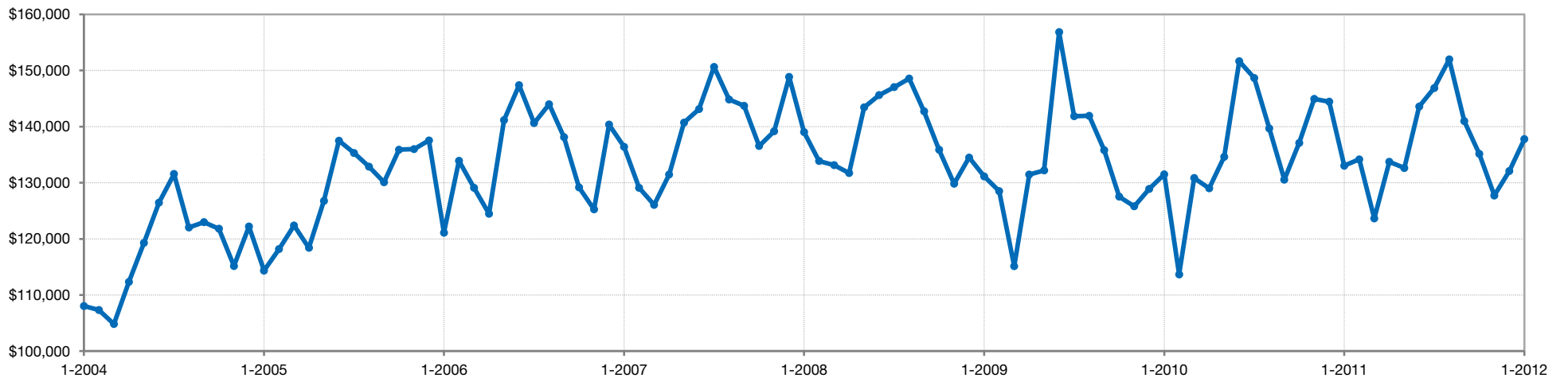


## Year To Date



Month	Prior Year	Current Year	+/-
February	\$113,661	\$134,154	+18.0%
March	\$130,842	\$123,643	-5.5%
April	\$129,006	\$133,729	+3.7%
May	\$134,610	\$132,617	-1.5%
June	\$151,646	\$143,572	-5.3%
July	\$148,652	\$146,862	-1.2%
August	\$139,673	\$151,974	+8.8%
September	\$130,545	\$140,975	+8.0%
October	\$137,086	\$135,144	-1.4%
November	\$144,933	\$127,717	-11.9%
December	\$144,438	\$132,084	-8.6%
January	\$133,025	\$137,771	+3.6%
<b>12-Month Avg</b>	<b>\$136,887</b>	<b>\$137,586</b>	<b>+0.5%</b>

## Historical Average Sales Price

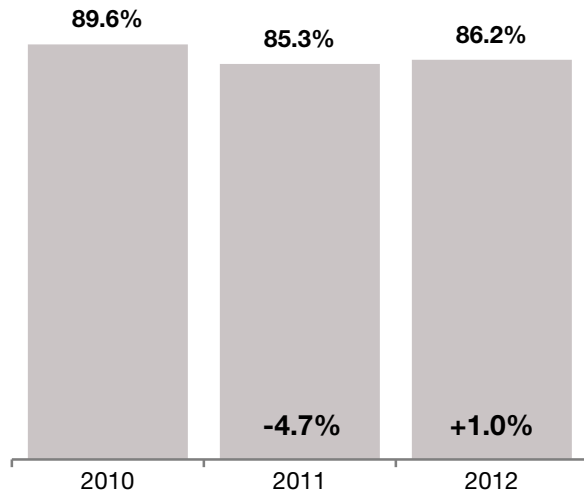


# Percent of Original List Price Received

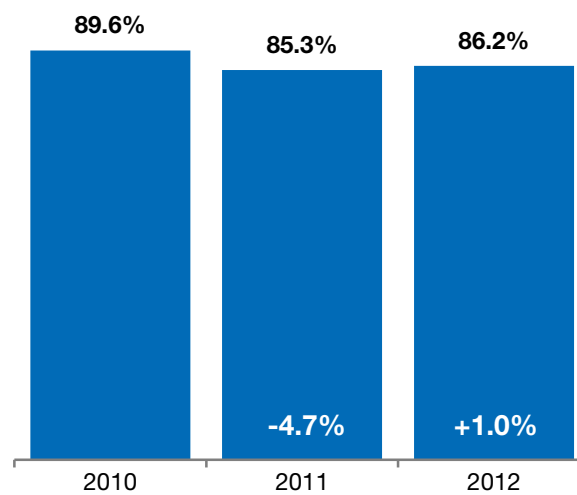
Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



## January



## Year To Date



Month	Prior Year	Current Year	+/-
February	86.9%	86.0%	-1.1%
March	90.0%	88.8%	-1.3%
April	90.8%	89.1%	-1.8%
May	91.9%	90.0%	-2.2%
June	91.2%	89.5%	-1.8%
July	89.5%	89.6%	+0.1%
August	88.7%	89.5%	+1.0%
September	86.9%	89.0%	+2.3%
October	88.9%	89.2%	+0.3%
November	88.6%	88.6%	+0.1%
December	87.2%	87.8%	+0.7%
January	85.3%	86.2%	+1.0%
<b>12-Month Avg</b>	<b>89.2%</b>	<b>88.8%</b>	<b>-0.5%</b>

