

Monthly Indicators



March 2018

New residential real estate activity has been relatively slow in the first quarter of 2018, yet housing is proving its resiliency in a consistently improving economy. Some markets have had increases in signed contracts, but the vast majority of the nation continues to experience fewer closed sales and lower inventory compared to last year at this time. Despite there being fewer homes for sale, buyer demand has remained strong enough to keep prices on the rise, which should continue for the foreseeable future.

New Listings decreased 0.6 percent to 871. Pending Sales were down 2.6 percent to 490. Inventory levels shrank 7.9 percent to 2,629 units.

Prices were a tad soft. The Median Sales Price decreased 3.2 percent to \$112,250. Days on Market was up 6.6 percent to 97 days. Sellers were encouraged as Months Supply of Inventory was down 9.4 percent to 5.8 months.

The Federal Reserve raised its key short-term interest rate by .25 percent in March, citing concerns about inflation. It is the sixth rate increase by the Fed since December 2015, and at least two more rate increases are expected this year. Borrowing money will be more expensive, particularly for home equity loans, credit cards and adjustable rate mortgages, but rising wages and a low national unemployment rate that has been at 4.1 percent for five months in a row would seem to indicate that we are prepared for this. And although mortgage rates have risen to their highest point in four years, they have been quite low for several years.

Activity Snapshot

- 4.4%

- 3.2%

- 7.9%

One-Year Change in
Closed Sales

One-Year Change in
Median Sales Price

One-Year Change in
Homes for Sale

Residential real estate activity comprised of single-family properties and condominiums combined. Percent changes are calculated using rounded figures.

Activity Overview	2
New Listings	3
Pending Sales	4
Closed Sales	5
Days on Market Until Sale	6
Median Sales Price	7
Average Sales Price	8
Percent of Original List Price Received	9
Housing Affordability Index	10
Inventory of Homes for Sale	11
Months Supply of Inventory	12



Market Overview

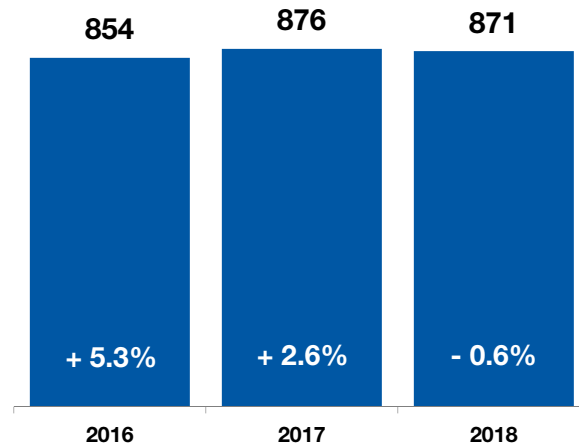
Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	3-2017	3-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
New Listings		876	871	- 0.6%	2,173	2,075	- 4.5%
Pending Sales		503	490	- 2.6%	1,293	1,237	- 4.3%
Closed Sales		433	414	- 4.4%	1,015	1,011	- 0.4%
Days on Market		91	97	+ 6.6%	92	100	+ 8.7%
Median Sales Price		\$116,000	\$112,250	- 3.2%	\$114,000	\$114,900	+ 0.8%
Average Sales Price		\$133,797	\$134,529	+ 0.5%	\$136,452	\$140,929	+ 3.3%
Pct. of Orig. Price Received		91.3%	90.1%	- 1.3%	90.4%	89.7%	- 0.8%
Affordability Index		279	283	+ 1.4%	283	276	- 2.5%
Inventory of Homes for Sale		2,856	2,629	- 7.9%	--	--	--
Months Supply of Inventory		6.4	5.8	- 9.4%	--	--	--

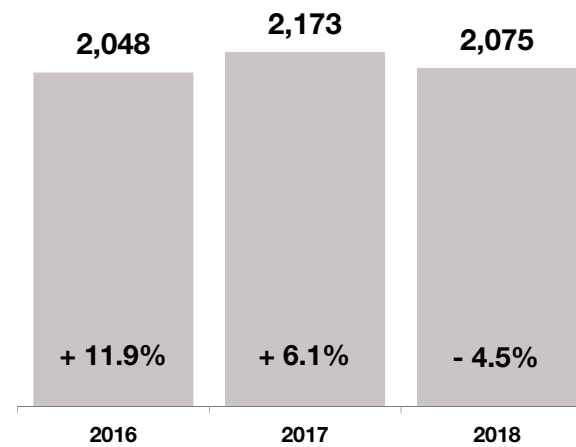
New Listings

A count of the properties that have been newly listed on the market in a given month.

March

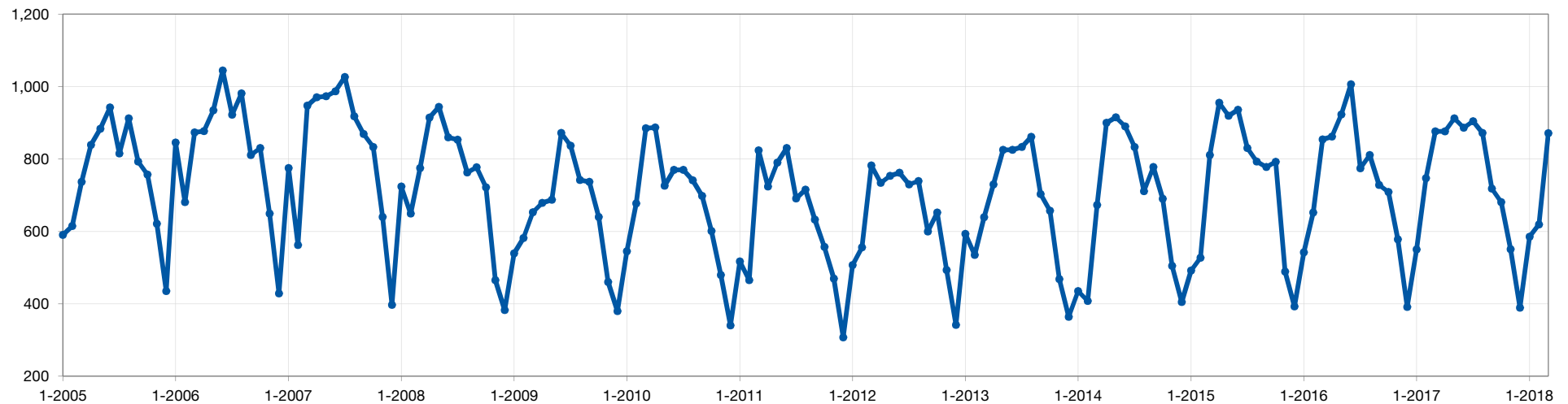


Year to Date



	New Listings	Prior Year	Percent Change
April 2017	876	862	+1.6%
May 2017	912	923	-1.2%
June 2017	886	1,006	-11.9%
July 2017	904	774	+16.8%
August 2017	872	811	+7.5%
September 2017	718	728	-1.4%
October 2017	681	709	-3.9%
November 2017	551	578	-4.7%
December 2017	389	391	-0.5%
January 2018	585	550	+6.4%
February 2018	619	747	-17.1%
March 2018	871	876	-0.6%
12-Month Avg	739	746	-0.9%

Historical New Listings by Month

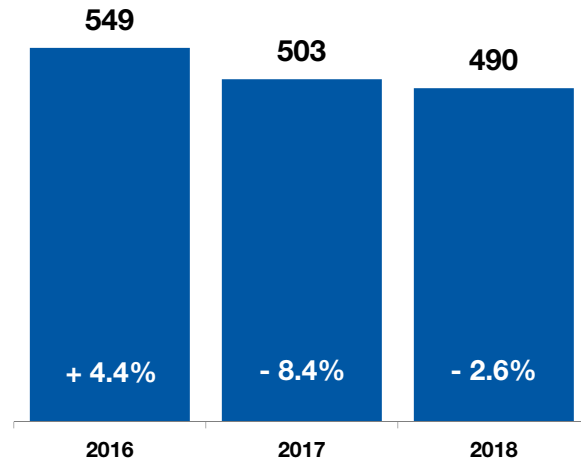


Pending Sales

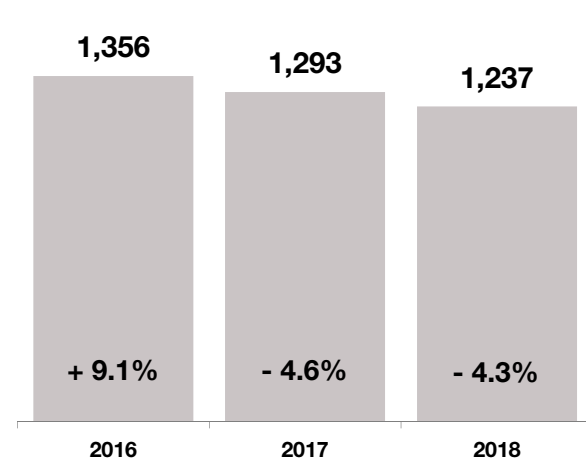
A count of the properties on which offers have been accepted in a given month.



