

Monthly Indicators



August 2017

August tends to mark the waning of housing activity ahead of the school year. Not all buyers and sellers have children, but there are enough parents that do not want to uproot their children during the school year to historically create a natural market cooldown before any actual temperature change. Competition is expected to remain fierce for available listings. Savvy sellers and buyers know that deals can be made well into the school months, as household formations take on many shapes and sizes.

New Listings increased 2.7 percent to 832. Pending Sales were down 5.7 percent to 443. Inventory levels grew 3.6 percent to 3,193 units.

Prices continued to gain traction. The Median Sales Price increased 6.7 percent to \$128,000. Days on Market was up 2.6 percent to 80 days. Buyers felt empowered as Months Supply of Inventory was up 8.8 percent to 7.4 months.

The prevailing trends lasted through summer. This was expected, since there have not been any major changes in the economy that would affect housing. Factors such as wage growth, unemployment and mortgage rates have all been stable. Every locality has its unique challenges, but the whole of residential real estate is in good shape. Recent manufacturing data is showing demand for housing construction materials and supplies, which may help lift the ongoing low inventory situation in 2018.

Activity Snapshot

- 9.0%

+ 6.7%

+ 3.6%

One-Year Change in
Closed Sales

One-Year Change in
Median Sales Price

One-Year Change in
Homes for Sale

Residential real estate activity comprised of single-family properties and condominiums combined. Percent changes are calculated using rounded figures.

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Market Overview

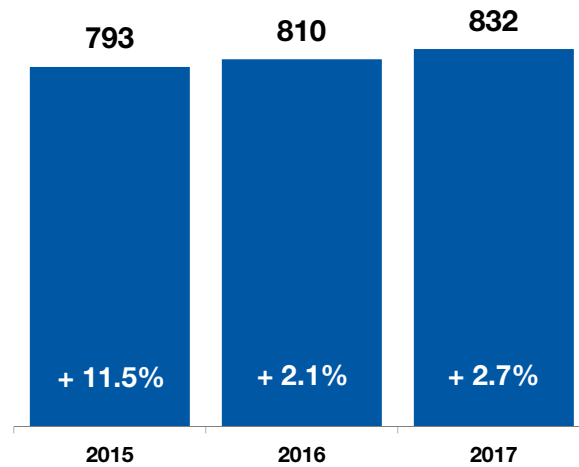
Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	8-2016	8-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
New Listings		810	832	+ 2.7%	6,423	6,492	+ 1.1%
Pending Sales		470	443	- 5.7%	4,070	3,788	- 6.9%
Closed Sales		567	516	- 9.0%	3,808	3,607	- 5.3%
Days on Market		78	80	+ 2.6%	83	82	- 1.2%
Median Sales Price		\$120,000	\$128,000	+ 6.7%	\$120,000	\$120,000	0.0%
Average Sales Price		\$142,983	\$148,175	+ 3.6%	\$143,740	\$143,234	- 0.4%
Pct. of Orig. Price Received		91.6%	90.5%	- 1.2%	91.5%	91.3%	- 0.2%
Affordability Index		287	263	- 8.4%	287	280	- 2.4%
Inventory of Homes for Sale		3,083	3,193	+ 3.6%	--	--	--
Months Supply of Inventory		6.8	7.4	+ 8.8%	--	--	--

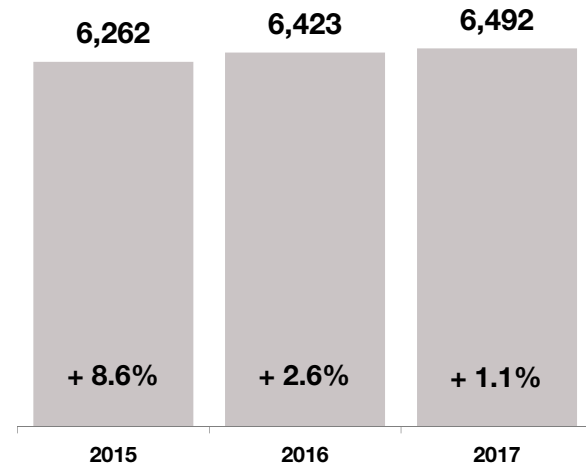
New Listings

A count of the properties that have been newly listed on the market in a given month.

August

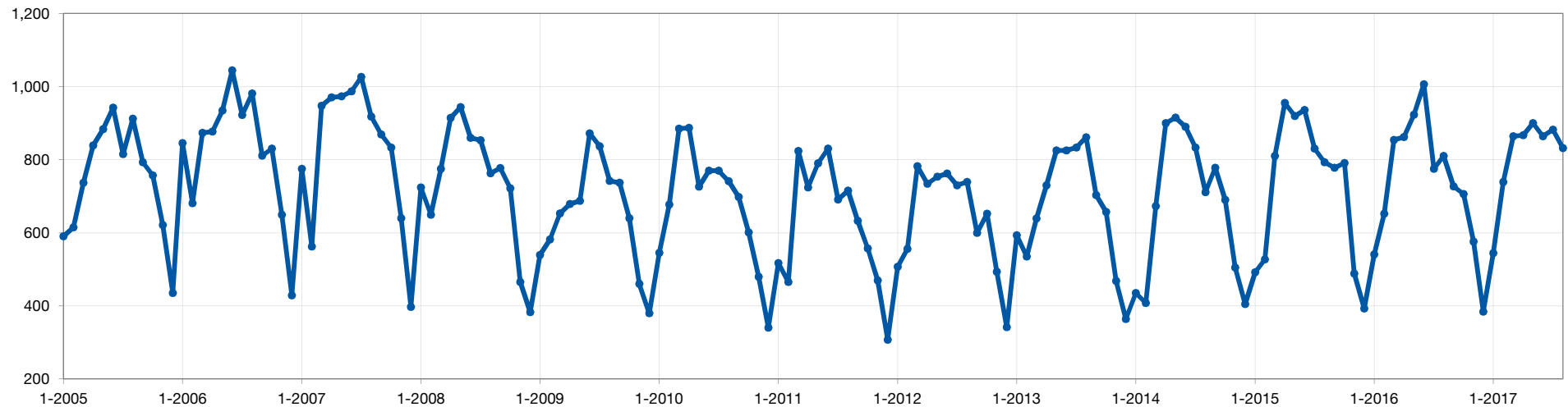


Year to Date



	New Listings	Prior Year	Percent Change
September 2016	727	778	-6.6%
October 2016	706	791	-10.7%
November 2016	576	488	+18.0%
December 2016	384	393	-2.3%
January 2017	544	541	+0.6%
February 2017	739	652	+13.3%
March 2017	864	854	+1.2%
April 2017	867	862	+0.6%
May 2017	900	923	-2.5%
June 2017	864	1,006	-14.1%
July 2017	882	775	+13.8%
August 2017	832	810	+2.7%
12-Month Avg	740	739	+0.1%

Historical New Listings by Month

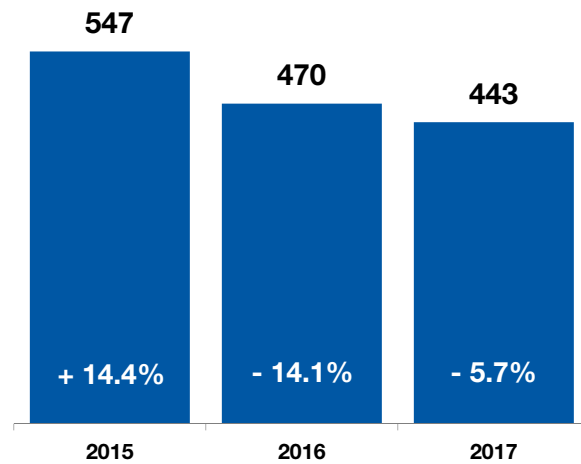


Pending Sales

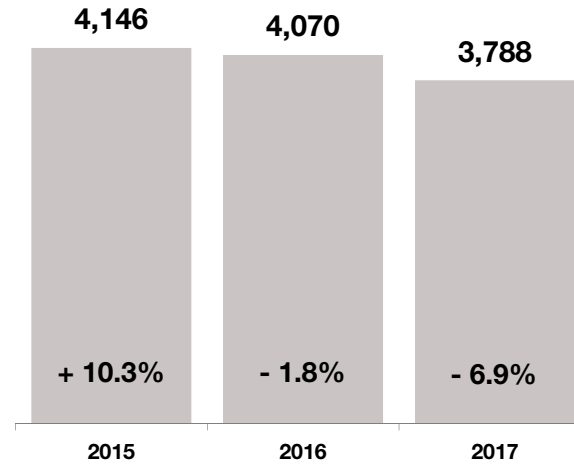
A count of the properties on which offers have been accepted in a given month.