## Historical Percent of Original List Price Received

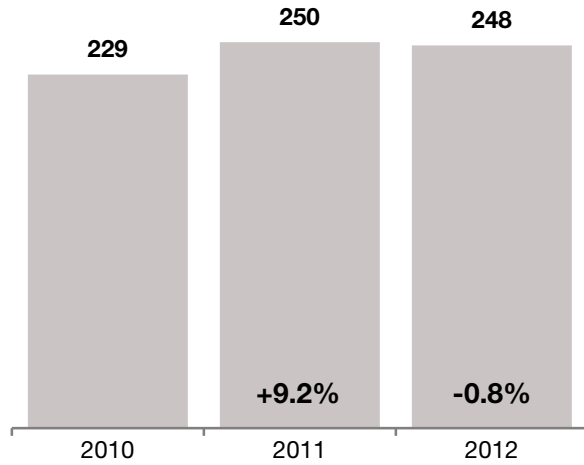


# Housing Affordability Index

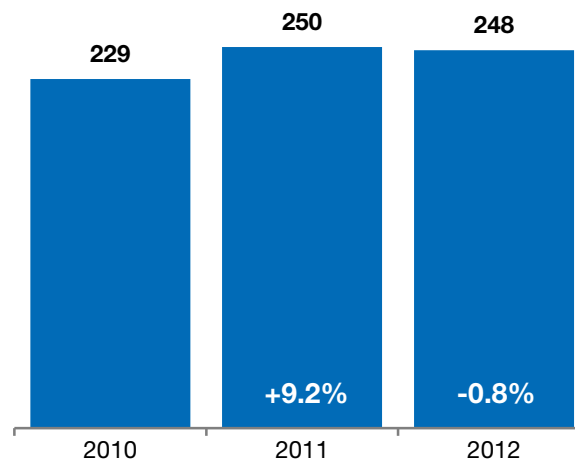
This index measures housing affordability for the region. An index of 120 means the median household income was 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. **A higher number means greater affordability.**



## January

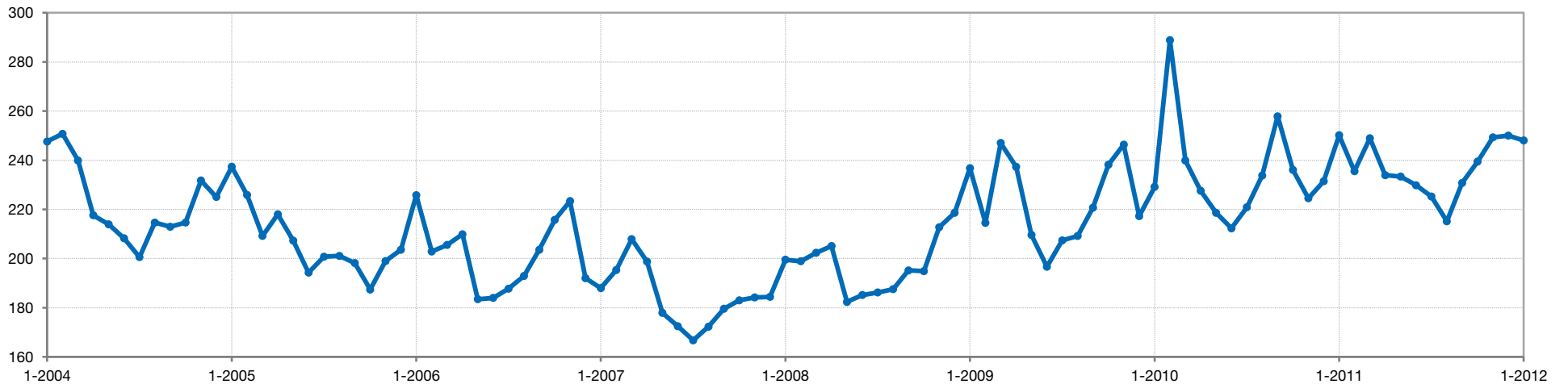


## Year To Date



Month	Prior Year	Current Year	+/-
February	289	236	-18.5%
March	240	249	+3.8%
April	228	234	+2.8%
May	219	233	+6.8%
June	212	230	+8.3%
July	221	225	+2.0%
August	234	215	-8.0%
September	258	231	-10.5%
October	236	239	+1.4%
November	225	249	+11.0%
December	231	250	+8.0%
January	250	248	-0.8%
<b>12-Month Avg</b>	<b>237</b>	<b>237</b>	<b>+0.5%</b>