March

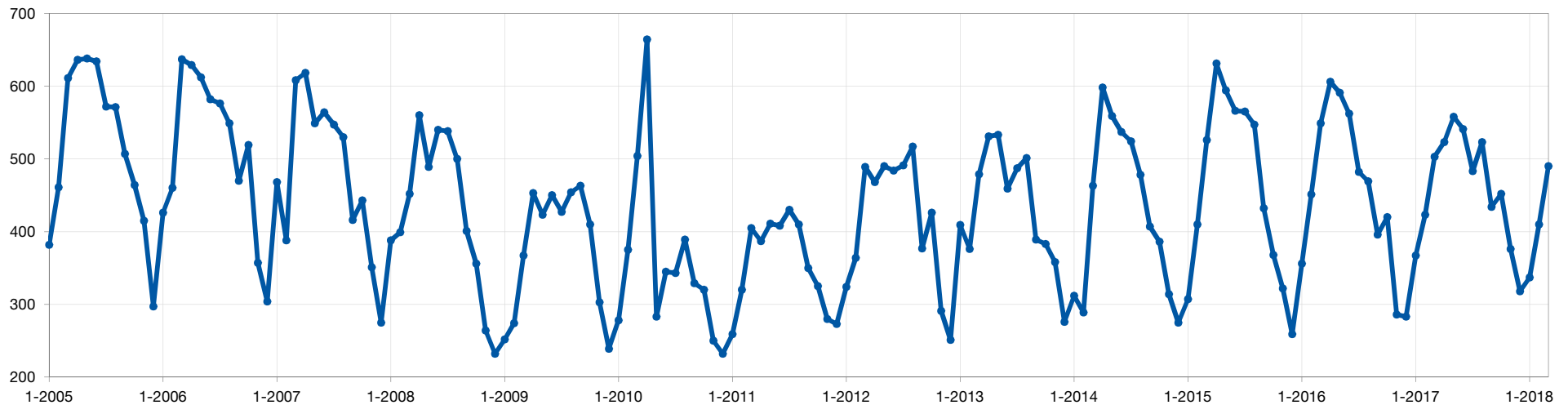


Year to Date



Pending Sales	Pending Sales	Prior Year	Percent Change
April 2017	523	606	-13.7%
May 2017	558	591	-5.6%
June 2017	541	562	-3.7%
July 2017	483	482	+0.2%
August 2017	523	469	+11.5%
September 2017	434	396	+9.6%
October 2017	452	420	+7.6%
November 2017	376	286	+31.5%
December 2017	318	283	+12.4%
January 2018	337	367	-8.2%
February 2018	410	423	-3.1%
March 2018	490	503	-2.6%
12-Month Avg	454	449	+1.1%

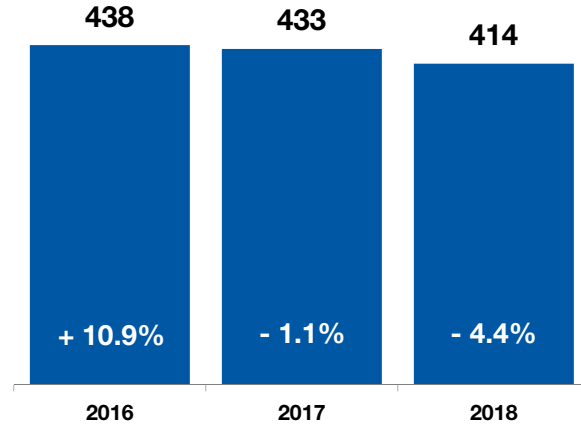
Historical Pending Sales by Month



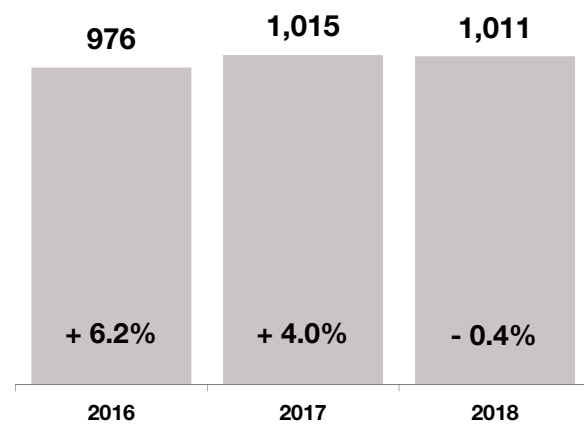
Closed Sales

A count of the actual sales that closed in a given month.

March

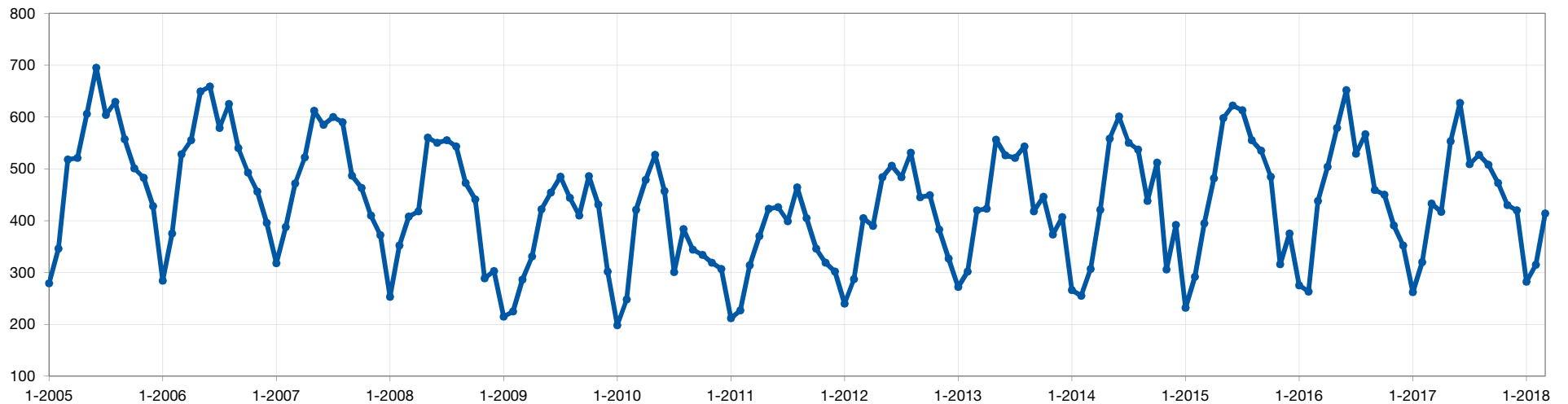


Year to Date



	Closed Sales	Prior Year	Percent Change
April 2017	417	504	-17.3%
May 2017	553	579	-4.5%
June 2017	627	652	-3.8%
July 2017	509	529	-3.8%
August 2017	527	567	-7.1%
September 2017	508	459	+10.7%
October 2017	473	450	+5.1%
November 2017	430	391	+10.0%
December 2017	420	352	+19.3%
January 2018	282	262	+7.6%
February 2018	315	320	-1.6%
March 2018	414	433	-4.4%
12-Month Avg	456	458	-0.4%

Historical Closed Sales by Month

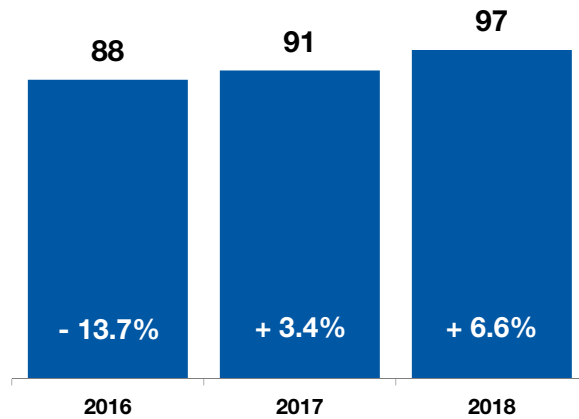


Days on Market Until Sale

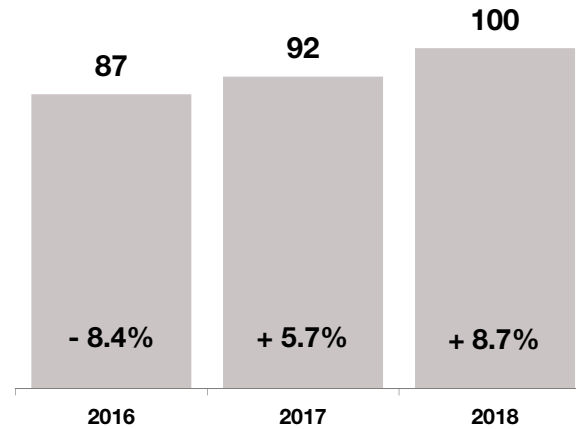
Average number of days between when a property is listed and when an offer is accepted in a given month.