August

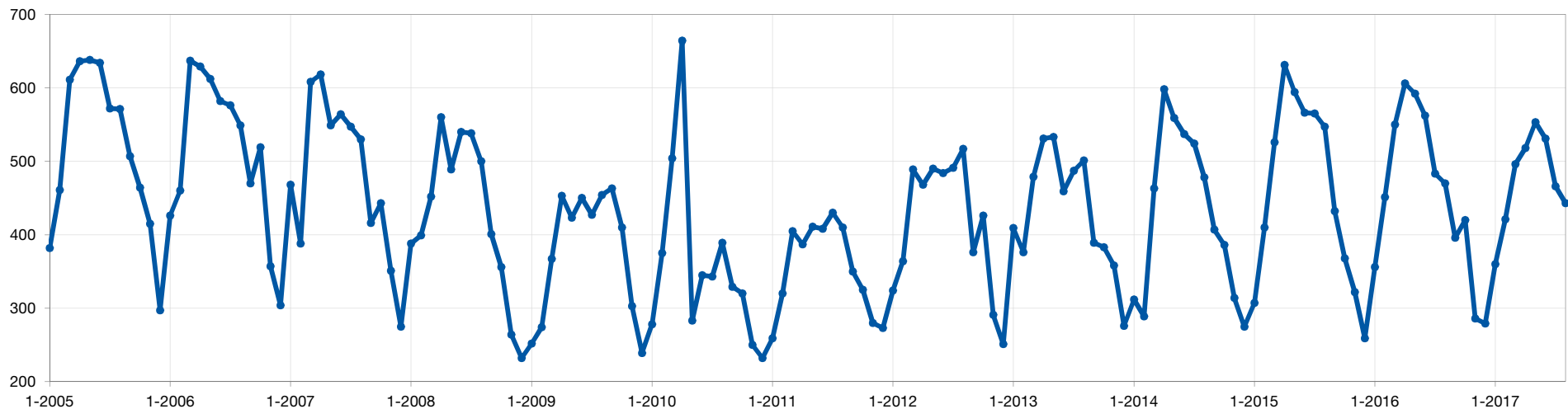


Year to Date



	Pending Sales	Prior Year	Percent Change
September 2016	396	432	-8.3%
October 2016	420	368	+14.1%
November 2016	286	322	-11.2%
December 2016	279	259	+7.7%
January 2017	360	356	+1.1%
February 2017	421	451	-6.7%
March 2017	496	550	-9.8%
April 2017	518	606	-14.5%
May 2017	553	592	-6.6%
June 2017	531	562	-5.5%
July 2017	466	483	-3.5%
August 2017	443	470	-5.7%
12-Month Avg	431	454	-5.1%

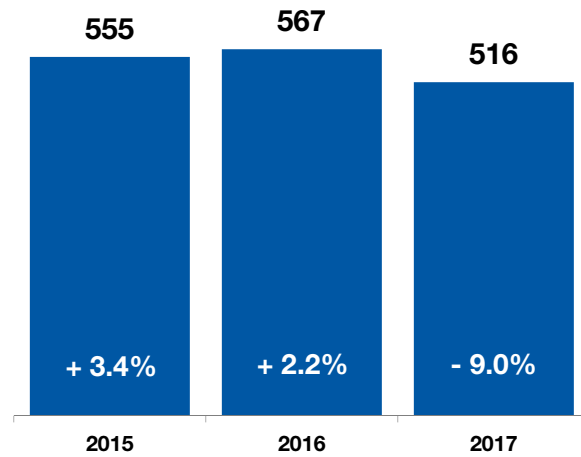
Historical Pending Sales by Month



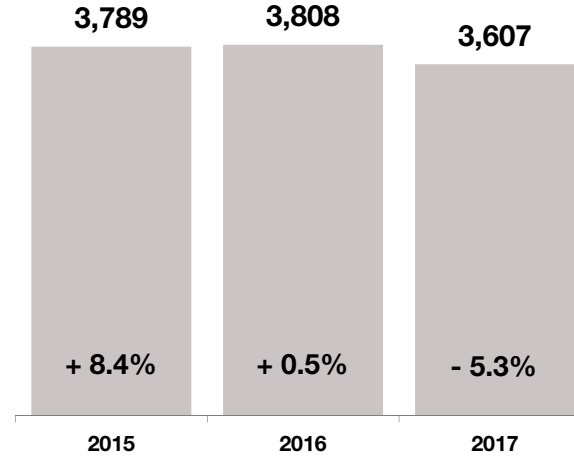
Closed Sales

A count of the actual sales that closed in a given month.

August



Year to Date



	Closed Sales	Prior Year	Percent Change
September 2016	457	535	-14.6%
October 2016	450	484	-7.0%
November 2016	391	316	+23.7%
December 2016	352	375	-6.1%
January 2017	260	275	-5.5%
February 2017	317	263	+20.5%
March 2017	429	438	-2.1%
April 2017	415	505	-17.8%
May 2017	550	579	-5.0%
June 2017	622	652	-4.6%
July 2017	498	529	-5.9%
August 2017	516	567	-9.0%
12-Month Avg	438	460	-4.8%

Historical Closed Sales by Month

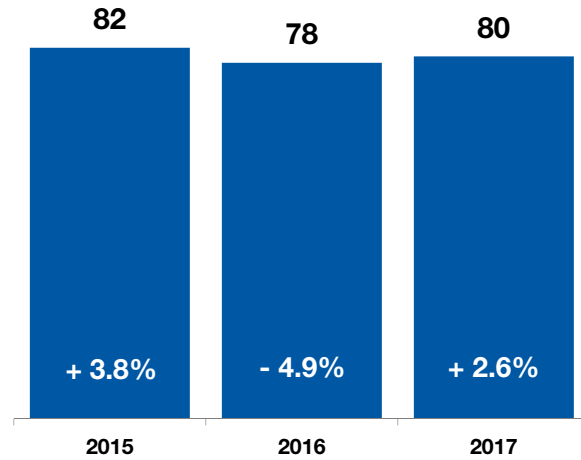


Days on Market Until Sale

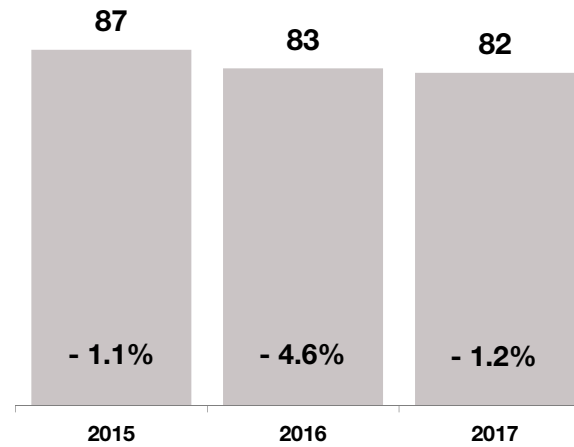
Average number of days between when a property is listed and when an offer is accepted in a given month.



August



Year to Date



Days on Market	Prior Year	Percent Change
September 2016	76	75 +1.3%
October 2016	71	81 -12.3%
November 2016	85	77 +10.4%
December 2016	77	80 -3.8%
January 2017	92	79 +16.5%
February 2017	95	92 +3.3%
March 2017	91	88 +3.4%
April 2017	82	86 -4.7%
May 2017	79	80 -1.3%
June 2017	78	88 -11.4%
July 2017	70	73 -4.1%
August 2017	80	78 +2.6%
12-Month Avg*	80	81 -1.2%

* Average Days on Market of all properties from September 2016 through August 2017. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