## Historical Housing Affordability Index

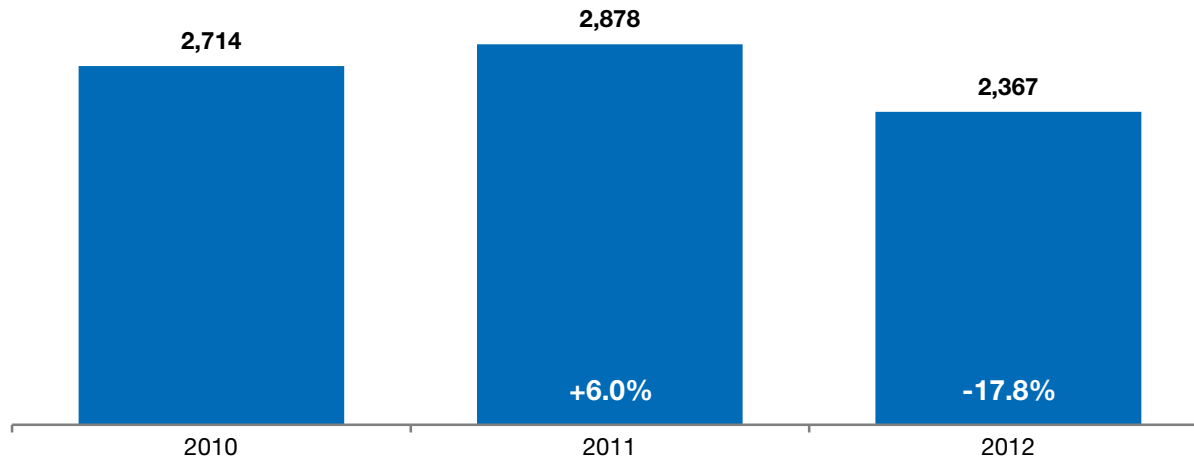


# Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

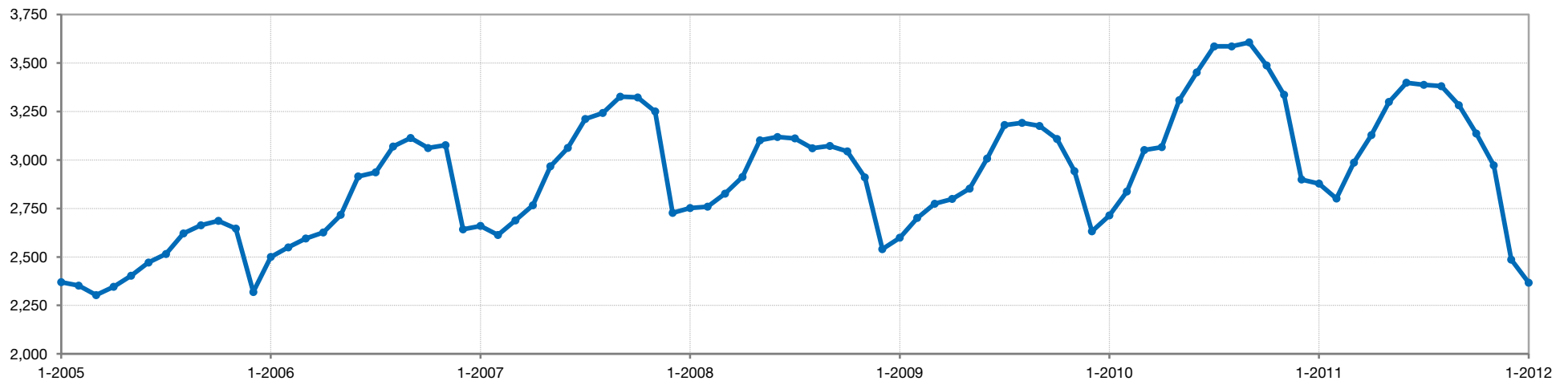


## January



Month	Prior Year	Current Year	+/-
February	2,837	2,801	-1.3%
March	3,051	2,986	-2.1%
April	3,066	3,128	+2.0%
May	3,308	3,299	-0.3%
June	3,451	3,398	-1.5%
July	3,585	3,387	-5.5%
August	3,585	3,380	-5.7%
September	3,606	3,282	-9.0%
October	3,487	3,136	-10.1%
November	3,336	2,972	-10.9%
December	2,899	2,486	-14.2%
January	2,878	2,367	-17.8%
12-Month Avg	3,257	3,052	-6.4%

## Historical Inventory of Homes for Sale

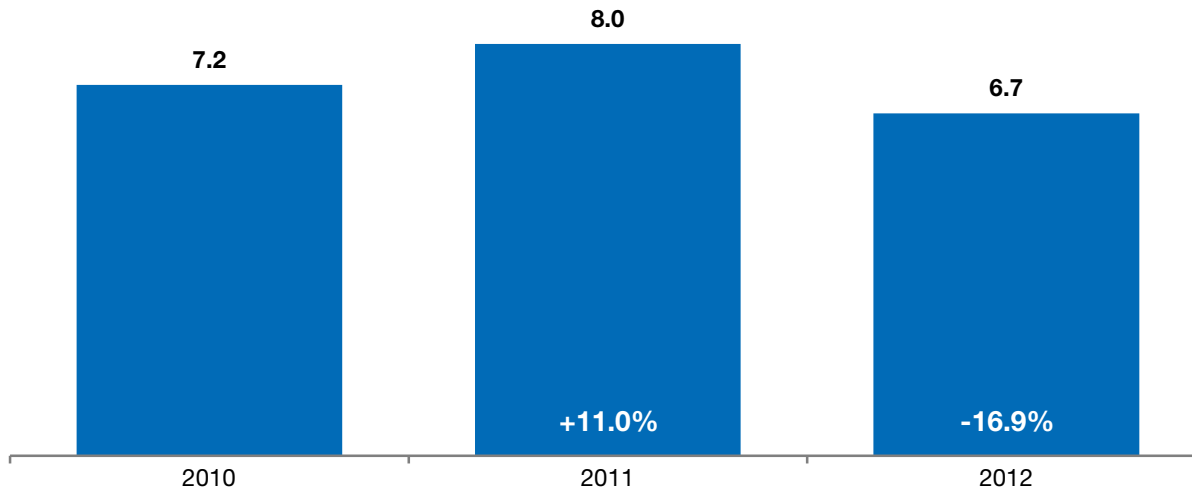


# Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

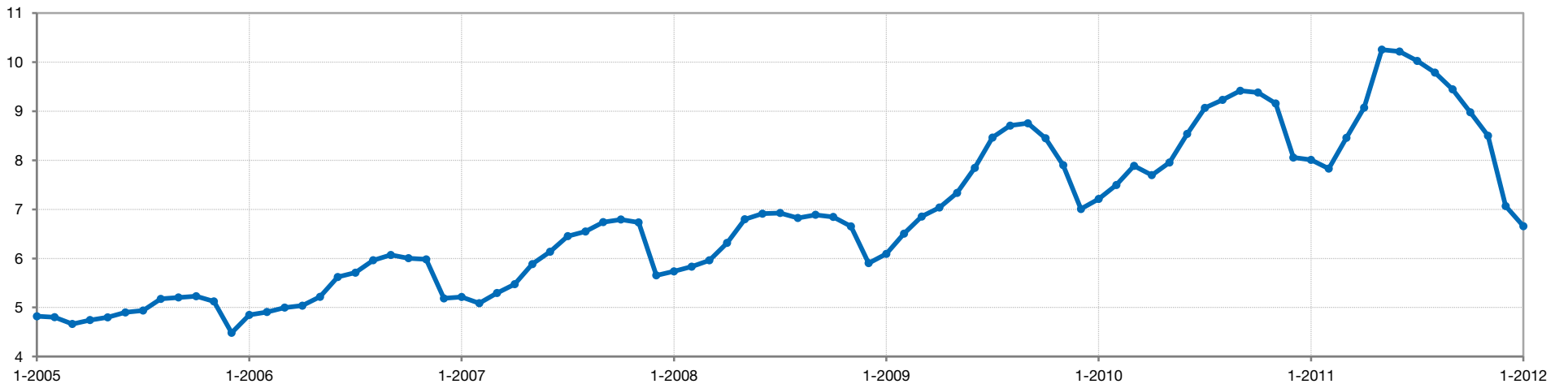


## January



Month	Prior Year	Current Year	+/-
February	7.5	7.8	+4.5%
March	7.9	8.5	+7.2%
April	7.7	9.1	+17.9%
May	8.0	10.3	+28.9%
June	8.5	10.2	+19.7%
July	9.1	10.0	+10.6%
August	9.2	9.8	+6.0%
September	9.4	9.4	+0.3%
October	9.4	9.0	-4.3%
November	9.2	8.5	-7.2%
December	8.1	7.1	-12.3%
January	8.0	6.7	-16.9%
12-Month Avg	8.5	8.9	+4.3%