March



Year to Date



Days on Market	Prior Year	Percent Change	
April 2017	81	86	-5.8%
May 2017	78	80	-2.5%
June 2017	77	88	-12.5%
July 2017	69	73	-5.5%
August 2017	80	78	+2.6%
September 2017	84	76	+10.5%
October 2017	82	71	+15.5%
November 2017	89	85	+4.7%
December 2017	87	77	+13.0%
January 2018	96	91	+5.5%
February 2018	109	94	+16.0%
March 2018	97	91	+6.6%
12-Month Avg*	84	82	+2.4%

* Average Days on Market of all properties from April 2017 through March 2018. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

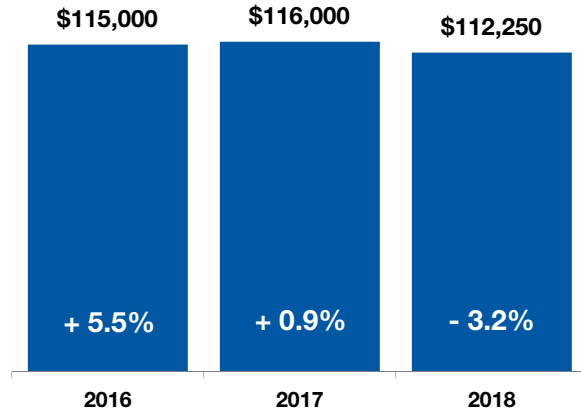


Median Sales Price

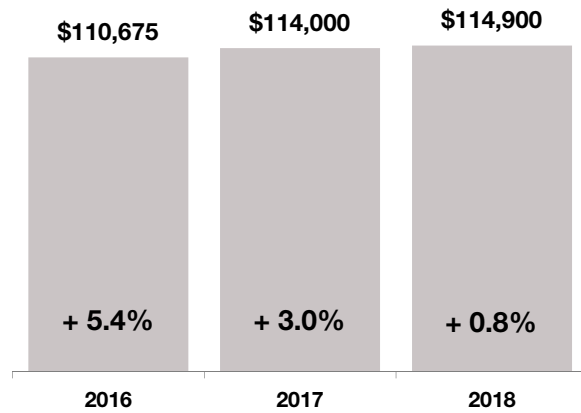
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



March



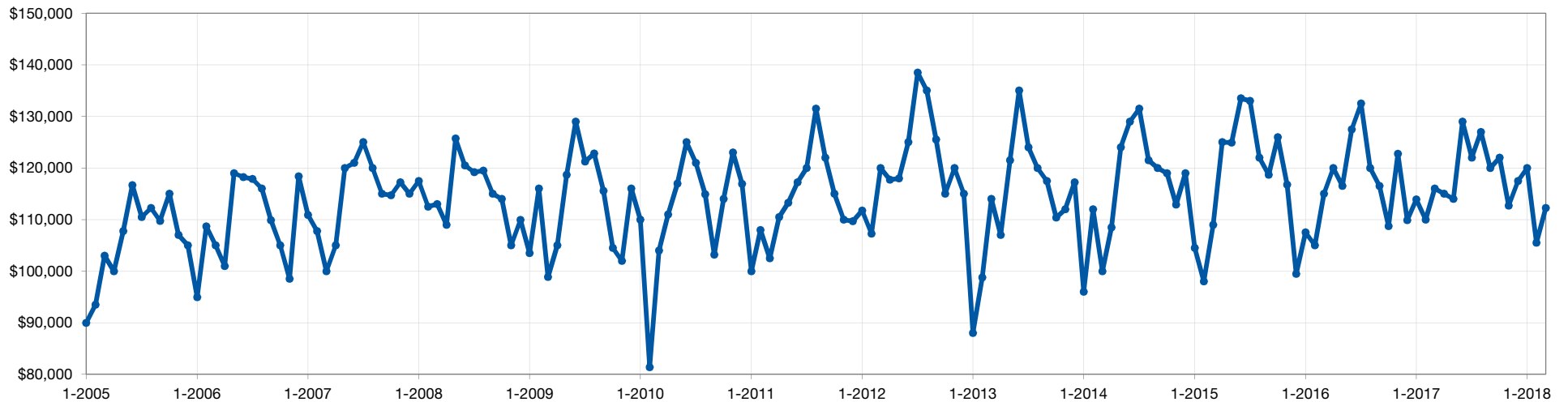
Year to Date



	Median Sales Price	Prior Year	Percent Change
April 2017	\$115,000	\$120,000	-4.2%
May 2017	\$114,000	\$116,500	-2.1%
June 2017	\$129,000	\$127,500	+1.2%
July 2017	\$122,000	\$132,500	-7.9%
August 2017	\$127,000	\$120,000	+5.8%
September 2017	\$120,000	\$116,500	+3.0%
October 2017	\$122,000	\$108,750	+12.2%
November 2017	\$112,725	\$122,750	-8.2%
December 2017	\$117,500	\$109,900	+6.9%
January 2018	\$120,000	\$113,900	+5.4%
February 2018	\$105,500	\$110,000	-4.1%
March 2018	\$112,250	\$116,000	-3.2%
12-Month Med*	\$120,000	\$119,000	+0.8%

* Median Sales Price of all properties from April 2017 through March 2018. This is not the average of the individual figures above.

Historical Median Sales Price by Month

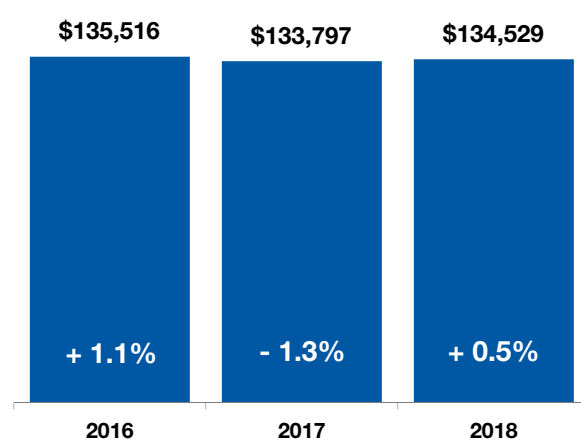


Average Sales Price

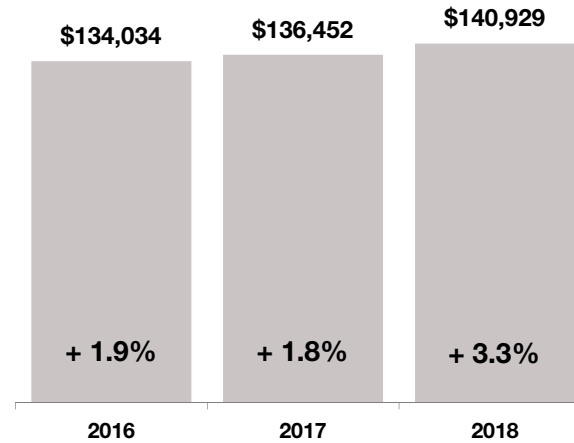
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



March



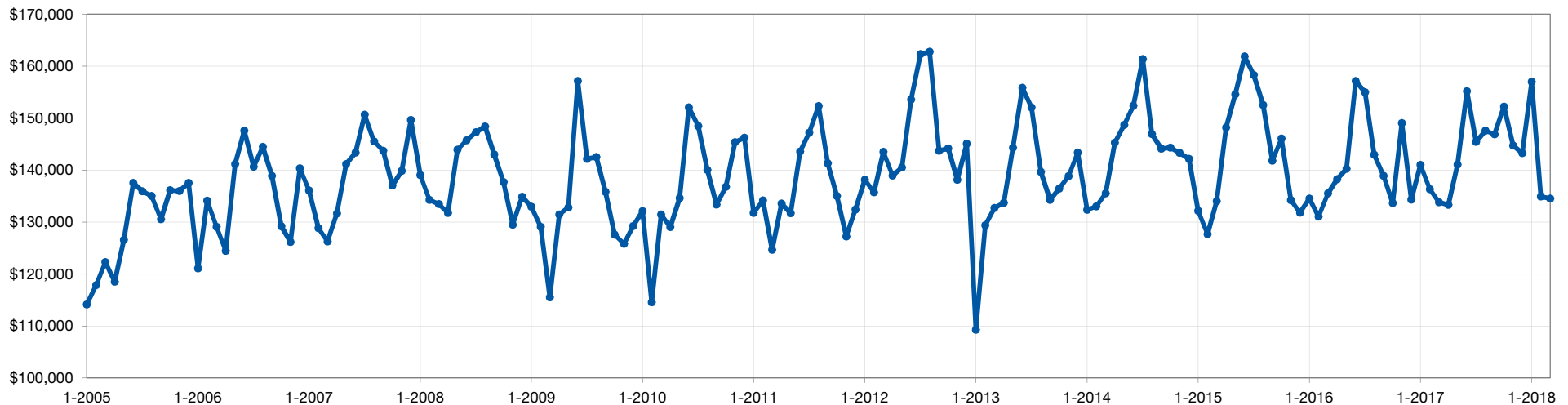
Year to Date



	Avg. Sales Price	Prior Year	Percent Change
April 2017	\$133,312	\$138,217	-3.5%
May 2017	\$141,059	\$140,264	+0.6%
June 2017	\$155,188	\$157,157	-1.3%
July 2017	\$145,412	\$154,984	-6.2%
August 2017	\$147,608	\$142,983	+3.2%
September 2017	\$146,882	\$138,899	+5.7%
October 2017	\$152,199	\$133,681	+13.9%
November 2017	\$144,705	\$149,049	-2.9%
December 2017	\$143,249	\$134,304	+6.7%
January 2018	\$156,969	\$141,003	+11.3%
February 2018	\$134,892	\$136,328	-1.1%
March 2018	\$134,529	\$133,797	+0.5%
12-Month Avg*	\$145,055	\$142,674	+1.7%

* Avg. Sales Price of all properties from April 2017 through March 2018. This is not the average of the individual figures above.