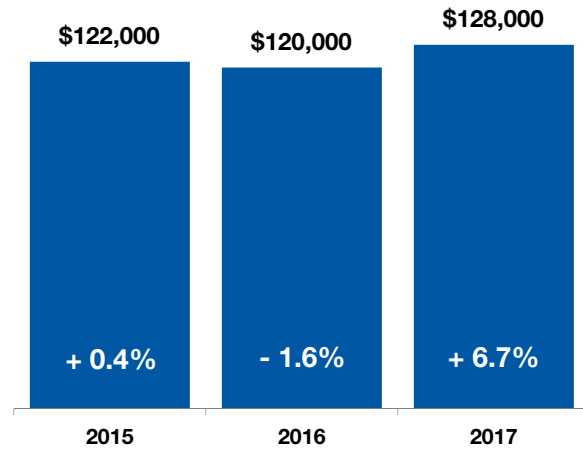


Median Sales Price

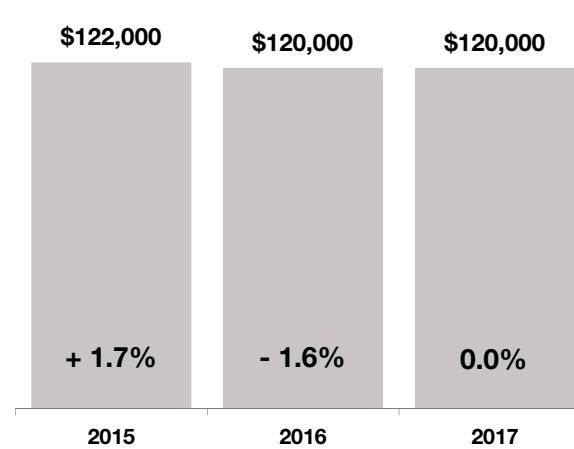
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



August



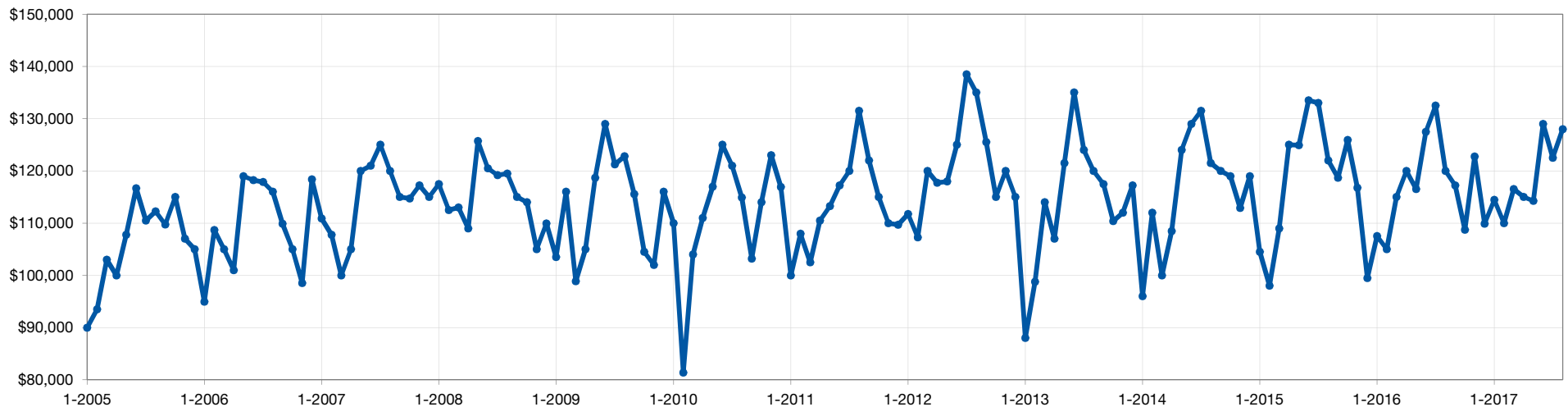
Year to Date



	Median Sales Price	Prior Year	Percent Change
September 2016	\$117,250	\$118,700	-1.2%
October 2016	\$108,750	\$125,900	-13.6%
November 2016	\$122,750	\$116,750	+5.1%
December 2016	\$109,900	\$99,500	+10.5%
January 2017	\$114,450	\$107,500	+6.5%
February 2017	\$110,000	\$105,000	+4.8%
March 2017	\$116,500	\$115,000	+1.3%
April 2017	\$115,000	\$120,000	-4.2%
May 2017	\$114,250	\$116,500	-1.9%
June 2017	\$129,000	\$127,500	+1.2%
July 2017	\$122,500	\$132,500	-7.5%
August 2017	\$128,000	\$120,000	+6.7%
12-Month Med*	\$118,000	\$119,900	-1.6%

* Median Sales Price of all properties from September 2016 through August 2017. This is not the average of the individual figures above.

Historical Median Sales Price by Month

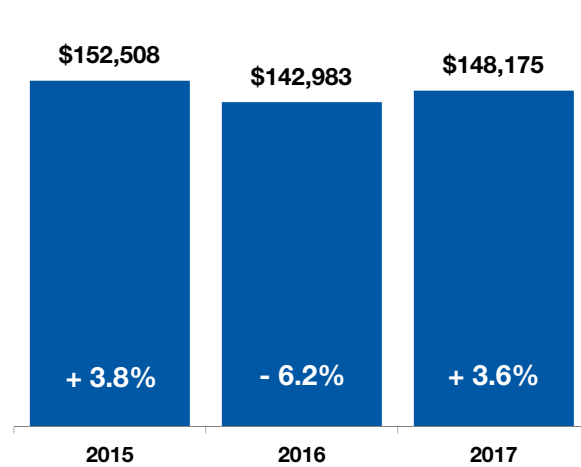


Average Sales Price

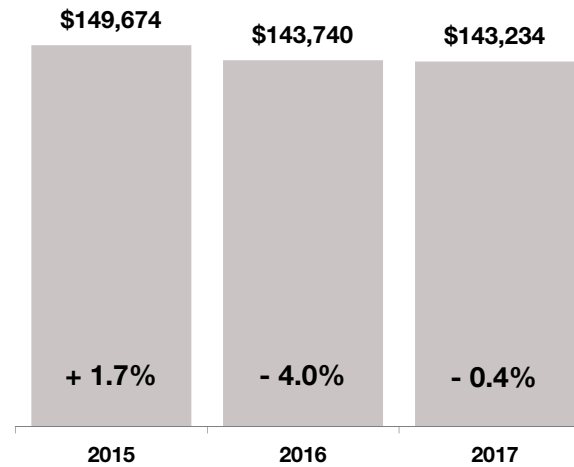
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



August



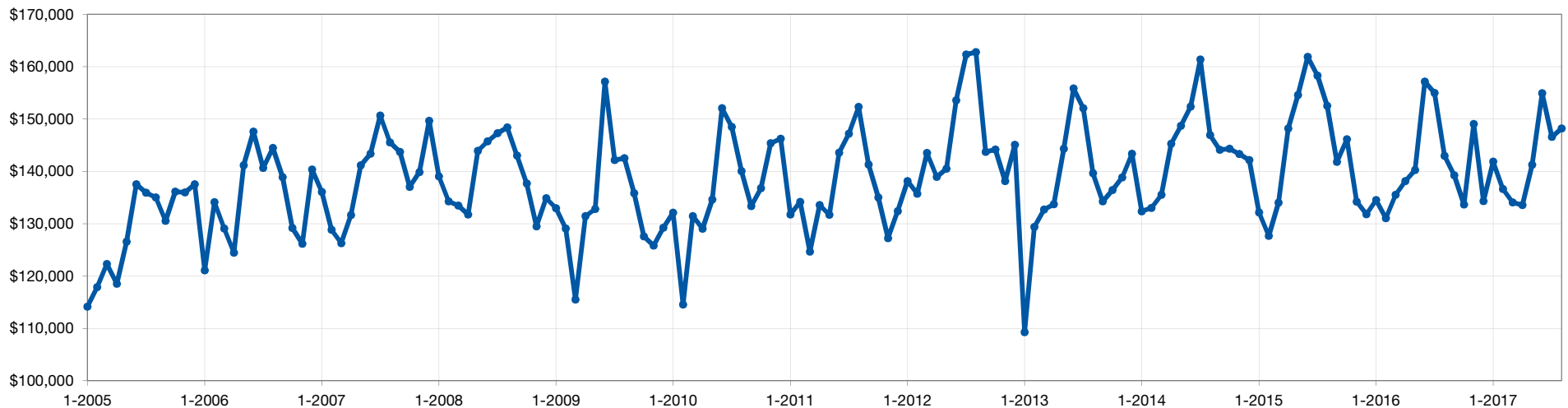
Year to Date



	Avg. Sales Price	Prior Year	Percent Change
September 2016	\$139,238	\$141,817	-1.8%
October 2016	\$133,681	\$146,125	-8.5%
November 2016	\$149,049	\$134,210	+11.1%
December 2016	\$134,304	\$131,794	+1.9%
January 2017	\$141,852	\$134,514	+5.5%
February 2017	\$136,612	\$131,060	+4.2%
March 2017	\$134,062	\$135,516	-1.1%
April 2017	\$133,573	\$138,138	-3.3%
May 2017	\$141,236	\$140,264	+0.7%
June 2017	\$154,920	\$157,157	-1.4%
July 2017	\$146,598	\$154,984	-5.4%
August 2017	\$148,175	\$142,983	+3.6%
12-Month Avg*	\$141,910	\$142,405	-0.3%

* Avg. Sales Price of all properties from September 2016 through August 2017. This is not the average of the individual figures above.