## Historical Months Supply of Inventory



# Housing Supply Overview

A RESEARCH TOOL PROVIDED BY THE PEORIA AREA ASSOCIATION OF REALTORS®



## January 2012

Whenever someone asks, "So, how's the market?" The most logical answer just might be "That depends on which segment, the data source, whether you're a buyer or seller and for what time period?" For the 12-month period spanning February 2011 through January 2012, Pending Sales in the Peoria region were up 0.3 percent overall. The price range with the largest gain in sales was the \$500,001 and Above range, where they increased 12.2 percent.

The overall Median Sales Price was up 1.9 percent to \$115,000. The property type with the largest price gain was the Single-Family segment, where prices increased 3.6 percent to \$113,950. The price range that tended to sell the quickest was the \$75,001 to \$125,000 range at 92 days; the price range that tended to sell the slowest was the \$300,001 to \$400,000 range at 137 days.

Market-wide, inventory levels were down 17.8 percent. The property type that lost the least inventory was the Single-Family segment, where it decreased 17.2 percent. That amounts to 6.4 months supply for Single-Family homes and 10.4 months supply for Townhouse-Condos.

## Quick Facts

<b>+ 12.2%</b>	<b>+ 2.4%</b>	<b>- 0.2%</b>
Price Range With Strongest Sales: <b>\$500,001 and Above</b>	Construction Status With Strongest Sales: <b>Previously Owned</b>	Property Type With Strongest Sales: <b>Single-Family Detached</b>

Pending Sales	<b>2</b>
Days on Market Until Sale	<b>3</b>
Median Sales Price	<b>4</b>
Percent of Original List Price Received	<b>5</b>
Inventory of Homes for Sale	<b>6</b>
Months Supply of Inventory	<b>7</b>

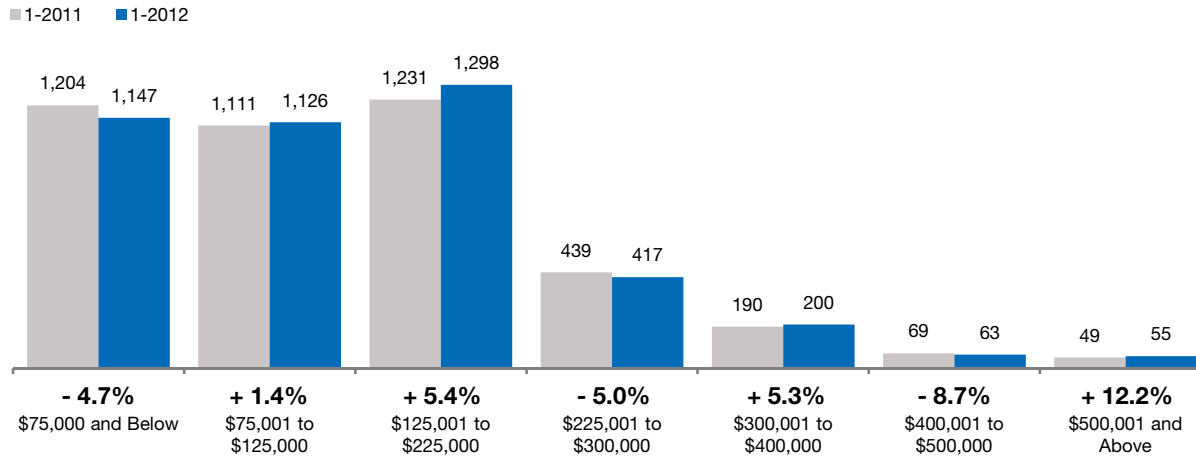
[Click on desired metric to jump to that page.](#)

# Pending Sales

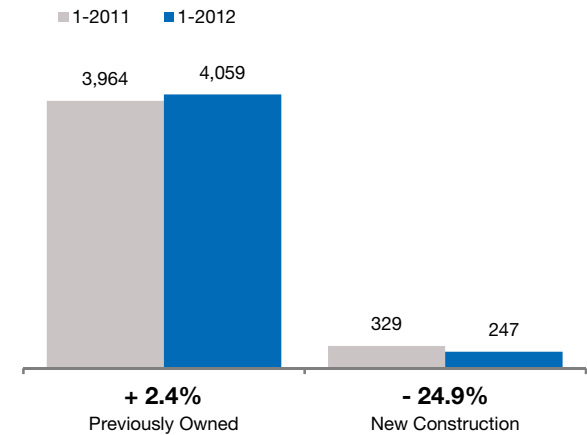
A count of properties on which offers have been accepted. Based on a rolling 12-month total.