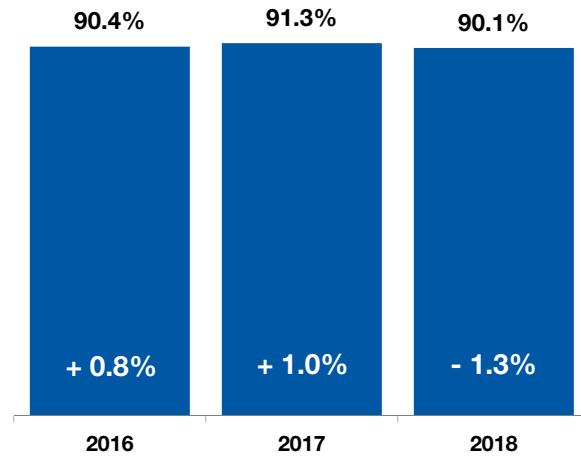
Historical Average Sales Price by Month



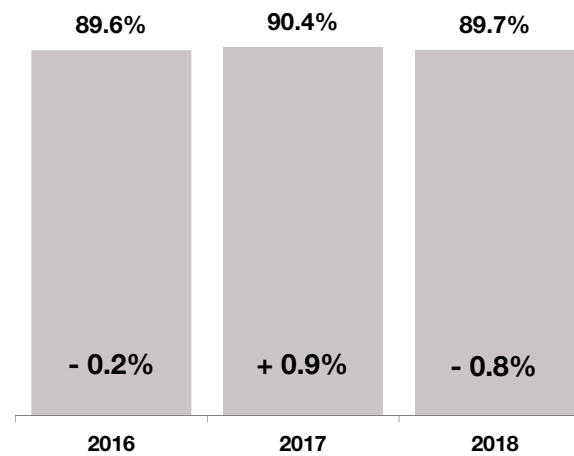
Percent of Original List Price Received

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

March



Year to Date



	Pct. of Orig. Price Received	Prior Year	Percent Change
April 2017	92.3%	91.6%	+0.8%
May 2017	91.9%	91.9%	0.0%
June 2017	92.2%	93.0%	-0.9%
July 2017	92.1%	92.4%	-0.3%
August 2017	90.5%	91.6%	-1.2%
September 2017	90.8%	91.6%	-0.9%
October 2017	90.2%	90.5%	-0.3%
November 2017	89.4%	90.3%	-1.0%
December 2017	90.0%	90.1%	-0.1%
January 2018	89.4%	89.8%	-0.4%
February 2018	89.4%	89.7%	-0.3%
March 2018	90.1%	91.3%	-1.3%
12-Month Avg*	90.8%	91.4%	-0.7%

* Average Pct. of Orig. Price Received for all properties from April 2017 through March 2018. This is not the average of the individual figures above.

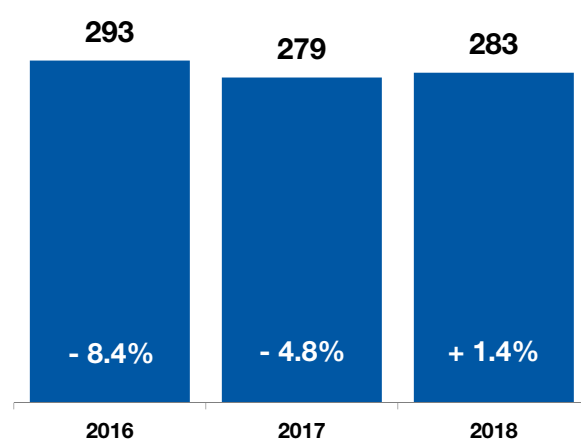
Historical Percent of Original List Price Received by Month



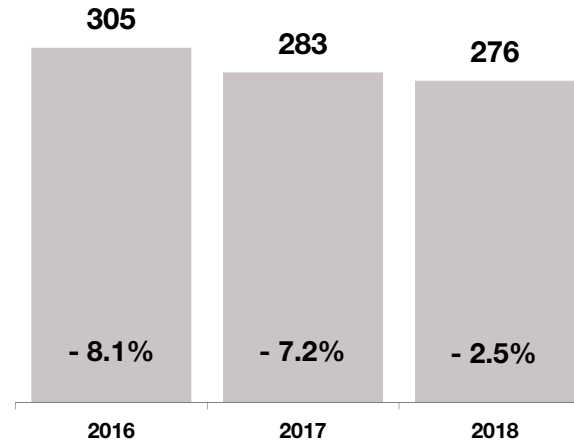
Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

March

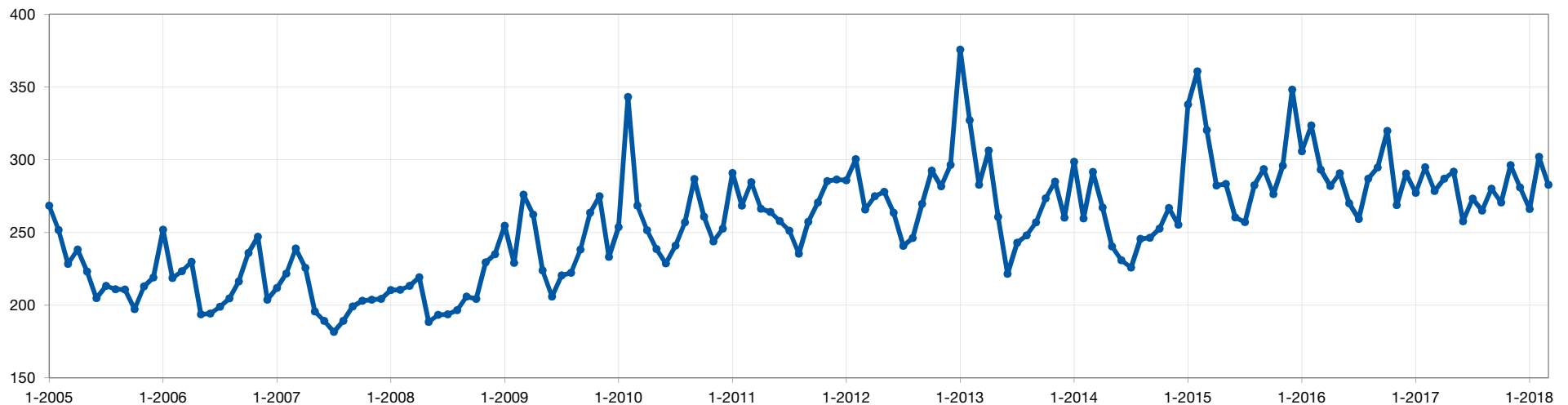


Year to Date



	Affordability Index	Prior Year	Percent Change
April 2017	287	282	+1.8%
May 2017	292	291	+0.3%
June 2017	258	270	-4.4%
July 2017	273	259	+5.4%
August 2017	265	287	-7.7%
September 2017	280	295	-5.1%
October 2017	271	320	-15.3%
November 2017	296	269	+10.0%
December 2017	281	290	-3.1%
January 2018	266	277	-4.0%
February 2018	302	295	+2.4%
March 2018	283	279	+1.4%
12-Month Avg	279	284	-1.7%