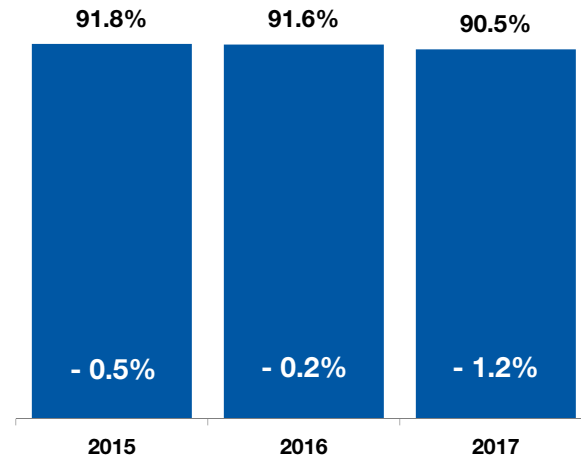
Historical Average Sales Price by Month



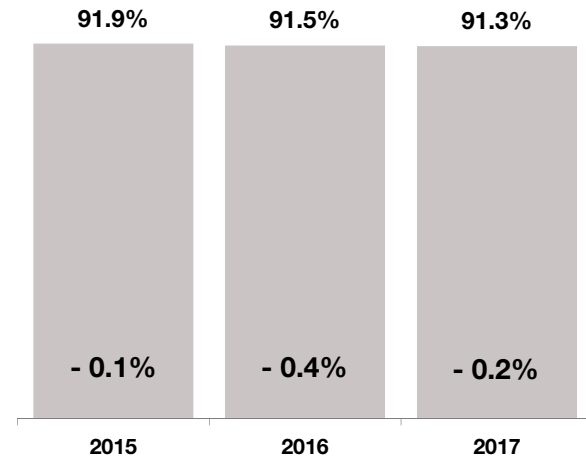
Percent of Original List Price Received

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

August



Year to Date



	Pct. of Orig. Price Received	Prior Year	Percent Change
September 2016	91.6%	91.1%	+0.5%
October 2016	90.5%	90.8%	-0.3%
November 2016	90.3%	90.2%	+0.1%
December 2016	90.1%	89.4%	+0.8%
January 2017	89.7%	89.1%	+0.7%
February 2017	89.6%	88.8%	+0.9%
March 2017	91.2%	90.4%	+0.9%
April 2017	92.2%	91.6%	+0.7%
May 2017	91.8%	91.9%	-0.1%
June 2017	92.1%	93.0%	-1.0%
July 2017	91.9%	92.4%	-0.5%
August 2017	90.5%	91.6%	-1.2%
12-Month Avg*	91.1%	91.2%	-0.1%

* Average Pct. of Orig. Price Received for all properties from September 2016 through August 2017. This is not the average of the individual figures above.

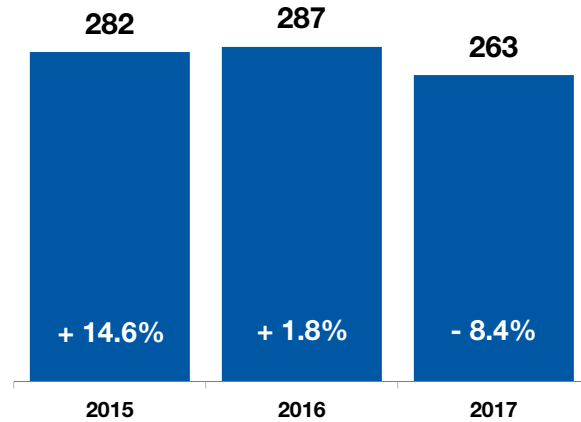
Historical Percent of Original List Price Received by Month



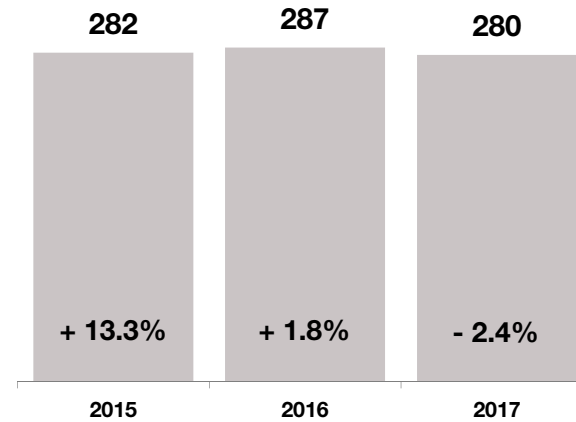
Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

August

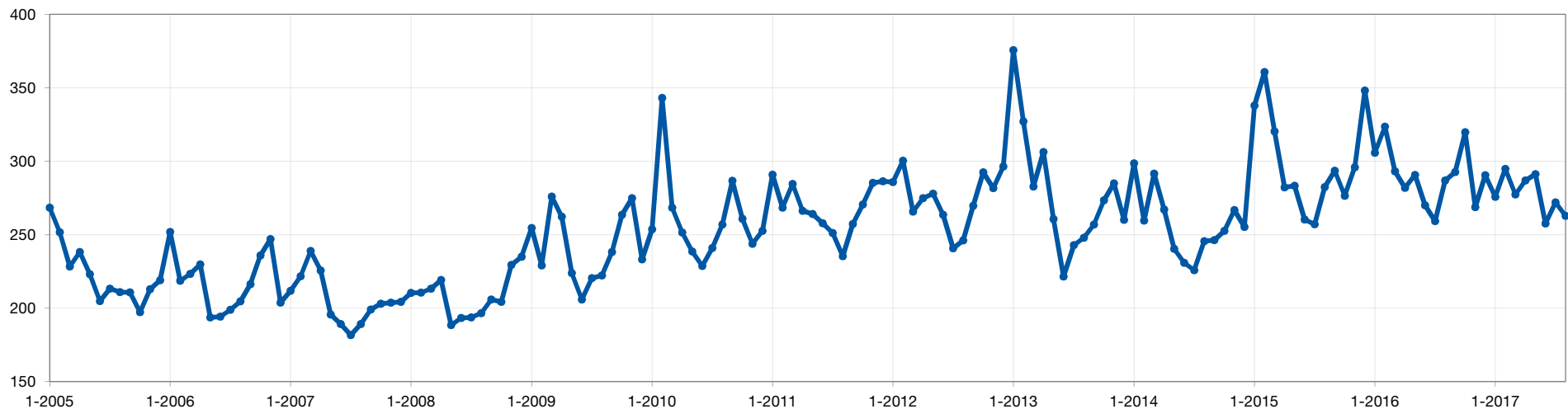


Year to Date



	Affordability Index	Prior Year	Percent Change
September 2016	293	294	-0.3%
October 2016	320	277	+15.5%
November 2016	269	296	-9.1%
December 2016	290	348	-16.7%
January 2017	276	306	-9.8%
February 2017	295	323	-8.7%
March 2017	277	293	-5.5%
April 2017	287	282	+1.8%
May 2017	291	291	0.0%
June 2017	258	270	-4.4%
July 2017	272	259	+5.0%
August 2017	263	287	-8.4%
12-Month Avg	283	294	-3.8%