## By Price Range



## By Construction Status



### All Properties

By Price Range	1-2011	1-2012	Change
\$75,000 and Below	1,204	1,147	- 4.7%
\$75,001 to \$125,000	1,111	1,126	+ 1.4%
\$125,001 to \$225,000	1,231	1,298	+ 5.4%
\$225,001 to \$300,000	439	417	- 5.0%
\$300,001 to \$400,000	190	200	+ 5.3%
\$400,001 to \$500,000	69	63	- 8.7%
\$500,001 and Above	49	55	+ 12.2%
<b>All Price Ranges</b>	<b>4,293</b>	<b>4,306</b>	<b>+ 0.3%</b>

### Single-Family Detached

1-2011	1-2012	Change
1,179	1,107	- 6.1%
1,064	1,058	- 0.6%
1,118	1,191	+ 6.5%
411	400	- 2.7%
181	190	+ 5.0%
68	62	- 8.8%
49	55	+ 12.2%
<b>4,070</b>	<b>4,063</b>	<b>- 0.2%</b>

### Condo-Townhouse Attached

1-2011	1-2012	Change
25	40	+ 60.0%
47	68	+ 44.7%
113	107	- 5.3%
28	17	- 39.3%
9	10	+ 11.1%
1	1	0.0%
0	0	0.0%
<b>329</b>	<b>247</b>	<b>- 24.9%</b>

### By Construction Status

1-2011	1-2012	Change
3,964	4,059	+ 2.4%
329	247	- 24.9%
<b>4,293</b>	<b>4,306</b>	<b>+ 0.3%</b>

1-2011	1-2012	Change
3,799	3,848	+ 1.3%
271	215	- 20.7%
<b>4,070</b>	<b>4,063</b>	<b>- 0.2%</b>

1-2011	1-2012	Change
165	211	+ 27.9%
58	32	- 44.8%
<b>329</b>	<b>247</b>	<b>- 24.9%</b>

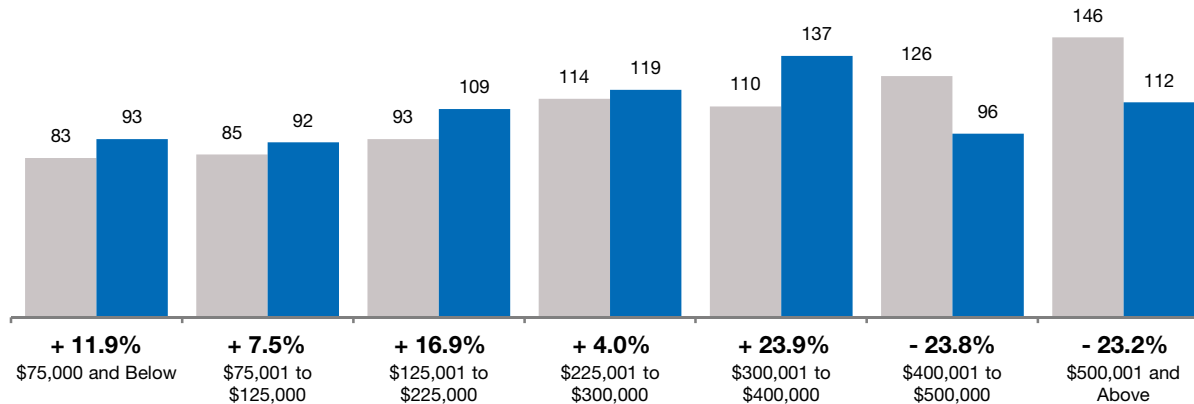
# Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted. Based on a rolling 12-month average.



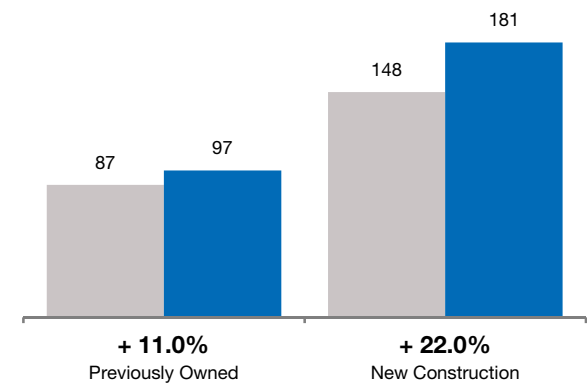
## By Price Range

■ 1-2011 ■ 1-2012



## By Construction Status

■ 1-2011 ■ 1-2012



### All Properties

#### By Price Range

	1-2011	1-2012	Change
\$75,000 and Below	83	93	+ 11.9%
\$75,001 to \$125,000	85	92	+ 7.5%
\$125,001 to \$225,000	93	109	+ 16.9%
\$225,001 to \$300,000	114	119	+ 4.0%
\$300,001 to \$400,000	110	137	+ 23.9%
\$400,001 to \$500,000	126	96	- 23.8%
\$500,001 and Above	146	112	- 23.2%
<b>All Price Ranges</b>	<b>92</b>	<b>102</b>	<b>+ 10.7%</b>

### Single-Family Detached

	1-2011	1-2012	Change
\$75,000 and Below	83	92	+ 11.3%
\$75,001 to \$125,000	84	87	+ 3.8%
\$125,001 to \$225,000	89	104	+ 16.7%
\$225,001 to \$300,000	118	118	+ 0.1%
\$300,001 to \$400,000	107	137	+ 28.1%
\$400,001 to \$500,000	127	95	- 25.0%
\$500,001 and Above	146	112	- 23.2%
<b>All Price Ranges</b>	<b>90</b>	<b>99</b>	<b>+ 9.1%</b>

### Condo-Townhouse Attached

	1-2011	1-2012	Change
\$75,000 and Below	116	134	+ 15.8%
\$75,001 to \$125,000	107	168	+ 57.3%
\$125,001 to \$225,000	129	155	+ 20.1%
\$225,001 to \$300,000	54	141	+ 163.5%
\$300,001 to \$400,000	184	133	- 27.9%
\$400,001 to \$500,000	71	137	+ 93.0%
\$500,001 and Above	0	0	0.0%
<b>All Price Ranges</b>	<b>148</b>	<b>181</b>	<b>+ 22.0%</b>

#### By Construction Status

	1-2011	1-2012	Change
Previously Owned	87	97	+ 11.0%
New Construction	148	181	+ 22.0%
<b>All Construction Statuses</b>	<b>92</b>	<b>102</b>	<b>+ 10.7%</b>