Historical Housing Affordability Index by Month

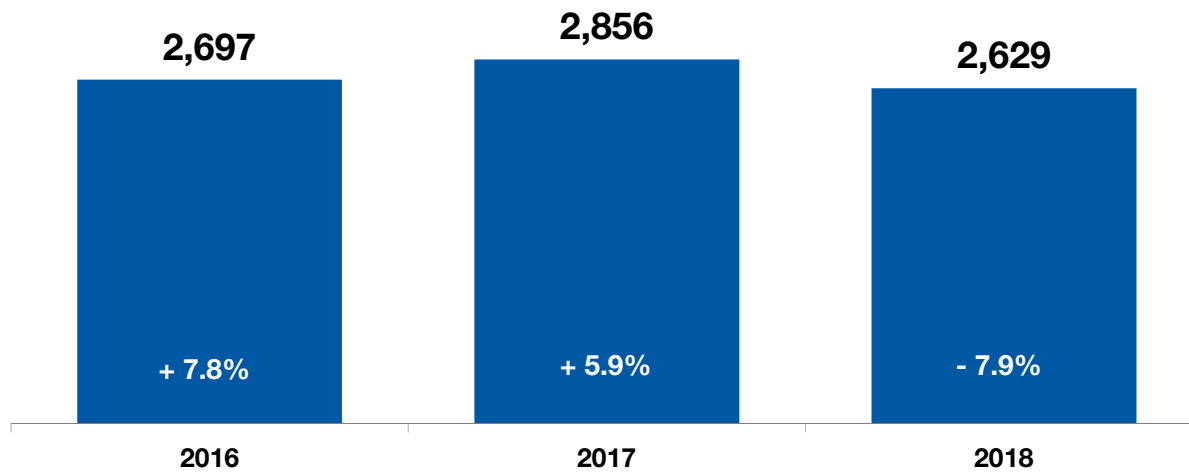


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

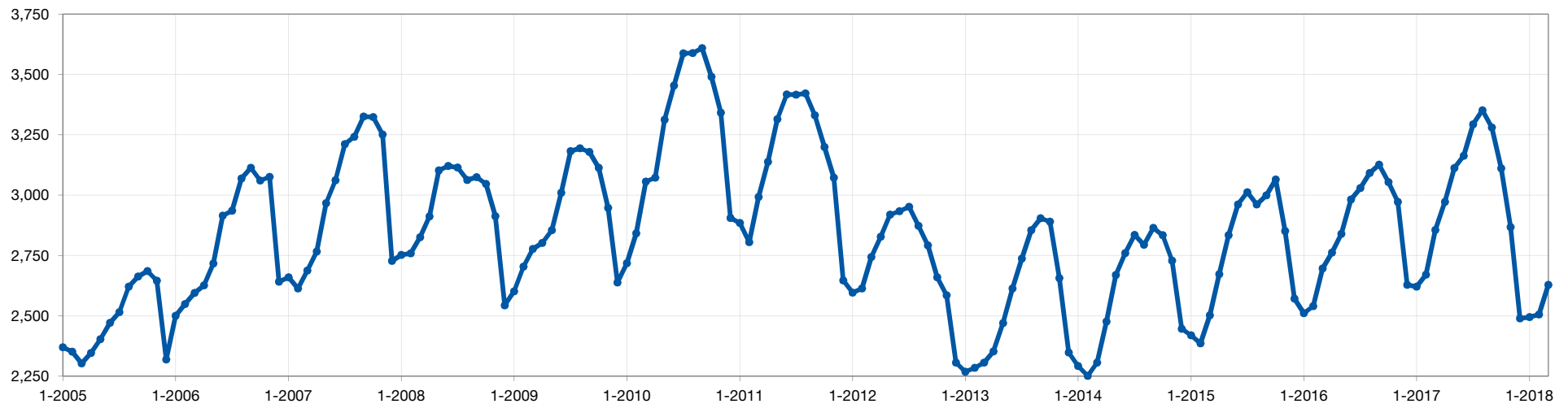


March



Homes for Sale		Prior Year	Percent Change
April 2017	2,972	2,762	+7.6%
May 2017	3,112	2,840	+9.6%
June 2017	3,163	2,982	+6.1%
July 2017	3,293	3,029	+8.7%
August 2017	3,352	3,092	+8.4%
September 2017	3,280	3,126	+4.9%
October 2017	3,111	3,054	+1.9%
November 2017	2,868	2,972	-3.5%
December 2017	2,490	2,629	-5.3%
January 2018	2,495	2,621	-4.8%
February 2018	2,506	2,671	-6.2%
March 2018	2,629	2,856	-7.9%
12-Month Avg	2,939	2,886	+1.8%

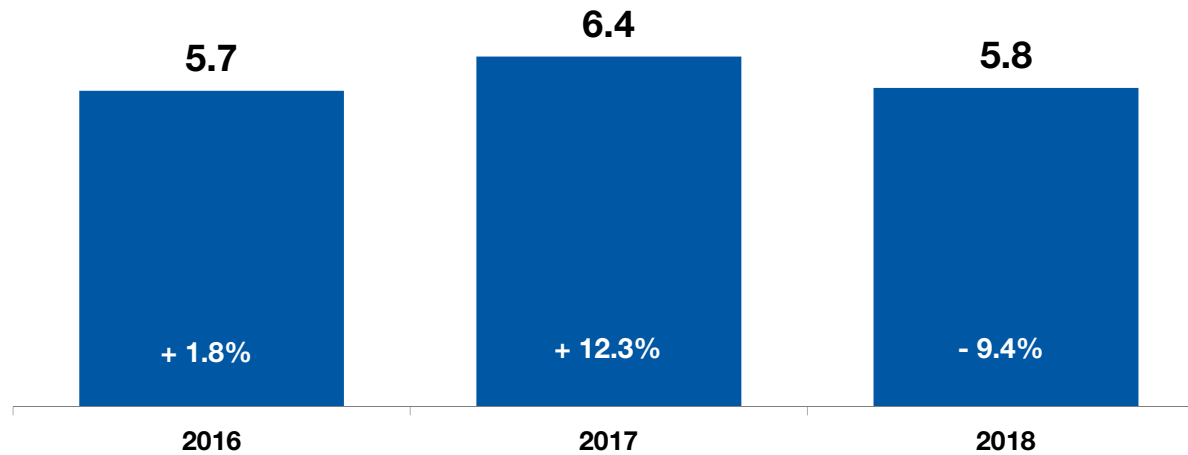
Historical Inventory of Homes for Sale by Month



Months Supply of Inventory

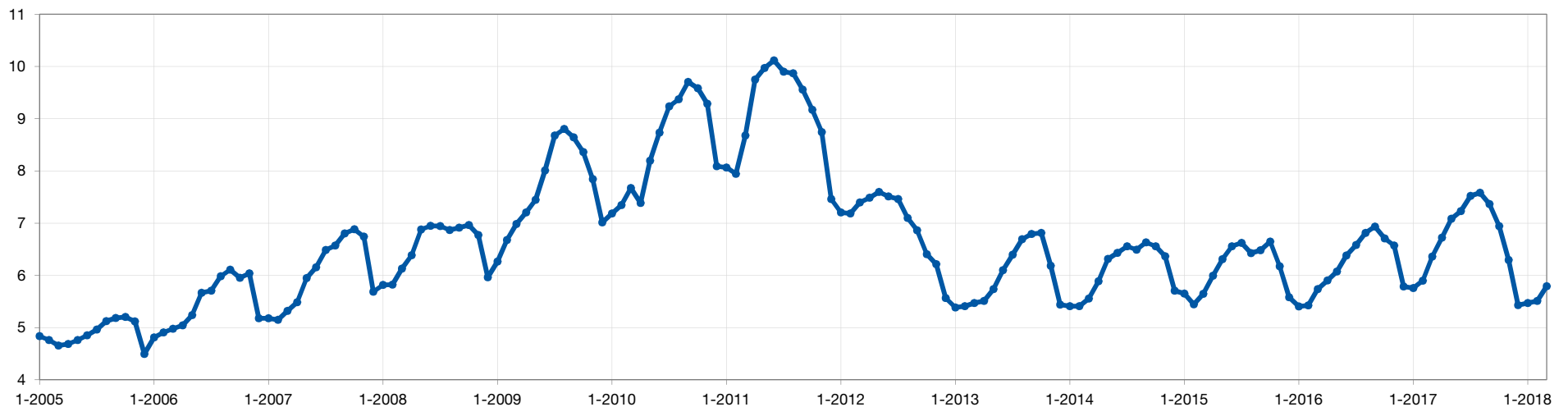
The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

March



Months Supply		Prior Year	Percent Change
April 2017	6.7	5.9	+13.6%
May 2017	7.1	6.1	+16.4%
June 2017	7.2	6.4	+12.5%
July 2017	7.5	6.6	+13.6%
August 2017	7.6	6.8	+11.8%
September 2017	7.4	6.9	+7.2%
October 2017	6.9	6.7	+3.0%
November 2017	6.3	6.6	-4.5%
December 2017	5.4	5.8	-6.9%
January 2018	5.5	5.8	-5.2%
February 2018	5.5	5.9	-6.8%
March 2018	5.8	6.4	-9.4%
12-Month Avg	6.6	6.3	+4.8%

Historical Months Supply of Inventory by Month



Housing Supply Overview

A RESEARCH TOOL PROVIDED BY THE PEORIA AREA ASSOCIATION OF REALTORS®



March 2018

Supply remains low in most markets and categories. Buyer demand continues to show that there is room for growth, but we still have not reached a point where a year-over-year increase in the number of homes for sale can be anticipated. For the 12-month period spanning April 2017 through March 2018, Closed Sales in the Peoria region were down 0.4 percent overall. The price range with the largest gain in sales was the \$400,001 to \$500,000 range, where they increased 14.5 percent.