Historical Housing Affordability Index by Month

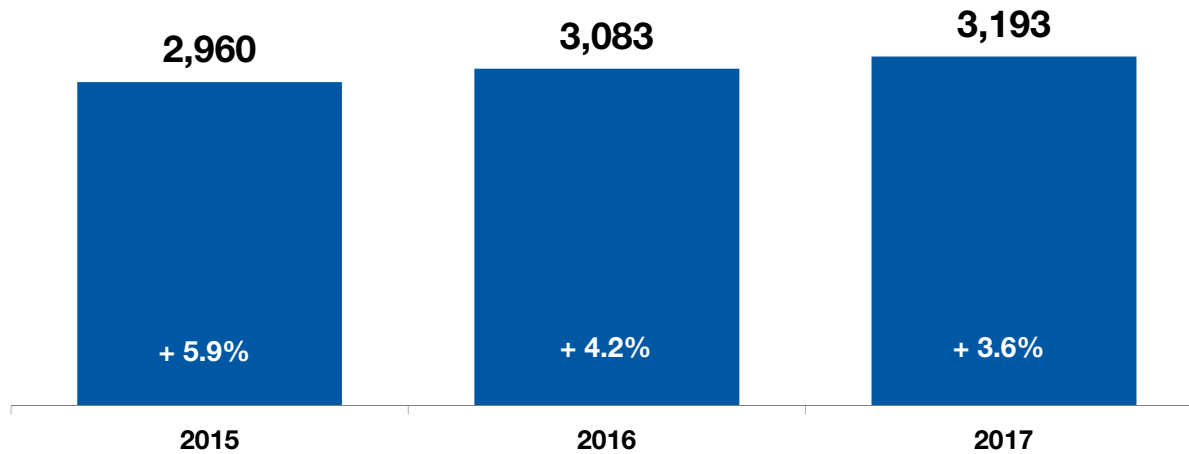


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

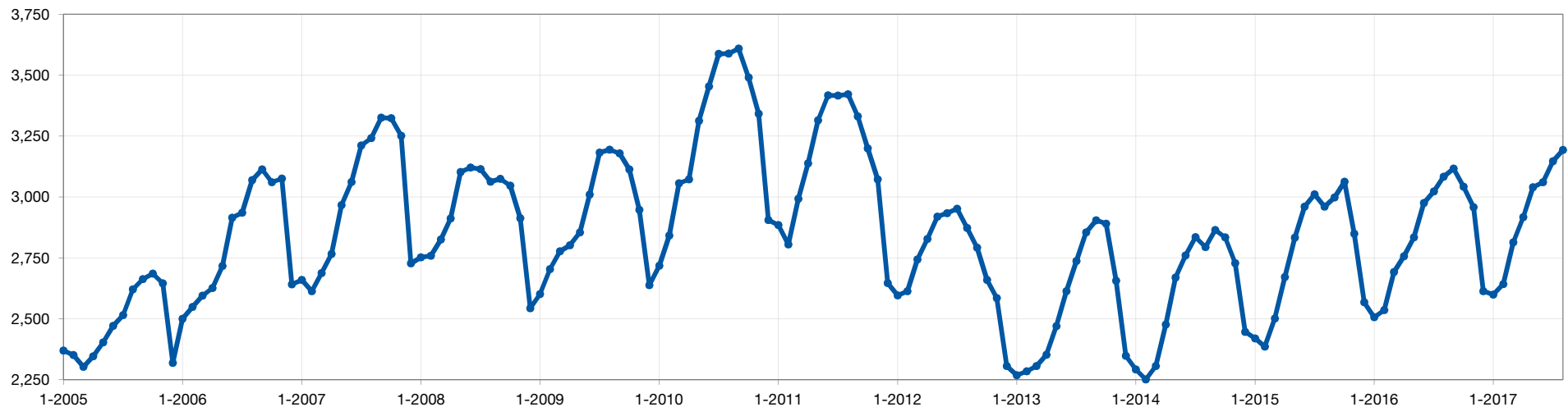


August



	Homes for Sale	Prior Year	Percent Change
September 2016	3,117	2,998	+4.0%
October 2016	3,042	3,063	-0.7%
November 2016	2,958	2,849	+3.8%
December 2016	2,614	2,568	+1.8%
January 2017	2,600	2,507	+3.7%
February 2017	2,643	2,536	+4.2%
March 2017	2,814	2,692	+4.5%
April 2017	2,917	2,757	+5.8%
May 2017	3,040	2,834	+7.3%
June 2017	3,061	2,976	+2.9%
July 2017	3,147	3,023	+4.1%
August 2017	3,193	3,083	+3.6%
12-Month Avg	2,929	2,824	+3.7%

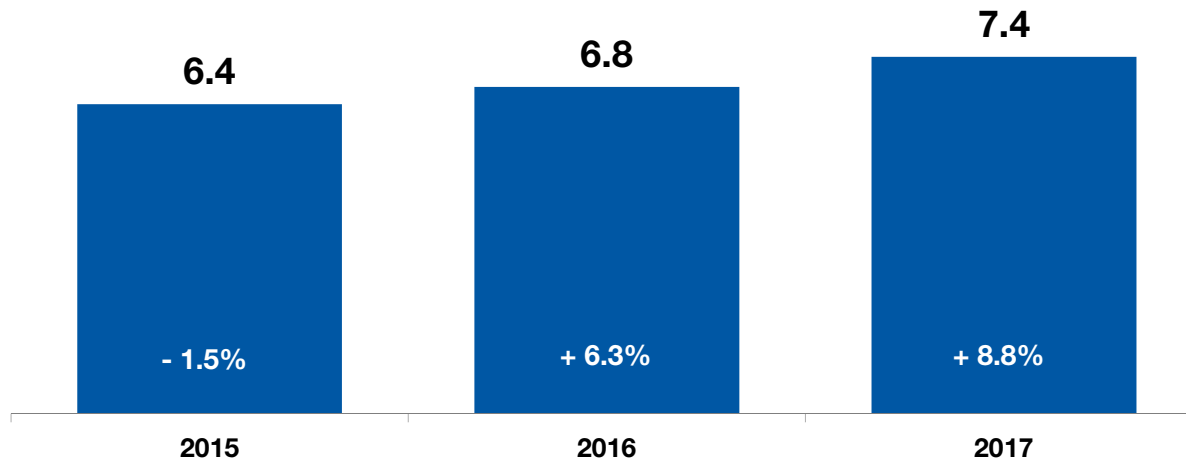
Historical Inventory of Homes for Sale by Month



Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

August



Months Supply		Prior Year	Percent Change
September 2016	6.9	6.5	+6.2%
October 2016	6.7	6.6	+1.5%
November 2016	6.5	6.2	+4.8%
December 2016	5.8	5.6	+3.6%
January 2017	5.7	5.4	+5.6%
February 2017	5.8	5.4	+7.4%
March 2017	6.3	5.7	+10.5%
April 2017	6.6	5.9	+11.9%
May 2017	7.0	6.1	+14.8%
June 2017	7.0	6.4	+9.4%
July 2017	7.3	6.6	+10.6%
August 2017	7.4	6.8	+8.8%
12-Month Avg	6.6	6.1	+8.2%

Historical Months Supply of Inventory by Month



Housing Supply Overview

A RESEARCH TOOL PROVIDED BY THE PEORIA AREA ASSOCIATION OF REALTORS®



August 2017

Although new construction has yet to come to the rescue of low inventory, there are signs that demand for construction materials is high and that previous measurements of low construction activity have been weighed down by the public sector not private, residential building. For the 12-month period spanning September 2016 through August 2017, Closed Sales in the Peoria region were down 4.7 percent overall. The price range with the largest gain in sales was the \$500,001 and Above range, where they increased 30.0 percent.

The overall Median Sales Price was down 1.6 percent to \$118,000. The property type with the smallest price decline was the Single-Family Detached segment, where prices decreased 0.4 percent to \$117,500. The price range that tended to sell the quickest was the \$175,001 to \$225,000 range at 70 days; the price range that tended to sell the slowest was the \$500,001 and Above range at 117 days.

Market-wide, inventory levels were up 3.6 percent. The property type that gained the most inventory was the Condo-Townhouse Attached segment, where it increased 6.7 percent. That amounts to 7.3 months supply for Single-Family Detached homes and 8.6 months supply for Condo-Townhouse Attached properties.

Quick Facts

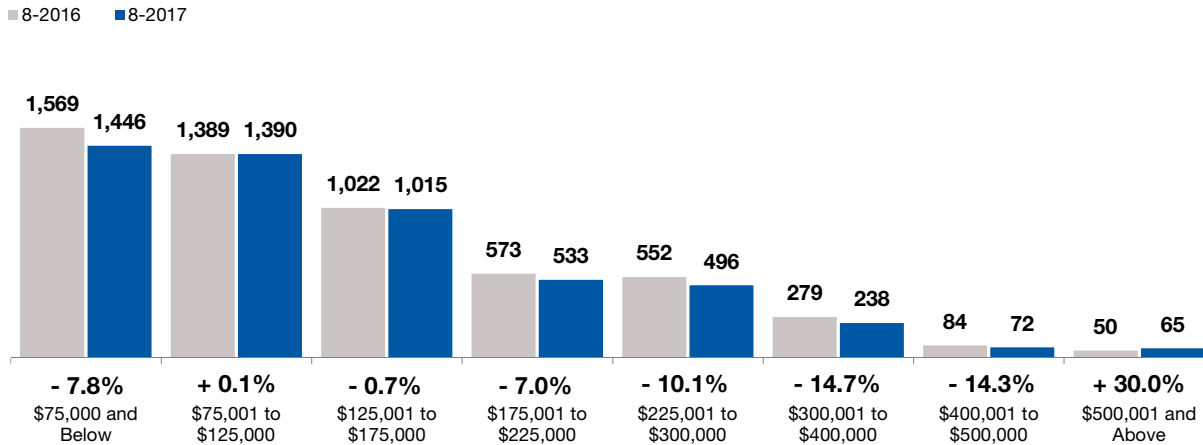
+ 30.0%	- 3.6%	+ 2.3%
Price Range With Strongest Sales: \$500,001 and Above	Construction Status With Strongest Sales: Previously Owned	Property Type With Strongest Sales: Condo-Townhouse Attached
Closed Sales		2
Days on Market Until Sale		3
Median Sales Price		4
Percent of Original List Price Received		5
Inventory of Homes for Sale		6
Months Supply of Inventory		7