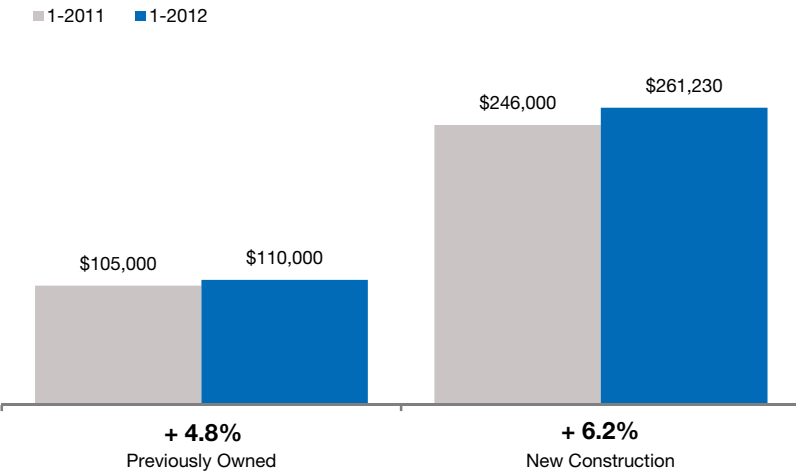
	1-2011	1-2012	Change
Previously Owned	87	94	+ 9.0%
New Construction	144	175	+ 21.9%
<b>All Construction Statuses</b>	<b>90</b>	<b>99</b>	<b>+ 9.1%</b>

# Median Sales Price

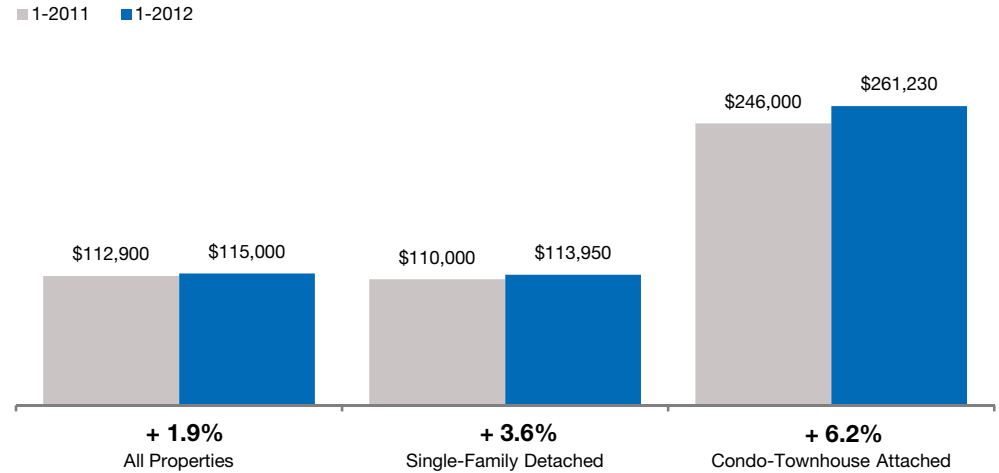
Median price point for all closed sales, not accounting for seller concessions. Based on a rolling 12-month median.



## By Construction Status



## By Property Type



By Construction Status	All Properties			Single-Family Detached			Condo-Townhouse Attached		
	1-2011	1-2012	Change	1-2011	1-2012	Change	1-2011	1-2012	Change
Previously Owned	\$105,000	\$110,000	+ 4.8%	\$103,000	\$109,000	+ 5.8%	\$134,250	\$130,000	- 3.2%
New Construction	\$246,000	\$261,230	+ 6.2%	\$259,000	\$271,550	+ 4.8%	\$190,450	\$163,900	- 13.9%
<b>All Construction Statuses</b>	<b>\$112,900</b>	<b>\$115,000</b>	<b>+ 1.9%</b>	<b>\$110,000</b>	<b>\$113,950</b>	<b>+ 3.6%</b>	<b>\$246,000</b>	<b>\$261,230</b>	<b>+ 6.2%</b>

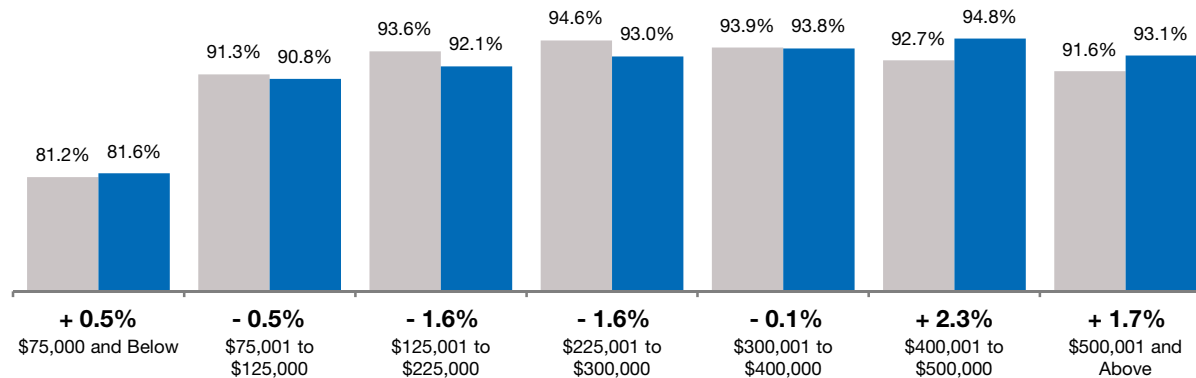
# Percent of Original List Price Received

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold, not accounting for seller concessions. **Based on a rolling 12-month average.**