The overall Median Sales Price was up 0.8 percent to \$120,000. The property type with the largest price gain was the Single-Family Detached segment, where prices increased 2.6 percent to \$119,990. The price range that tended to sell the quickest was the \$125,001 to \$175,000 range at 72 days; the price range that tended to sell the slowest was the \$500,001 and Above range at 117 days.

Market-wide, inventory levels were down 7.9 percent. The property type that gained the most inventory was the Condo-Townhouse Attached segment, where it increased 3.9 percent. That amounts to 5.7 months supply for Single-Family Detached homes and 7.6 months supply for Condo-Townhouse Attached properties.

Quick Facts

+ 14.5%	+ 0.8%	+ 7.9%
Price Range With Strongest Sales: \$400,001 to \$500,000	Construction Status With Strongest Sales: Previously Owned	Property Type With Strongest Sales: Condo-Townhouse Attached
Closed Sales		2
Days on Market Until Sale		3
Median Sales Price		4
Percent of Original List Price Received		5
Inventory of Homes for Sale		6
Months Supply of Inventory		7



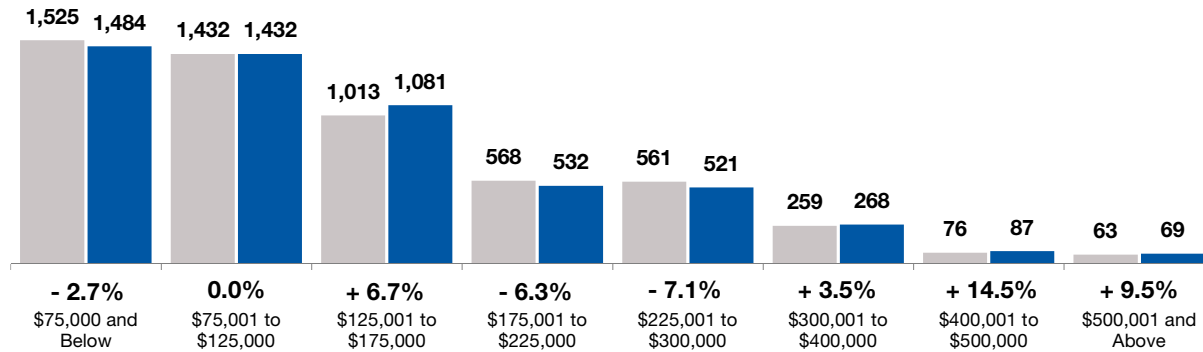
Closed Sales

A count of the actual sales that closed in a given month. Based on a rolling 12-month total.



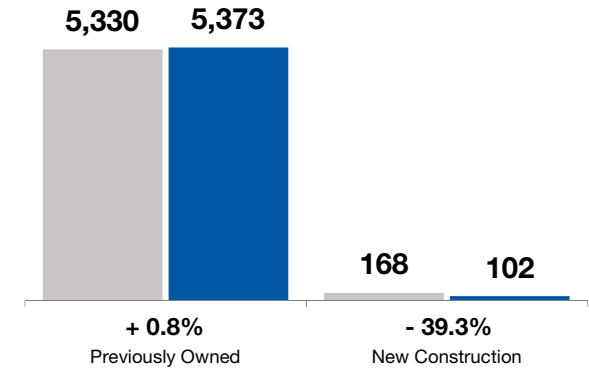
By Price Range

■ 3-2017 ■ 3-2018



By Construction Status

■ 3-2017 ■ 3-2018



All Properties

By Price Range

	3-2017	3-2018	Change
\$75,000 and Below	1,525	1,484	- 2.7%
\$75,001 to \$125,000	1,432	1,432	0.0%
\$125,001 to \$175,000	1,013	1,081	+ 6.7%
\$175,001 to \$225,000	568	532	- 6.3%
\$225,001 to \$300,000	561	521	- 7.1%
\$300,001 to \$400,000	259	268	+ 3.5%
\$400,001 to \$500,000	76	87	+ 14.5%
\$500,001 and Above	63	69	+ 9.5%
All Price Ranges	5,498	5,475	- 0.4%

Single-Family Detached

	3-2017	3-2018	Change
\$75,000 and Below	1,452	1,396	- 3.9%
\$75,001 to \$125,000	1,369	1,341	- 2.0%
\$125,001 to \$175,000	928	999	+ 7.7%
\$175,001 to \$225,000	511	491	- 3.9%
\$225,001 to \$300,000	534	489	- 8.4%
\$300,001 to \$400,000	249	266	+ 6.8%
\$400,001 to \$500,000	76	85	+ 11.8%
\$500,001 and Above	63	68	+ 7.9%
All Price Ranges	5,183	5,135	- 0.9%

Condo-Townhouse Attached

	3-2017	3-2018	Change
\$75,000 and Below	73	88	+ 20.5%
\$75,001 to \$125,000	63	91	+ 44.4%
\$125,001 to \$175,000	85	82	- 3.5%
\$175,001 to \$225,000	57	41	- 28.1%
\$225,001 to \$300,000	27	32	+ 18.5%
\$300,001 to \$400,000	10	2	- 80.0%
\$400,001 to \$500,000	0	2	--
\$500,001 and Above	0	1	0.0%
All Price Ranges	315	340	+ 7.9%

By Construction Status

	3-2017	3-2018	Change
Previously Owned	5,330	5,373	+ 0.8%
New Construction	168	102	- 39.3%
All Construction Statuses	5,498	5,475	- 0.4%

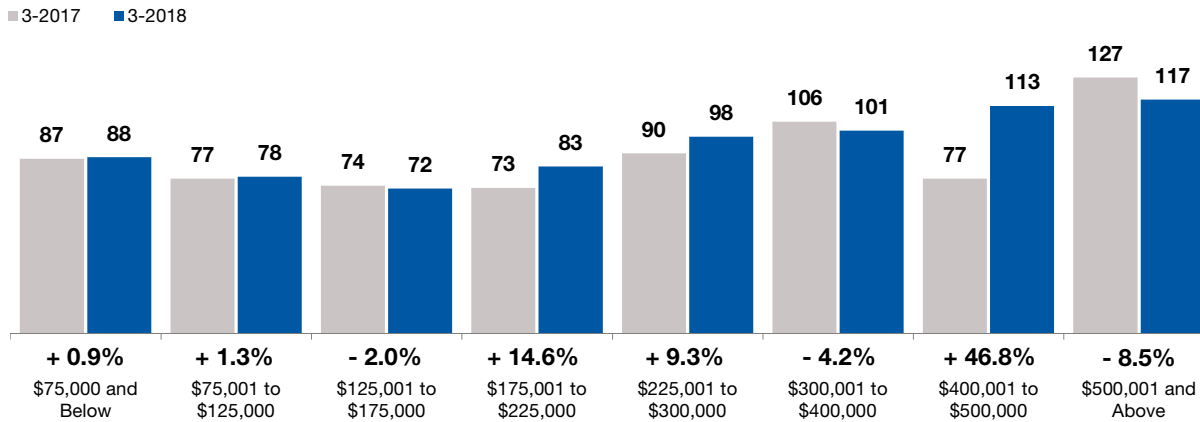
	3-2017	3-2018	Change
Previously Owned	5,027	5,047	+ 0.4%
New Construction	156	88	- 43.6%
All Price Ranges	5,183	5,135	- 0.9%

Days on Market Until Sale

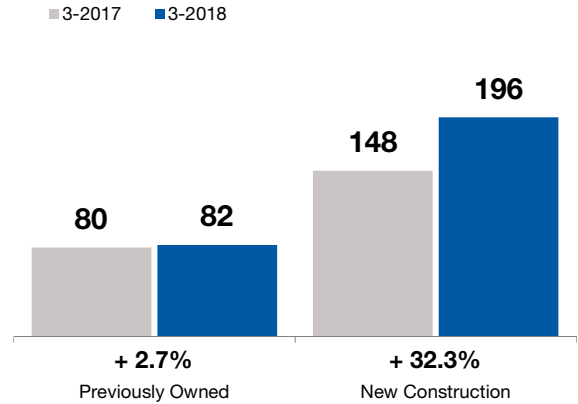
Average number of days between when a property is listed and when an offer is accepted. Based on a rolling 12-month average.