Closed Sales

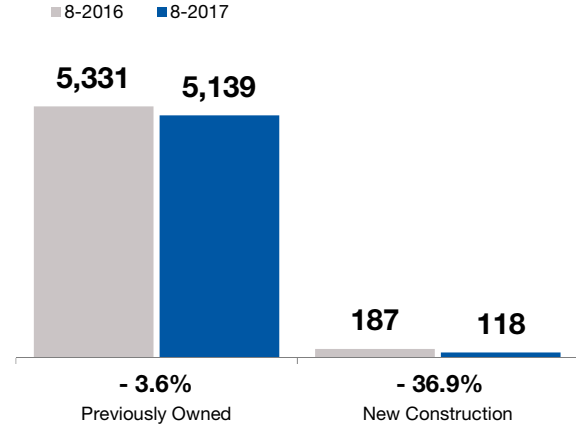
A count of the actual sales that closed in a given month. Based on a rolling 12-month total.



By Price Range



By Construction Status



All Properties

By Price Range

	8-2016	8-2017	Change
\$75,000 and Below	1,569	1,446	- 7.8%
\$75,001 to \$125,000	1,389	1,390	+ 0.1%
\$125,001 to \$175,000	1,022	1,015	- 0.7%
\$175,001 to \$225,000	573	533	- 7.0%
\$225,001 to \$300,000	552	496	- 10.1%
\$300,001 to \$400,000	279	238	- 14.7%
\$400,001 to \$500,000	84	72	- 14.3%
\$500,001 and Above	50	65	+ 30.0%
All Price Ranges	5,518	5,257	- 4.7%

Single-Family Detached

	8-2016	8-2017	Change
\$75,000 and Below	1,503	1,365	- 9.2%
\$75,001 to \$125,000	1,317	1,318	+ 0.1%
\$125,001 to \$175,000	949	932	- 1.8%
\$175,001 to \$225,000	512	488	- 4.7%
\$225,001 to \$300,000	524	472	- 9.9%
\$300,001 to \$400,000	272	231	- 15.1%
\$400,001 to \$500,000	84	71	- 15.5%
\$500,001 and Above	49	64	+ 30.6%
All Price Ranges	5,210	4,942	- 5.1%

Condo-Townhouse Attached

	8-2016	8-2017	Change
\$75,000 and Below	66	81	+ 22.7%
\$75,001 to \$125,000	72	72	0.0%
\$125,001 to \$175,000	73	83	+ 13.7%
\$175,001 to \$225,000	61	45	- 26.2%
\$225,001 to \$300,000	28	24	- 14.3%
\$300,001 to \$400,000	7	7	0.0%
\$400,001 to \$500,000	0	1	--
\$500,001 and Above	1	1	0.0%
All Price Ranges	308	315	+ 2.3%

By Construction Status

	8-2016	8-2017	Change
Previously Owned	5,331	5,139	- 3.6%
New Construction	187	118	- 36.9%
All Construction Statuses	5,518	5,257	- 4.7%

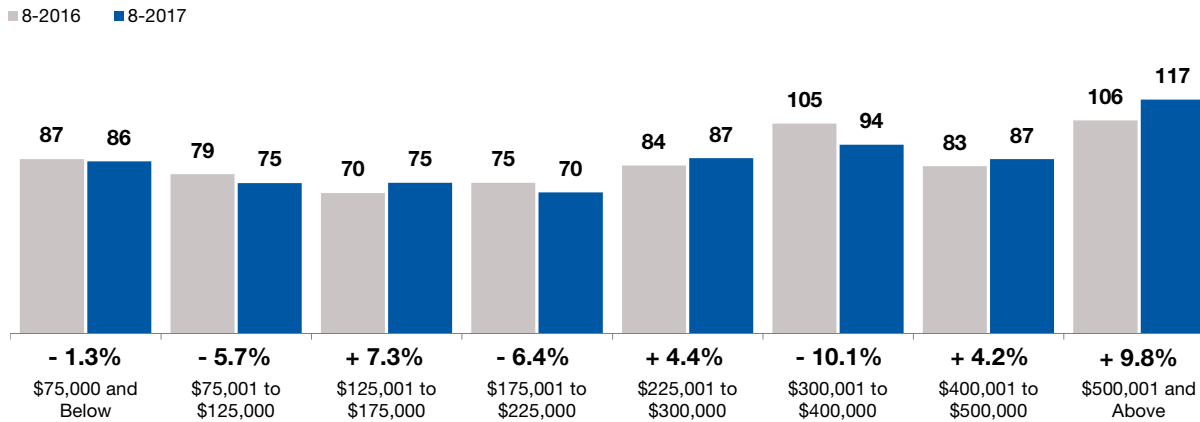
	8-2016	8-2017	Change
\$75,000 and Below	5,042	4,835	- 4.1%
\$75,001 to \$125,000	168	107	- 36.3%
All Price Ranges	5,210	4,942	- 5.1%

Days on Market Until Sale

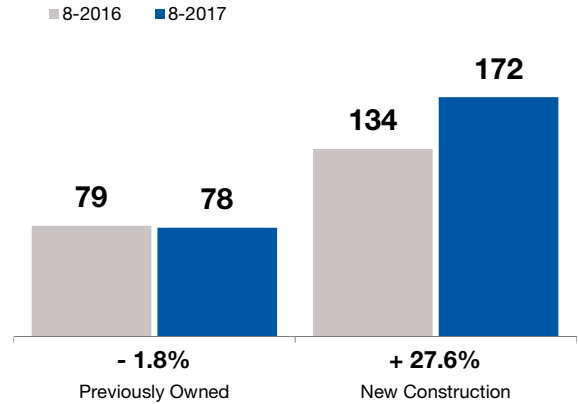
Average number of days between when a property is listed and when an offer is accepted. Based on a rolling 12-month average.



By Price Range



By Construction Status



All Properties

By Price Range	8-2016	8-2017	Change
\$75,000 and Below	87	86	- 1.3%
\$75,001 to \$125,000	79	75	- 5.7%
\$125,001 to \$175,000	70	75	+ 7.3%
\$175,001 to \$225,000	75	70	- 6.4%
\$225,001 to \$300,000	84	87	+ 4.4%
\$300,001 to \$400,000	105	94	- 10.1%
\$400,001 to \$500,000	83	87	+ 4.2%
\$500,001 and Above	106	117	+ 9.8%
All Price Ranges	81	80	- 1.4%

Single-Family Detached

8-2016	8-2017	Change	8-2016	8-2017	Change
84	84	- 0.4%	144	115	- 20.2%
77	75	- 2.6%	128	77	- 39.9%
69	75	+ 8.9%	88	80	- 9.4%
71	68	- 4.1%	107	91	- 15.2%
83	84	+ 2.1%	100	143	+ 42.5%
105	93	- 11.5%	106	143	+ 35.0%
83	87	+ 3.9%	0	104	--
106	118	+ 11.0%	118	58	- 50.8%
79	79	- 0.2%	115	96	- 16.6%

Condo-Townhouse Attached

By Construction Status	8-2016	8-2017	Change
Previously Owned	79	78	- 1.8%
New Construction	134	172	+ 27.6%
All Construction Statuses	81	80	- 1.4%