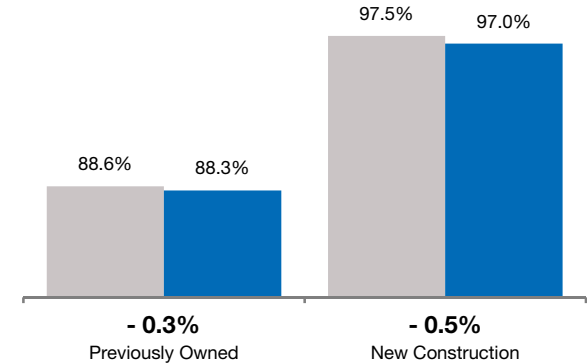
## By Price Range

■ 1-2011 ■ 1-2012



## By Construction Status

■ 1-2011 ■ 1-2012



### All Properties

By Price Range	1-2011	1-2012	Change
\$75,000 and Below	81.2%	81.6%	+ 0.5%
\$75,001 to \$125,000	91.3%	90.8%	- 0.5%
\$125,001 to \$225,000	93.6%	92.1%	- 1.6%
\$225,001 to \$300,000	94.6%	93.0%	- 1.6%
\$300,001 to \$400,000	93.9%	93.8%	- 0.1%
\$400,001 to \$500,000	92.7%	94.8%	+ 2.3%
\$500,001 and Above	91.6%	93.1%	+ 1.7%
<b>All Price Ranges</b>	<b>89.2%</b>	<b>88.8%</b>	<b>- 0.5%</b>

### Single-Family Detached

1-2011	1-2012	Change
81.1%	81.5%	+ 0.5%
91.3%	90.9%	- 0.4%
93.4%	92.1%	- 1.4%
94.4%	93.0%	- 1.5%
94.1%	93.2%	- 0.9%
92.6%	94.8%	+ 2.3%
91.6%	93.1%	+ 1.7%
<b>89.1%</b>	<b>88.8%</b>	<b>- 0.3%</b>

### Condo-Townhouse Attached

1-2011	1-2012	Change
83.6%	83.0%	- 0.7%
92.1%	90.1%	- 2.1%
94.7%	91.4%	- 3.4%
97.1%	93.1%	- 4.0%
90.0%	105.1%	+ 16.9%
94.5%	95.4%	+ 0.9%
0.0%	0.0%	0.0%
<b>97.5%</b>	<b>97.0%</b>	<b>- 0.5%</b>

### By Construction Status

1-2011	1-2012	Change
88.6%	88.3%	- 0.3%
97.5%	97.0%	- 0.5%
<b>89.2%</b>	<b>88.8%</b>	<b>- 0.5%</b>

1-2011	1-2012	Change
88.5%	88.3%	- 0.2%
97.6%	96.8%	- 0.8%
<b>89.1%</b>	<b>88.8%</b>	<b>- 0.3%</b>

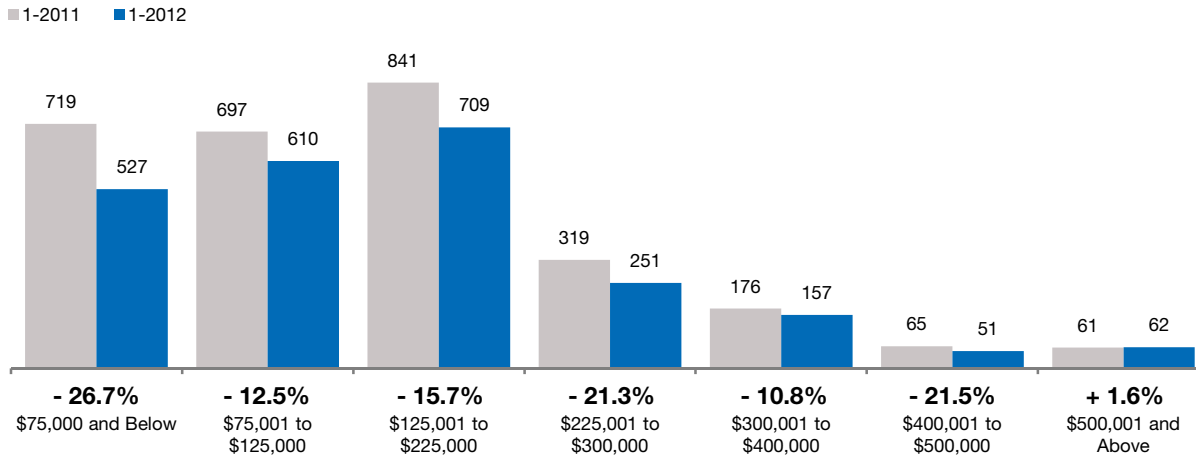
1-2011	1-2012	Change
91.3%	88.8%	- 2.7%
97.0%	98.3%	+ 1.3%
<b>97.5%</b>	<b>97.0%</b>	<b>- 0.5%</b>

# Inventory of Homes for Sale

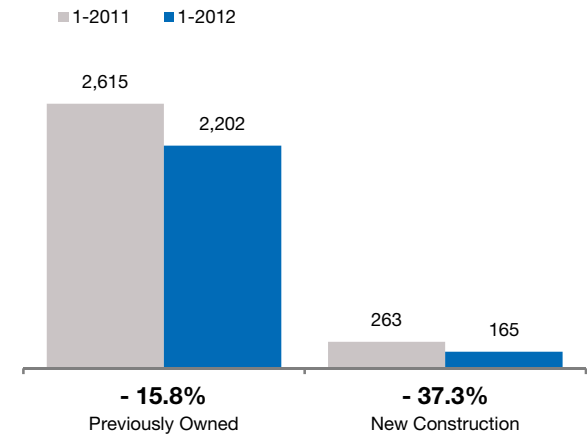
The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.



## By Price Range



## By Construction Status



### All Properties

By Price Range	1-2011	1-2012	Change
\$75,000 and Below	719	527	- 26.7%
\$75,001 to \$125,000	697	610	- 12.5%
\$125,001 to \$225,000	841	709	- 15.7%
\$225,001 to \$300,000	319	251	- 21.3%
\$300,001 to \$400,000	176	157	- 10.8%
\$400,001 to \$500,000	65	51	- 21.5%
\$500,001 and Above	61	62	+ 1.6%
<b>All Price Ranges</b>	<b>2,878</b>	<b>2,367</b>	<b>- 17.8%</b>