By Price Range



By Construction Status



All Properties

By Price Range	3-2017	3-2018	Change
\$75,000 and Below	87	88	+ 0.9%
\$75,001 to \$125,000	77	78	+ 1.3%
\$125,001 to \$175,000	74	72	- 2.0%
\$175,001 to \$225,000	73	83	+ 14.6%
\$225,001 to \$300,000	90	98	+ 9.3%
\$300,001 to \$400,000	106	101	- 4.2%
\$400,001 to \$500,000	77	113	+ 46.8%
\$500,001 and Above	127	117	- 8.5%
All Price Ranges	82	84	+ 2.6%

Single-Family Detached

3-2017	3-2018	Change	3-2017	3-2018	Change
84	86	+ 2.1%	145	119	- 17.7%
76	77	+ 0.4%	93	100	+ 7.0%
72	72	- 0.0%	89	72	- 19.8%
69	81	+ 17.7%	108	112	+ 3.7%
88	97	+ 10.3%	130	118	- 9.1%
106	100	- 5.5%	105	279	+ 165.2%
77	114	+ 47.6%	0	86	--
127	117	- 7.8%	0	58	0.0%
80	83	+ 3.4%	110	102	- 7.9%

Condo-Townhouse Attached

By Construction Status	3-2017	3-2018	Change
Previously Owned	80	82	+ 2.7%
New Construction	148	196	+ 32.3%
All Construction Statuses	82	84	+ 2.6%

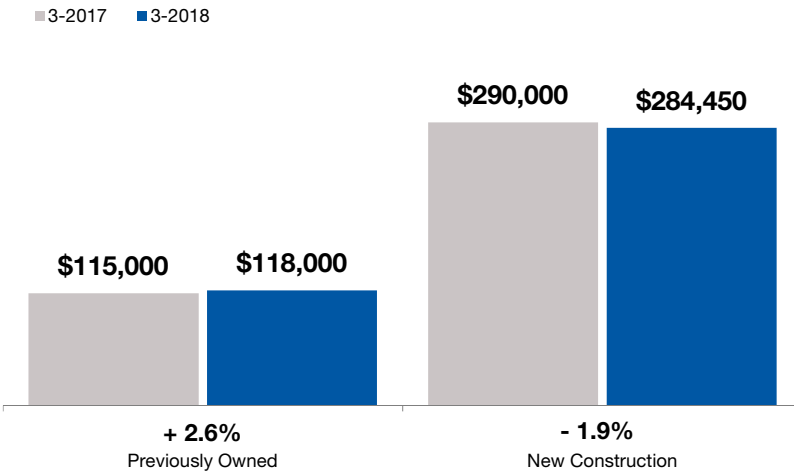
3-2017	3-2018	Change	3-2017	3-2018	Change
78	81	+ 3.3%	106	100	- 5.9%
143	205	+ 43.0%	216	144	- 33.4%
80	83	+ 3.4%	110	102	- 7.9%

Median Sales Price

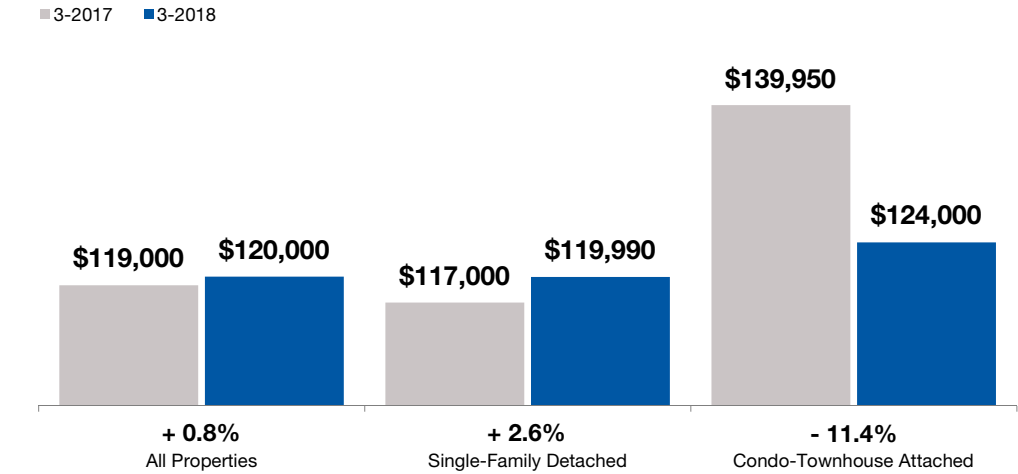
Median price point for all closed sales, not accounting for seller concessions. Based on a rolling 12-month median.



By Construction Status



By Property Type



All Properties

By Construction Status	3-2017	3-2018	Change
Previously Owned	\$115,000	\$118,000	+ 2.6%
New Construction	\$290,000	\$284,450	- 1.9%
All Construction Statuses	\$119,000	\$120,000	+ 0.8%

Single-Family Detached

3-2017	3-2018	Change
\$115,000	\$118,000	+ 2.6%
\$291,700	\$294,900	+ 1.1%
\$117,000	\$119,990	+ 2.6%

Condo-Townhouse Attached

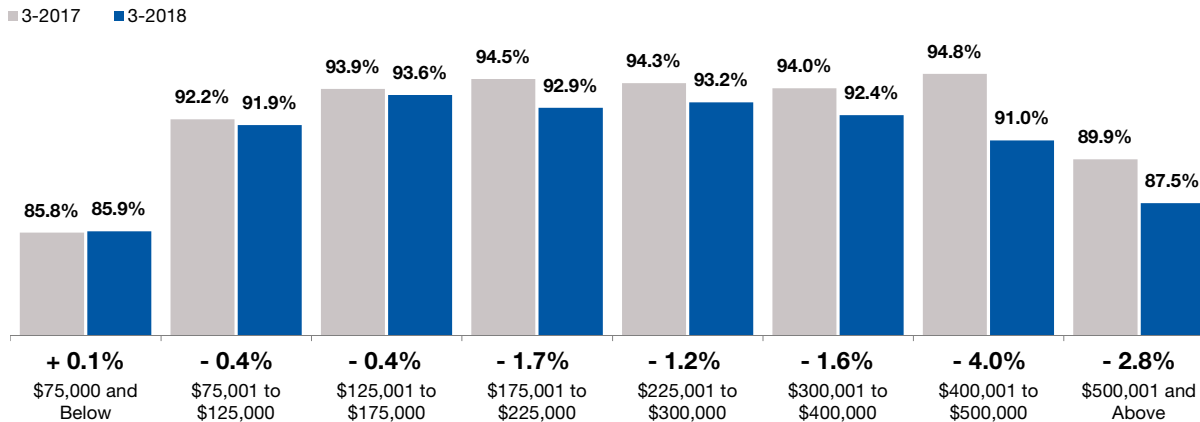
3-2017	3-2018	Change
\$137,000	\$120,000	- 12.4%
\$256,250	\$187,500	- 26.8%
\$139,950	\$124,000	- 11.4%

Percent of Original List Price Received

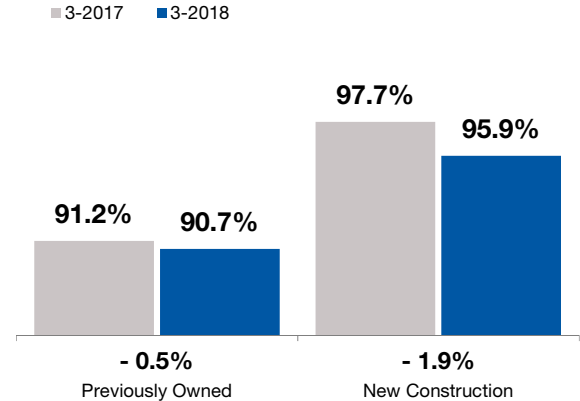
Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold, not accounting for seller concessions. Based on a rolling 12-month average.



By Price Range



By Construction Status



All Properties

By Price Range	3-2017	3-2018	Change
\$75,000 and Below	85.8%	85.9%	+ 0.1%
\$75,001 to \$125,000	92.2%	91.9%	- 0.4%
\$125,001 to \$175,000	93.9%	93.6%	- 0.4%
\$175,001 to \$225,000	94.5%	92.9%	- 1.7%
\$225,001 to \$300,000	94.3%	93.2%	- 1.2%
\$300,001 to \$400,000	94.0%	92.4%	- 1.6%
\$400,001 to \$500,000	94.8%	91.0%	- 4.0%
\$500,001 and Above	89.9%	87.5%	- 2.8%
All Price Ranges	91.4%	90.8%	- 0.6%

Single-Family Detached

3-2017	3-2018	Change
85.9%	85.8%	- 0.1%
92.2%	91.9%	- 0.4%
93.9%	93.4%	- 0.5%
94.5%	92.8%	- 1.9%
94.2%	93.1%	- 1.2%
93.7%	92.4%	- 1.4%
94.8%	90.9%	- 4.1%
89.9%	87.4%	- 2.9%
91.4%	90.8%	- 0.7%

Condo-Townhouse Attached

3-2017	3-2018	Change
83.5%	86.3%	+ 3.3%
91.5%	91.8%	+ 0.3%
94.1%	95.3%	+ 1.3%
93.9%	93.9%	- 0.0%
95.0%	94.6%	- 0.3%
99.3%	99.2%	- 0.1%
0.0%	96.0%	--
--	94.0%	--
91.4%	91.8%	+ 0.5%

By Construction Status	3-2017	3-2018	Change
Previously Owned	91.2%	90.7%	- 0.5%
New Construction	97.7%	95.9%	- 1.9%
All Construction Statuses	91.4%	90.8%	- 0.6%