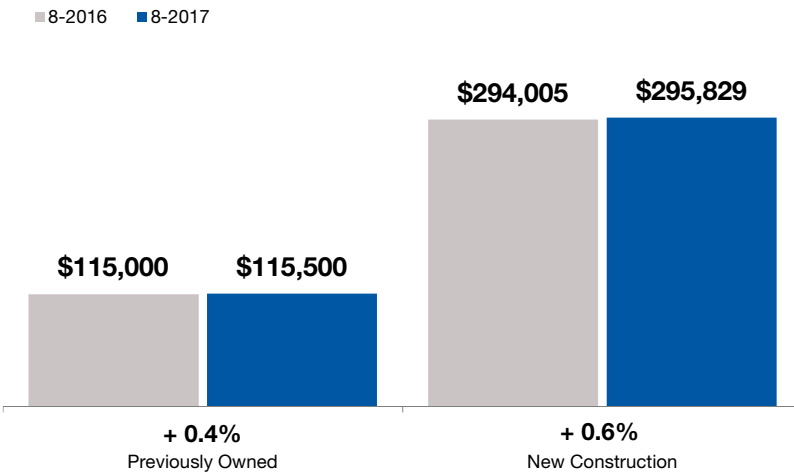
8-2016	8-2017	Change	8-2016	8-2017	Change
78	77	- 0.5%	112	92	- 17.9%
132	169	+ 28.0%	157	199	+ 26.8%
79	79	- 0.2%	115	96	- 16.6%

Median Sales Price

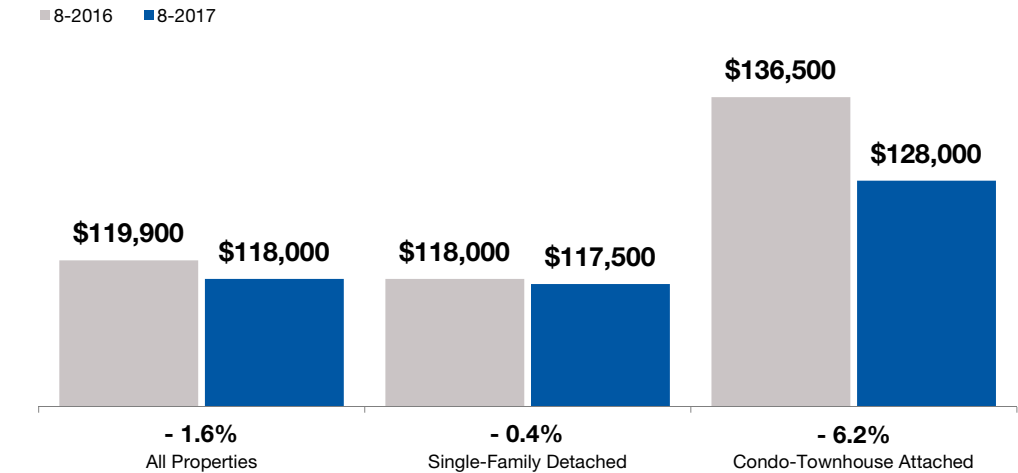
Median price point for all closed sales, not accounting for seller concessions. Based on a rolling 12-month median.



By Construction Status



By Property Type



All Properties

By Construction Status	8-2016	8-2017	Change
Previously Owned	\$115,000	\$115,500	+ 0.4%
New Construction	\$294,005	\$295,829	+ 0.6%
All Construction Statuses	\$119,900	\$118,000	- 1.6%

Single-Family Detached

8-2016	8-2017	Change
\$115,000	\$115,000	0.0%
\$308,500	\$296,657	- 3.8%
\$118,000	\$117,500	- 0.4%

Condo-Townhouse Attached

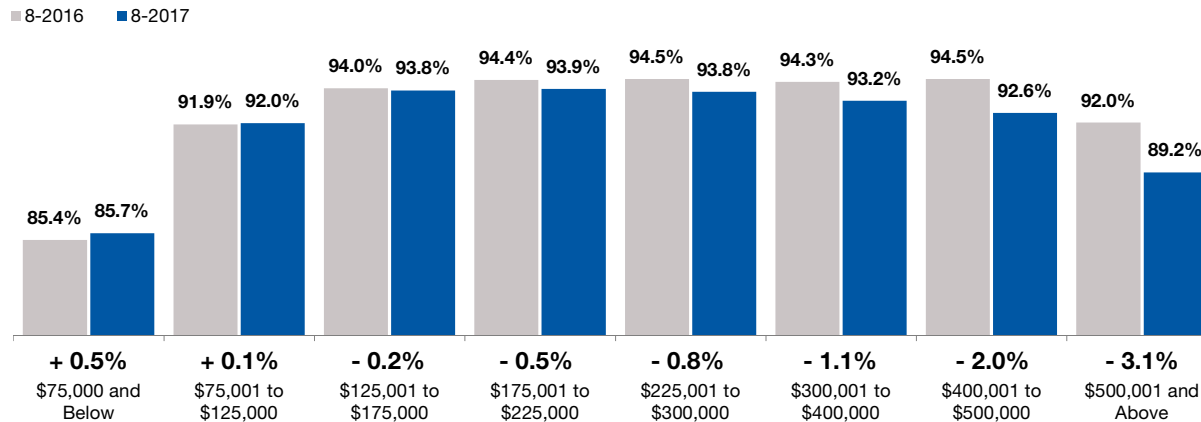
8-2016	8-2017	Change
\$132,000	\$125,000	- 5.3%
\$199,000	\$270,000	+ 35.7%
\$136,500	\$128,000	- 6.2%

Percent of Original List Price Received

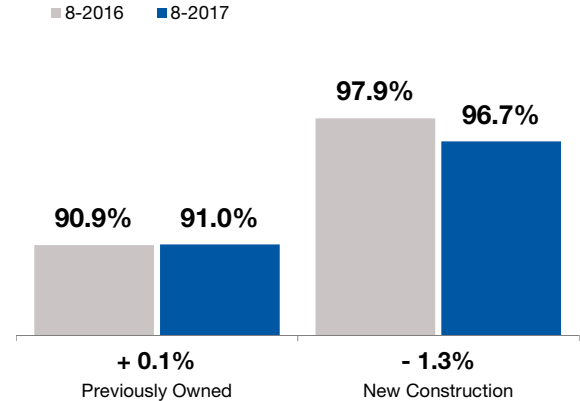
Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold, not accounting for seller concessions. Based on a rolling 12-month average.



By Price Range



By Construction Status



All Properties

By Price Range	8-2016	8-2017	Change
\$75,000 and Below	85.4%	85.7%	+ 0.5%
\$75,001 to \$125,000	91.9%	92.0%	+ 0.1%
\$125,001 to \$175,000	94.0%	93.8%	- 0.2%
\$175,001 to \$225,000	94.4%	93.9%	- 0.5%
\$225,001 to \$300,000	94.5%	93.8%	- 0.8%
\$300,001 to \$400,000	94.3%	93.2%	- 1.1%
\$400,001 to \$500,000	94.5%	92.6%	- 2.0%
\$500,001 and Above	92.0%	89.2%	- 3.1%
All Price Ranges	91.2%	91.1%	- 0.1%

Single-Family Detached

8-2016	8-2017	Change	8-2016	8-2017	Change
85.4%	85.8%	+ 0.4%	84.4%	85.3%	+ 1.1%
92.0%	91.9%	- 0.1%	90.1%	93.1%	+ 3.3%
94.0%	93.7%	- 0.2%	94.1%	94.9%	+ 0.8%
94.5%	93.9%	- 0.6%	93.9%	94.2%	+ 0.3%
94.4%	93.8%	- 0.7%	95.3%	93.4%	- 1.9%
94.2%	93.0%	- 1.3%	97.6%	100.2%	+ 2.8%
94.5%	92.5%	- 2.1%	0.0%	95.1%	--
91.9%	89.1%	- 3.0%	97.2%	94.0%	- 3.3%
91.2%	91.1%	- 0.1%	91.3%	92.0%	+ 0.8%

Condo-Townhouse Attached

By Construction Status	8-2016	8-2017	Change
Previously Owned	90.9%	91.0%	+ 0.1%
New Construction	97.9%	96.7%	- 1.3%
All Construction Statuses	91.2%	91.1%	- 0.1%