### Single-Family Detached

1-2011	1-2012	Change	1-2011	1-2012	Change
684	492	- 28.1%	35	35	0.0%
639	568	- 11.1%	58	42	- 27.6%
699	611	- 12.6%	142	98	- 31.0%
292	228	- 21.9%	27	23	- 14.8%
163	147	- 9.8%	13	10	- 23.1%
65	48	- 26.2%	0	3	0.0%
60	61	+ 1.7%	1	1	0.0%
<b>2,602</b>	<b>2,155</b>	<b>- 17.2%</b>	<b>263</b>	<b>165</b>	<b>- 37.3%</b>

### Condo-Townhouse Attached

By Construction Status	1-2011	1-2012	Change
Previously Owned	2,615	2,202	- 15.8%
New Construction	263	165	- 37.3%
<b>All Construction Statuses</b>	<b>2,878</b>	<b>2,367</b>	<b>- 17.8%</b>

1-2011	1-2012	Change	1-2011	1-2012	Change
2,441	2,038	- 16.5%	174	164	- 5.7%
161	117	- 27.3%	102	48	- 52.9%
<b>2,602</b>	<b>2,155</b>	<b>- 17.2%</b>	<b>263</b>	<b>165</b>	<b>- 37.3%</b>

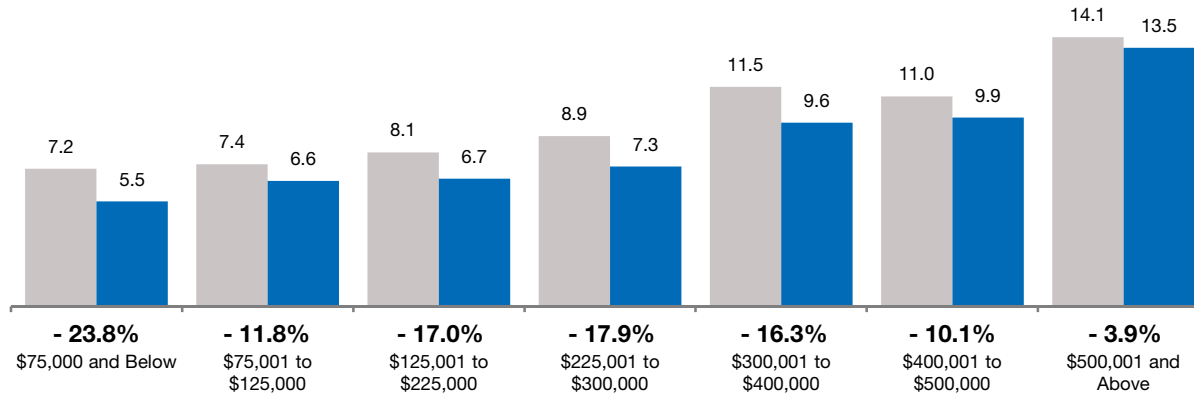
# Months Supply of Inventory

The inventory of homes for sale at the end of the most recent month, based on one month of activity, divided by the average monthly pending sales from the last 12 months.



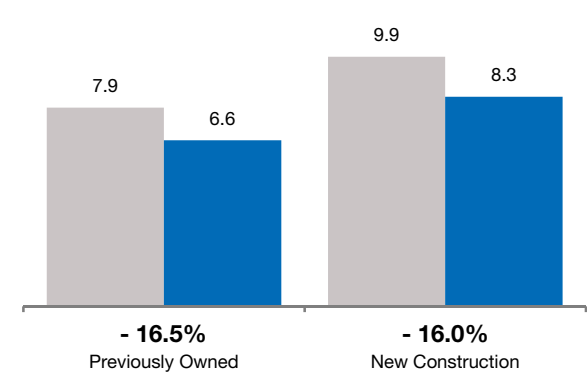
## By Price Range

■ 1-2011 ■ 1-2012



## By Construction Status

■ 1-2011 ■ 1-2012



### All Properties

#### By Price Range

	1-2011	1-2012	Change
\$75,000 and Below	7.2	5.5	-23.8%
\$75,001 to \$125,000	7.4	6.6	-11.8%
\$125,001 to \$225,000	8.1	6.7	-17.0%
\$225,001 to \$300,000	8.9	7.3	-17.9%
\$300,001 to \$400,000	11.5	9.6	-16.3%
\$400,001 to \$500,000	11.0	9.9	-10.1%
\$500,001 and Above	14.1	13.5	-3.9%
<b>All Price Ranges</b>	<b>8.0</b>	<b>6.7</b>	<b>-16.9%</b>

### Single-Family Detached

	1-2011	1-2012	Change
\$75,000 and Below	7.0	5.3	-24.3%
\$75,001 to \$125,000	7.1	6.5	-8.7%
\$125,001 to \$225,000	7.3	6.3	-13.9%
\$225,001 to \$300,000	8.7	6.9	-20.7%
\$300,001 to \$400,000	11.1	9.5	-14.7%
\$400,001 to \$500,000	11.1	9.4	-15.3%
\$500,001 and Above	13.8	13.3	-3.9%
<b>All Price Ranges</b>	<b>7.6</b>	<b>6.4</b>	<b>-15.7%</b>

### Condo-Townhouse Attached

	1-2011	1-2012	Change
\$75,000 and Below	14.6	11.4	-22.2%
\$75,001 to \$125,000	14.2	7.4	-47.8%
\$125,001 to \$225,000	15.6	10.6	-32.2%
\$225,001 to \$300,000	9.3	12.2	+30.8%
\$300,001 to \$400,000	11.4	5.0	-56.0%
\$400,001 to \$500,000	0.0	3.0	0.0%
\$500,001 and Above	0.0	0.0	0.0%
<b>All Price Ranges</b>	<b>9.9</b>	<b>8.3</b>	<b>-16.0%</b>

#### By Construction Status

	1-2011	1-2012	Change
Previously Owned	7.9	6.6	-16.5%
New Construction	9.9	8.3	-16.0%
<b>All Construction Statuses</b>	<b>8.0</b>	<b>6.7</b>	<b>-16.9%</b>

	1-2011	1-2012	Change
Previously Owned	7.7	6.4	-16.3%
New Construction	7.2	6.8	-5.4%
<b>All Construction Statuses</b>	<b>7.6</b>	<b>6.4</b>	<b>-15.7%</b>