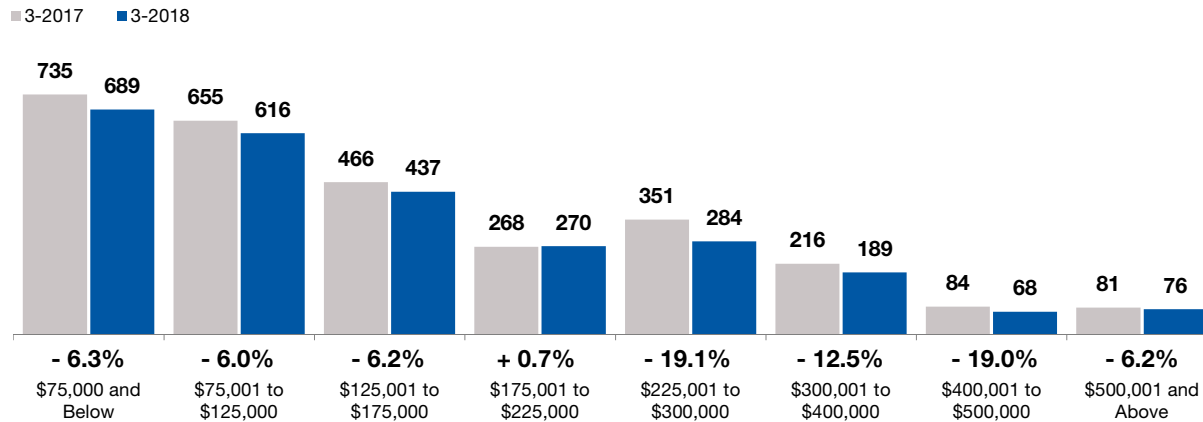
3-2017	3-2018	Change
91.2%	90.7%	- 0.6%
97.4%	95.3%	- 2.2%
91.4%	90.8%	- 0.7%

Inventory of Homes for Sale

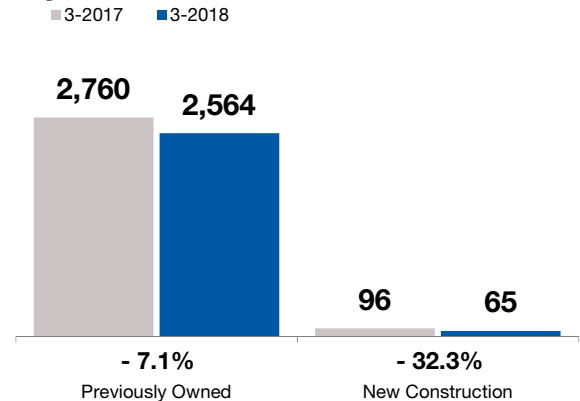
The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.



By Price Range



By Construction Status



All Properties

By Price Range	3-2017	3-2018	Change
\$75,000 and Below	735	689	- 6.3%
\$75,001 to \$125,000	655	616	- 6.0%
\$125,001 to \$175,000	466	437	- 6.2%
\$175,001 to \$225,000	268	270	+ 0.7%
\$225,001 to \$300,000	351	284	- 19.1%
\$300,001 to \$400,000	216	189	- 12.5%
\$400,001 to \$500,000	84	68	- 19.0%
\$500,001 and Above	81	76	- 6.2%
All Price Ranges	2,856	2,629	- 7.9%

Single-Family Detached

3-2017	3-2018	Change	3-2017	3-2018	Change
673	642	- 4.6%	62	47	- 24.2%
604	559	- 7.5%	51	57	+ 11.8%
425	401	- 5.6%	41	36	- 12.2%
246	235	- 4.5%	22	35	+ 59.1%
330	264	- 20.0%	21	20	- 4.8%
211	172	- 18.5%	5	17	+ 240.0%
83	67	- 19.3%	1	1	0.0%
79	76	- 3.8%	2	0	- 100.0%
2,651	2,416	- 8.9%	205	213	+ 3.9%

Condo-Townhouse Attached

By Construction Status	3-2017	3-2018	Change
Previously Owned	2,760	2,564	- 7.1%
New Construction	96	65	- 32.3%
All Construction Statuses	2,856	2,629	- 7.9%

3-2017	3-2018	Change	3-2017	3-2018	Change
2,563	2,364	- 7.8%	197	200	+ 1.5%
88	52	- 40.9%	8	13	+ 62.5%
2,651	2,416	- 8.9%	205	213	+ 3.9%

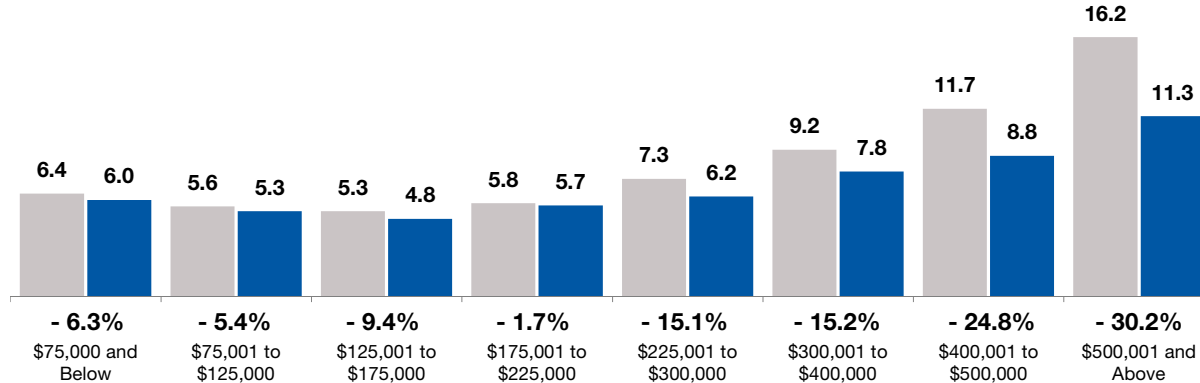
Months Supply of Inventory

The inventory of homes for sale at the end of the most recent month, based on one month of activity, divided by the average monthly pending sales from the last 12 months.



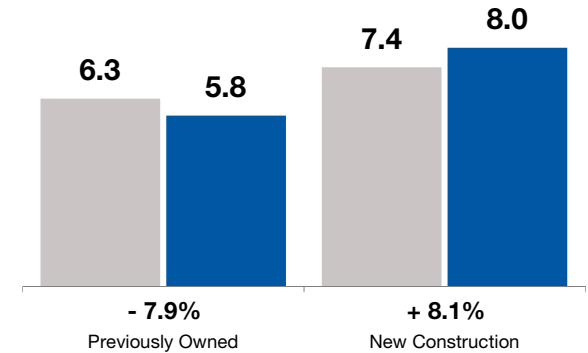
By Price Range

■ 3-2017 ■ 3-2018



By Construction Status

■ 3-2017 ■ 3-2018



All Properties

By Price Range

	3-2017	3-2018	Change
\$75,000 and Below	6.4	6.0	- 6.3%
\$75,001 to \$125,000	5.6	5.3	- 5.4%
\$125,001 to \$175,000	5.3	4.8	- 9.4%
\$175,001 to \$225,000	5.8	5.7	- 1.7%
\$225,001 to \$300,000	7.3	6.2	- 15.1%
\$300,001 to \$400,000	9.2	7.8	- 15.2%
\$400,001 to \$500,000	11.7	8.8	- 24.8%
\$500,001 and Above	16.2	11.3	- 30.2%
All Price Ranges	6.4	5.8	- 9.4%

Single-Family Detached

	3-2017	3-2018	Change
\$75,000 and Below	6.2	6.0	- 3.2%
\$75,001 to \$125,000	5.4	5.1	- 5.6%
\$125,001 to \$175,000	5.3	4.8	- 9.4%
\$175,001 to \$225,000	5.9	5.3	- 10.2%
\$225,001 to \$300,000	7.2	6.1	- 15.3%
\$300,001 to \$400,000	9.3	7.1	- 23.7%
\$400,001 to \$500,000	11.6	8.8	- 24.1%
\$500,001 and Above	15.8	11.4	- 27.8%
All Price Ranges	6.3	5.7	- 9.5%

Condo-Townhouse Attached

	3-2017	3-2018	Change
\$75,000 and Below	11.3	6.7	- 40.7%
\$75,001 to \$125,000	9.7	8.1	- 16.5%
\$125,001 to \$175,000	5.9	4.7	- 20.3%
\$175,001 to \$225,000	4.6	9.8	+ 113.0%
\$225,001 to \$300,000	9.0	5.8	- 35.6%
\$300,001 to \$400,000	3.3	8.5	+ 157.6%
\$400,001 to \$500,000	0.0	1.0	--
\$500,001 and Above	0.0	0.0	--
All Price Ranges	7.9	7.6	- 3.8%

By Construction Status

	3-2017	3-2018	Change
Previously Owned	6.3	5.8	- 7.9%
New Construction	7.4	8.0	+ 8.1%
All Construction Statuses	6.4	5.8	- 9.4%

	3-2017	3-2018	Change
\$75,000 and Below	6.2	5.6	- 9.7%
\$75,001 to \$125,000	7.3	7.3	0.0%
All Price Ranges	6.3	5.7	- 9.5%