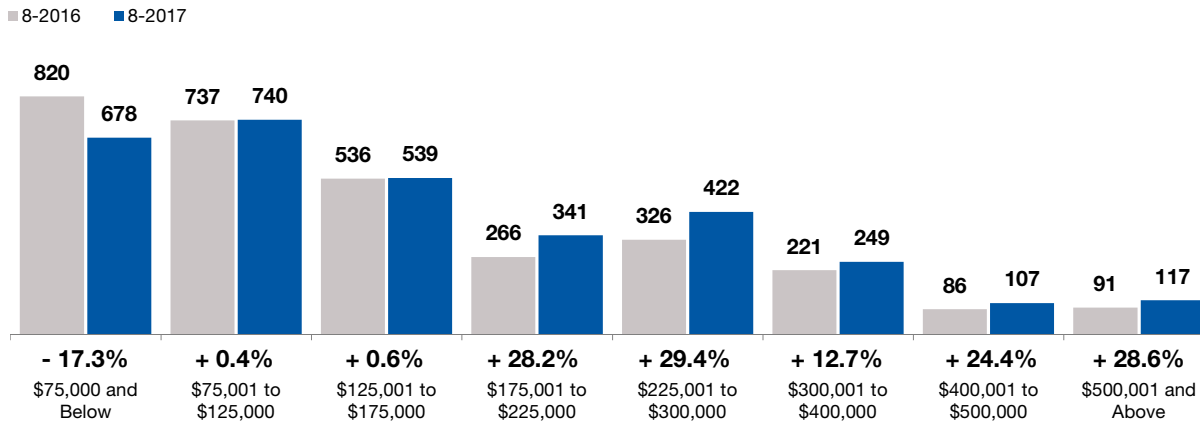
8-2016	8-2017	Change	8-2016	8-2017	Change
91.0%	90.9%	- 0.0%	90.8%	91.7%	+ 1.0%
97.9%	96.3%	- 1.6%	98.7%	100.2%	+ 1.5%
91.2%	91.1%	- 0.1%	91.3%	92.0%	+ 0.8%

Inventory of Homes for Sale

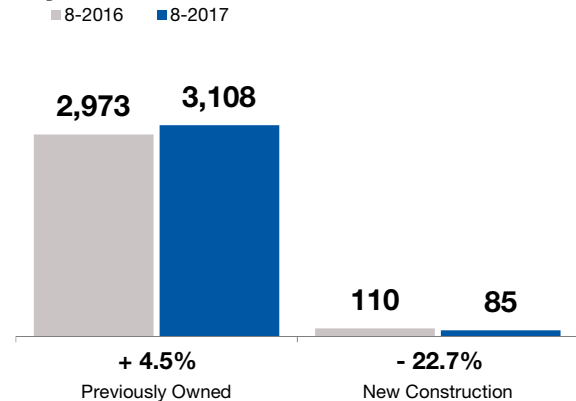
The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.



By Price Range



By Construction Status



All Properties

By Price Range	8-2016	8-2017	Change
\$75,000 and Below	820	678	- 17.3%
\$75,001 to \$125,000	737	740	+ 0.4%
\$125,001 to \$175,000	536	539	+ 0.6%
\$175,001 to \$225,000	266	341	+ 28.2%
\$225,001 to \$300,000	326	422	+ 29.4%
\$300,001 to \$400,000	221	249	+ 12.7%
\$400,001 to \$500,000	86	107	+ 24.4%
\$500,001 and Above	91	117	+ 28.6%
All Price Ranges	3,083	3,193	+ 3.6%

Single-Family Detached

8-2016	8-2017	Change	8-2016	8-2017	Change
766	623	- 18.7%	54	55	+ 1.9%
684	689	+ 0.7%	53	51	- 3.8%
489	482	- 1.4%	47	57	+ 21.3%
243	312	+ 28.4%	23	29	+ 26.1%
305	395	+ 29.5%	21	27	+ 28.6%
210	246	+ 17.1%	11	3	- 72.7%
85	106	+ 24.7%	1	1	0.0%
91	116	+ 27.5%	0	1	--
2,873	2,969	+ 3.3%	210	224	+ 6.7%

Condo-Townhouse Attached

By Construction Status	8-2016	8-2017	Change
Previously Owned	2,973	3,108	+ 4.5%
New Construction	110	85	- 22.7%
All Construction Statuses	3,083	3,193	+ 3.6%

8-2016	8-2017	Change	8-2016	8-2017	Change
2,773	2,892	+ 4.3%	200	216	+ 8.0%
100	77	- 23.0%	10	8	- 20.0%
2,873	2,969	+ 3.3%	210	224	+ 6.7%

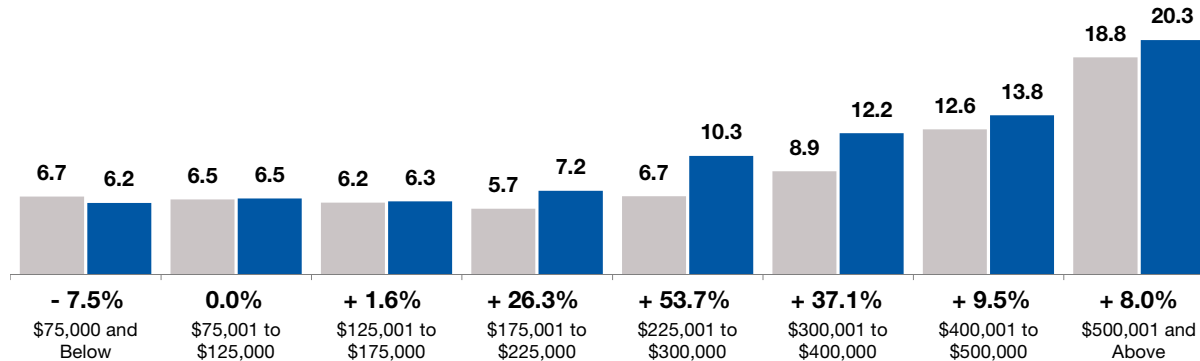
Months Supply of Inventory

The inventory of homes for sale at the end of the most recent month, based on one month of activity, divided by the average monthly pending sales from the last 12 months.



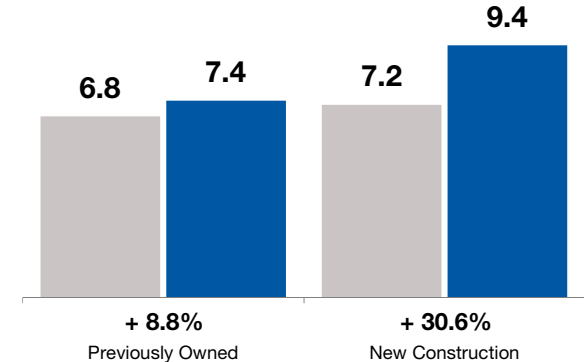
By Price Range

■ 8-2016 ■ 8-2017



By Construction Status

■ 8-2016 ■ 8-2017



All Properties

By Price Range

	8-2016	8-2017	Change
\$75,000 and Below	6.7	6.2	- 7.5%
\$75,001 to \$125,000	6.5	6.5	0.0%
\$125,001 to \$175,000	6.2	6.3	+ 1.6%
\$175,001 to \$225,000	5.7	7.2	+ 26.3%
\$225,001 to \$300,000	6.7	10.3	+ 53.7%
\$300,001 to \$400,000	8.9	12.2	+ 37.1%
\$400,001 to \$500,000	12.6	13.8	+ 9.5%
\$500,001 and Above	18.8	20.3	+ 8.0%
All Price Ranges	6.8	7.4	+ 8.8%

Single-Family Detached

	8-2016	8-2017	Change
\$75,000 and Below	6.6	6.0	- 9.1%
\$75,001 to \$125,000	6.3	6.4	+ 1.6%
\$125,001 to \$175,000	6.1	6.1	0.0%
\$175,001 to \$225,000	5.8	7.2	+ 24.1%
\$225,001 to \$300,000	6.7	10.1	+ 50.7%
\$300,001 to \$400,000	8.8	12.5	+ 42.0%
\$400,001 to \$500,000	12.4	13.8	+ 11.3%
\$500,001 and Above	19.2	20.5	+ 6.8%
All Price Ranges	6.7	7.3	+ 9.0%

Condo-Townhouse Attached

	8-2016	8-2017	Change
\$75,000 and Below	10.1	9.3	- 7.9%
\$75,001 to \$125,000	9.2	8.4	- 8.7%
\$125,001 to \$175,000	7.2	8.0	+ 11.1%
\$175,001 to \$225,000	4.5	7.6	+ 68.9%
\$225,001 to \$300,000	8.1	12.0	+ 48.1%
\$300,001 to \$400,000	6.6	2.1	- 68.2%
\$400,001 to \$500,000	0.0	1.0	--
\$500,001 and Above	0.0	1.0	--
All Price Ranges	8.0	8.6	+ 7.5%

By Construction Status

	8-2016	8-2017	Change
Previously Owned	6.8	7.4	+ 8.8%
New Construction	7.2	9.4	+ 30.6%
All Construction Statuses	6.8	7.4	+ 8.8%

	8-2016	8-2017	Change
Previously Owned	6.7	7.3	+ 9.0%
New Construction	7.3	9.4	+ 28.8%
All Price Ranges	6.7	7.3	+ 9.0%